

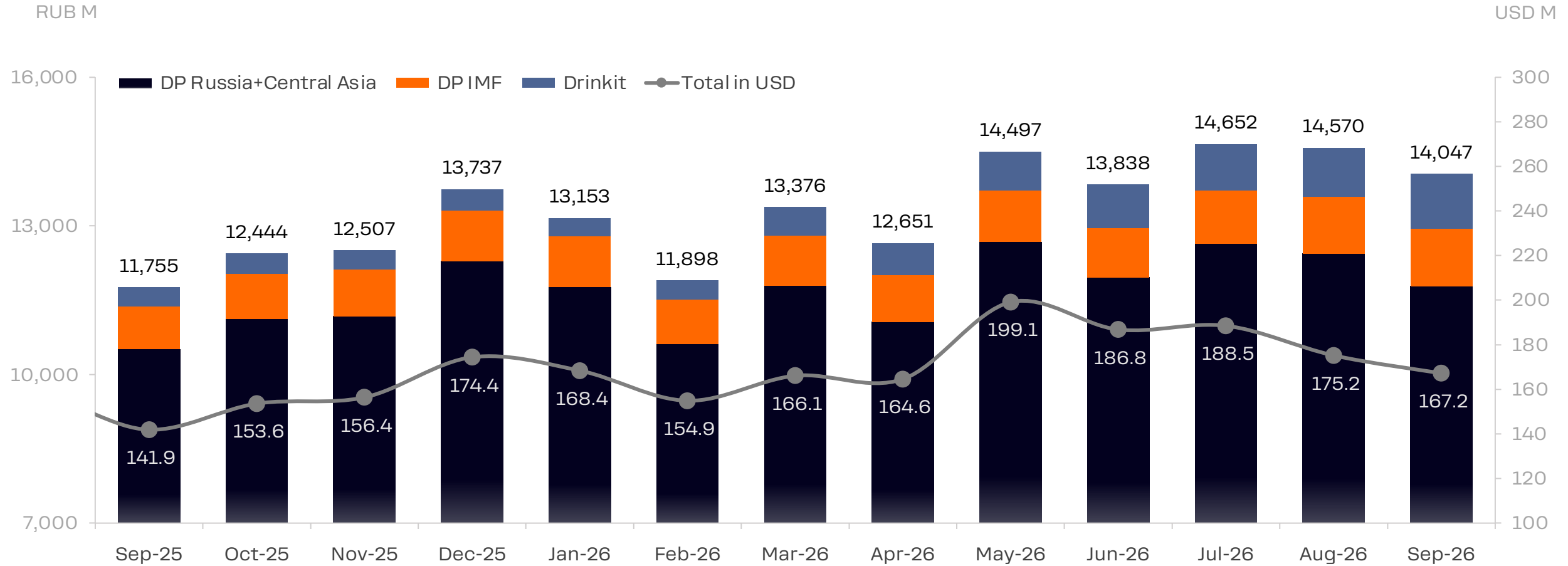
**DODO
BRANDS**

MONTHLY TRADING UPDATE

**SEPTEMBER
2026**

System Sales

September: 14,047M RUB / 167.2M USD



Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per [currencylayer.com](#). Link: [sales and traffic of each store since inception](#).

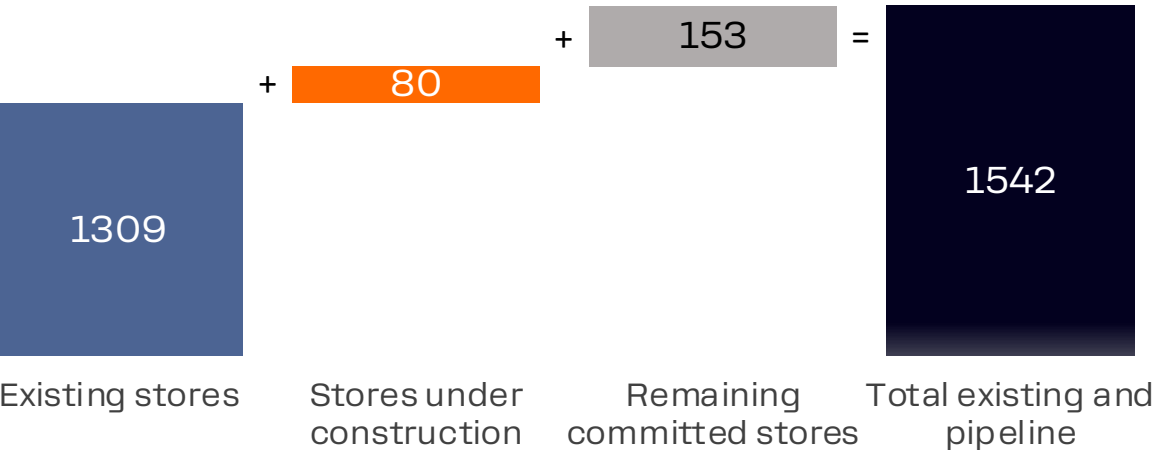
*DP – Dodo Pizza

Chain Growth Pipeline

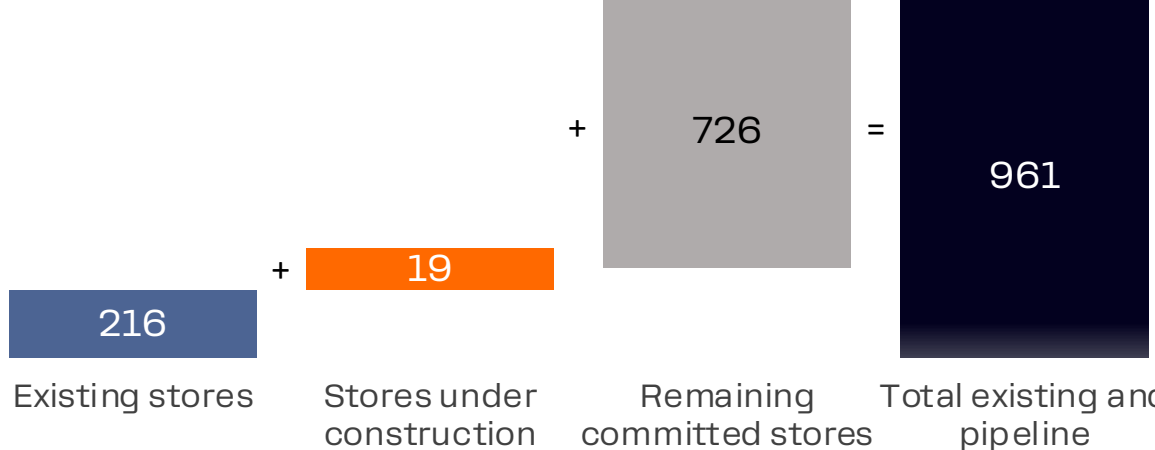


Note: as of 30 September 2026

DP Russia+Central Asia



DP IMF

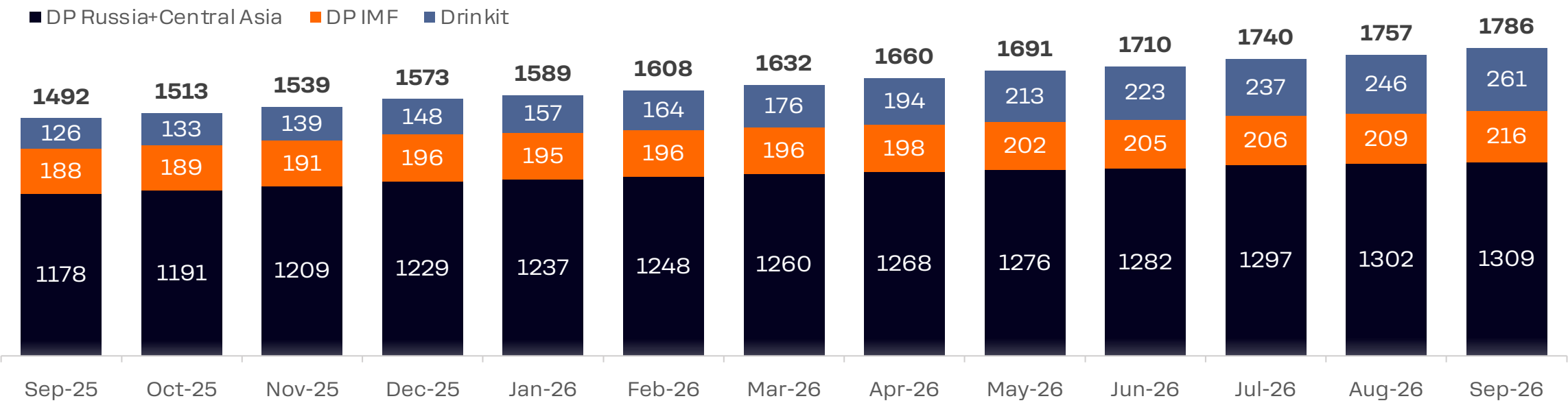


Drinkit



Store Count

September: 30 new stores, 1 store closed, 1786 total



New stores

DP RUSSIA+CENTRAL ASIA:

RUSSIA: +8

DP IMF:

AZERBAIJAN: +1

GEORGIA: +1

KYRGYZSTAN: +2

MEXICO: +1

NIGERIA: +1

ROMANIA: +1

DRINKIT:

RUSSIA: +12

KAZAKHSTAN: +1

UAE: +2

Closed stores

DP RUSSIA+CENTRAL ASIA:

Krasnodar-2



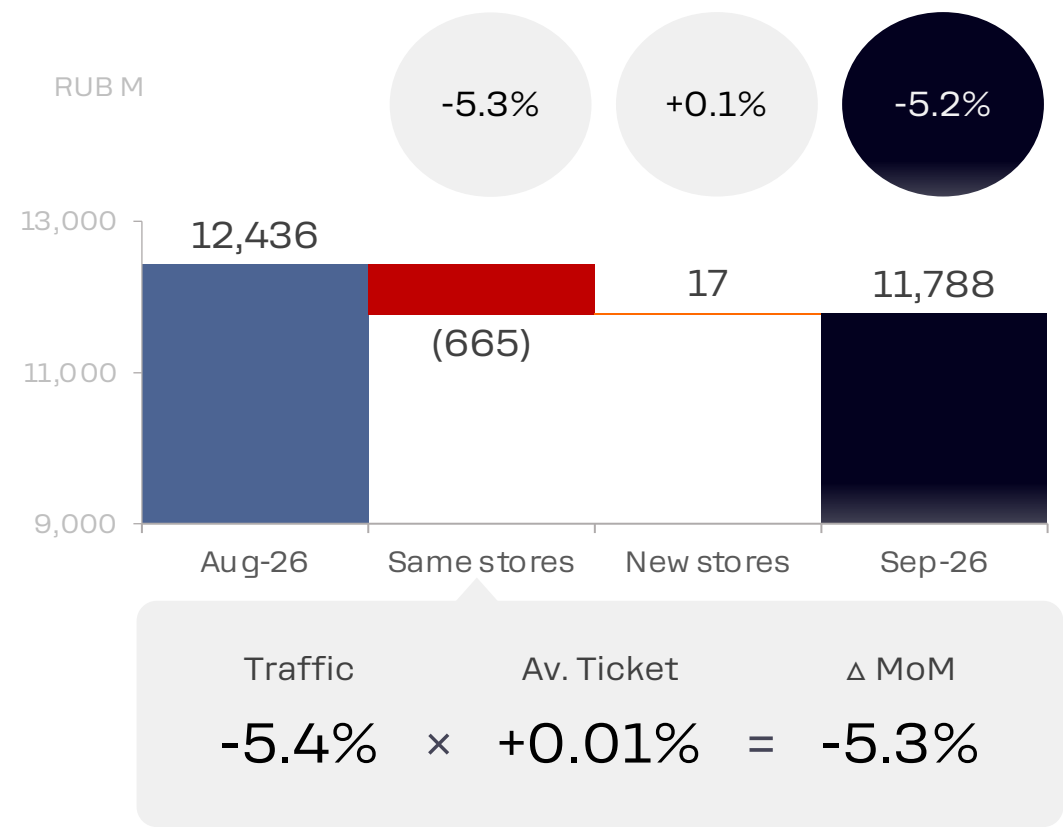
ДОДО ПИЦЦА

DODO PIZZA RUSSIA + CENTRAL ASIA

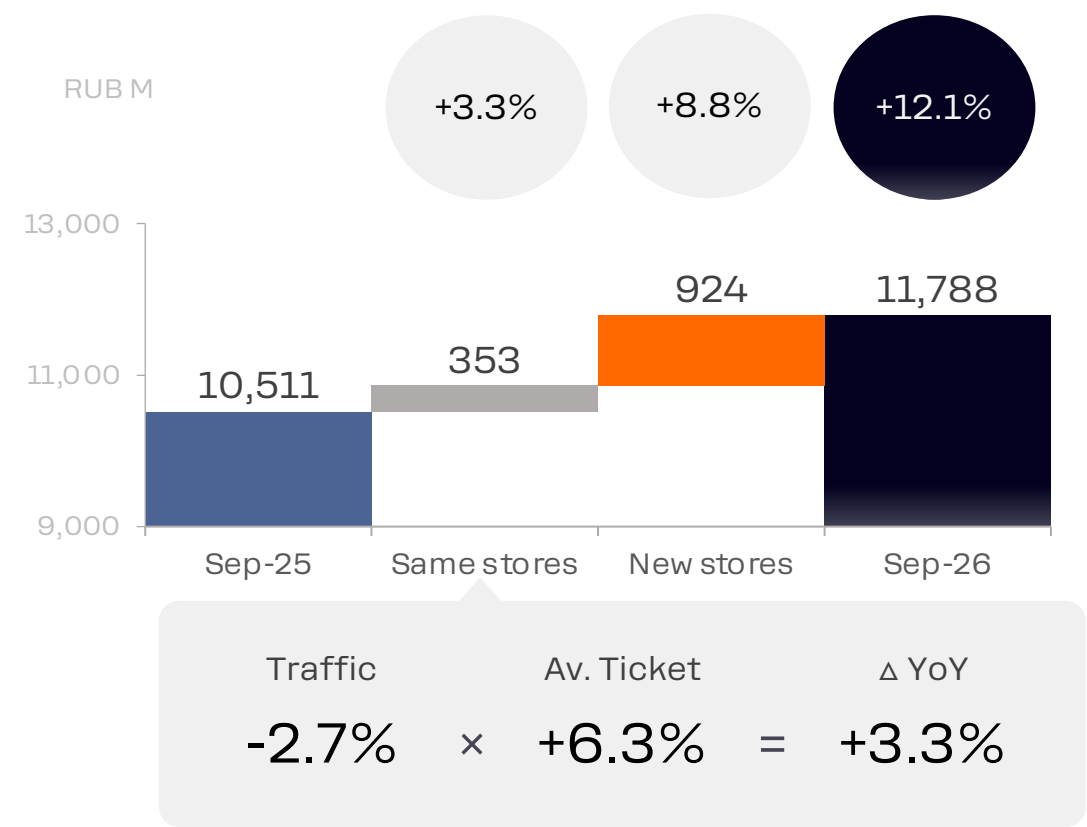
DP Russia+Central Asia: Sales Evolution

September: MoM -5.2%, YoY +12.1%

Month over Month (MoM)



Year over Year (YoY)



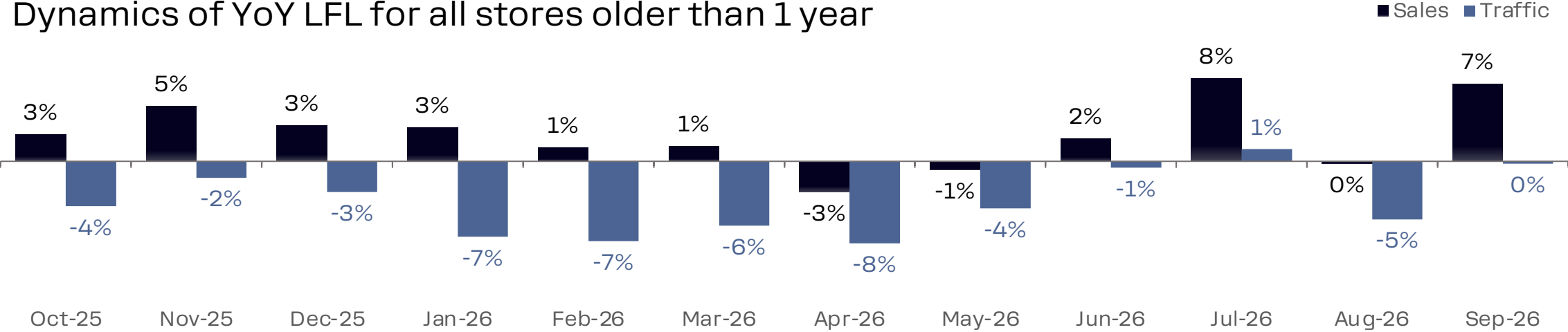
Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Uzbekistan.

DP Russia+Central Asia: Like for Like Sales and Traffic

YoY LFL – Detailed Review of September 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	172	11.4%	14.2%	13.1%	6.2%	6.1%	6.1%	4.9%	7.7%	6.6%
2-3 yrs old	140	10.6%	14.2%	12.7%	2.4%	4.7%	3.4%	8.0%	9.0%	9.1%
3-10 yrs old	730	6.3%	6.3%	6.3%	-1.0%	-1.1%	-1.0%	7.4%	7.4%	7.4%
>10 yrs old	103	3.9%	0.5%	1.6%	-3.1%	-6.8%	-4.9%	7.3%	7.8%	6.9%

Dynamics of YoY LFL for all stores older than 1 year

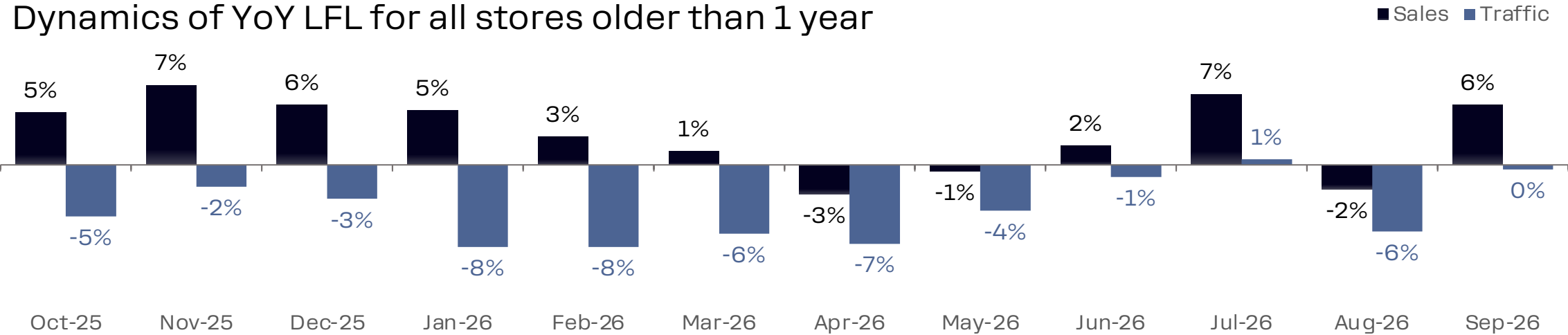


RUSSIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of September 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	145	9.3%	12.2%	11.1%	6.2%	5.8%	6.0%	3.0%	6.0%	4.8%
2-3 yrs old	121	7.9%	13.1%	11.0%	1.7%	5.6%	3.4%	6.0%	7.0%	7.4%
3-10 yrs old	650	4.1%	4.9%	4.6%	-1.4%	-1.2%	-1.3%	5.6%	6.1%	6.0%
>10 yrs old	99	3.9%	-0.1%	1.1%	-2.0%	-7.0%	-4.5%	5.9%	7.4%	5.9%

Dynamics of YoY LFL for all stores older than 1 year

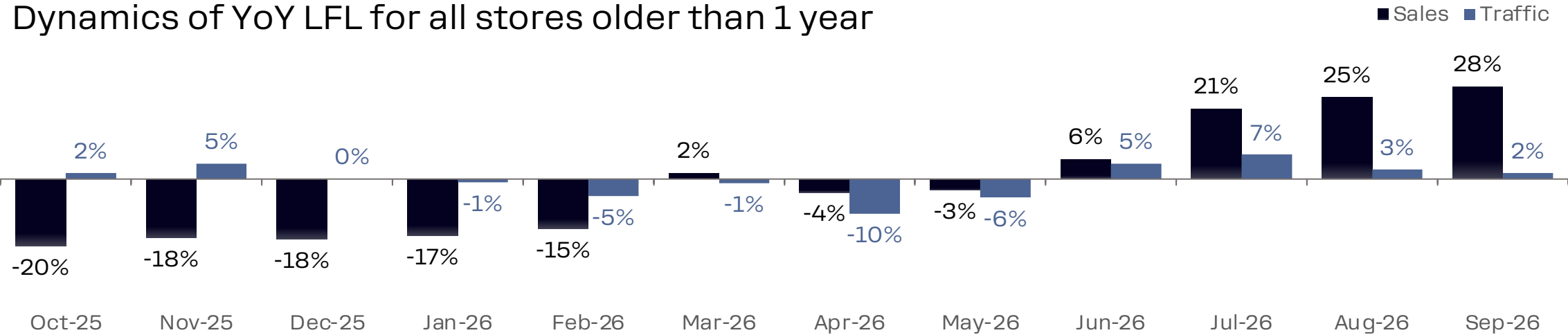


CENTRAL ASIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of September 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	27	29.6%	36.6%	33.6%	6.1%	8.4%	7.1%	22.1%	26.0%	24.7%
2-3 yrs old	19	33.0%	24.9%	28.4%	7.6%	-2.2%	3.1%	23.7%	27.7%	24.5%
3-10 yrs old	80	29.1%	25.8%	27.2%	3.7%	-0.4%	1.8%	24.5%	26.3%	24.9%
>10 yrs old	4	5.8%	25.3%	16.2%	-25.4%	-1.3%	-15.7%	41.8%	26.9%	37.9%

Dynamics of YoY LFL for all stores older than 1 year



Note: List of countries: Kazakhstan, Uzbekistan.

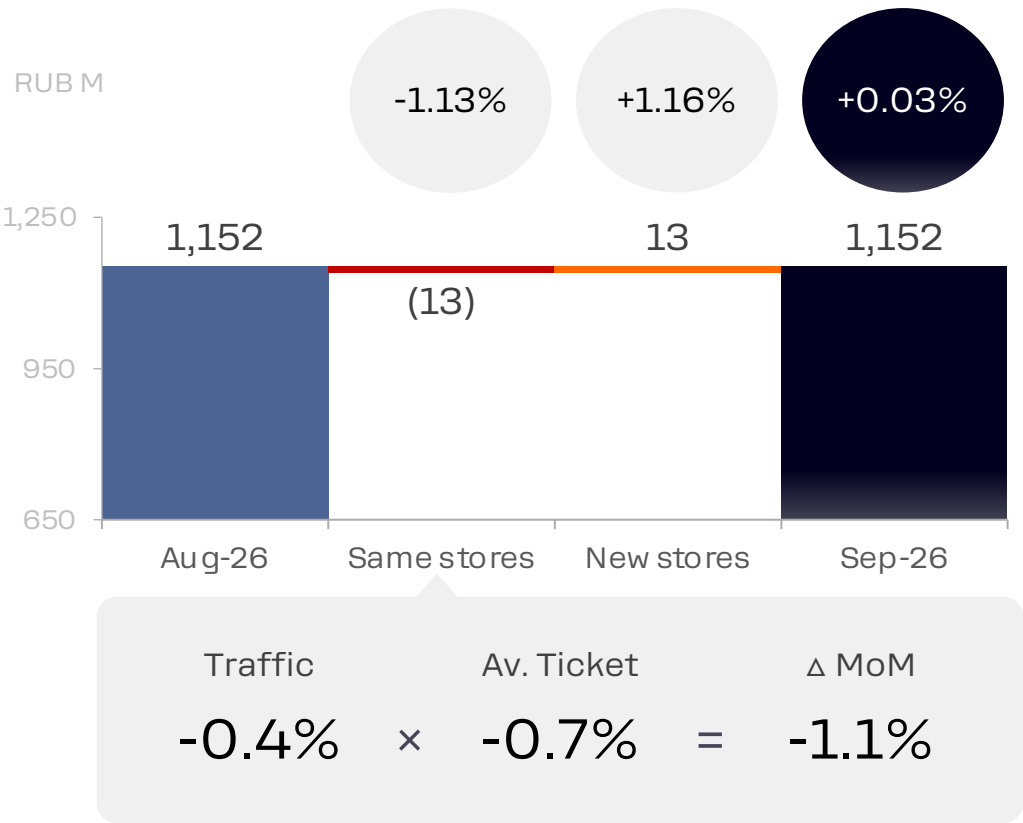
DODO PIZZA IMF



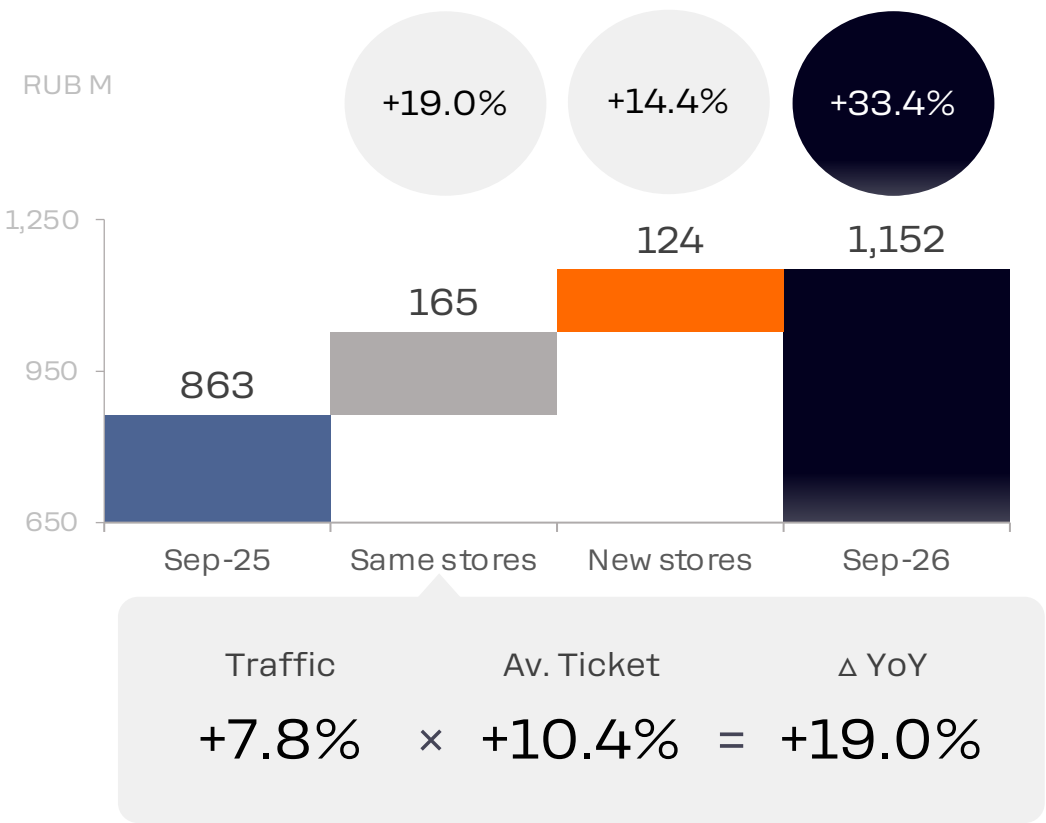
DP IMF: Sales Evolution

September: MoM +0.03%, YoY +33.4%

Month over Month (MoM)



Year over Year (YoY)



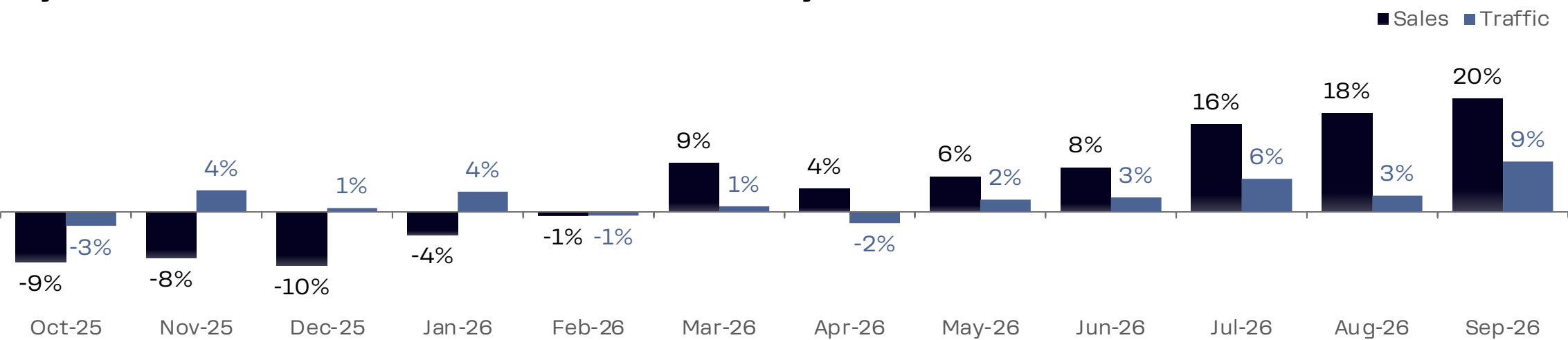
Note: gross sales including VAT where applicable. Traffic stands for order count.
Converted into RUB from local currencies at weighted average monthly FX rates as per [currencylayer.com](#).
List of countries: Armenia, Azerbaijan, Belarus, Bulgaria, Croatia, Cyprus, Estonia, Georgia, Indonesia, Kyrgyzstan, Lithuania, Mongolia, Montenegro, Mexico, Nigeria, Poland, Qatar, Romania, Serbia, Slovenia, Spain, Tajikistan, Turkiye, UAE.

DP IMF: Like for Like Sales and Traffic

YoY LFL – Detailed Review of September 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	54	18.9%	31.9%	26.7%	12.9%	28.2%	19.2%	5.3%	2.9%	6.3%
2-3 yrs old	34	18.2%	21.9%	20.4%	11.0%	15.4%	12.8%	6.5%	5.6%	6.7%
>3 yrs old	89	13.3%	20.8%	18.0%	-1.0%	10.1%	4.1%	14.4%	9.7%	13.3%

Dynamics of YoY LFL for all stores older than 1 year



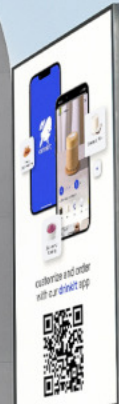
DRINKIT



drinkit



digital coffee shop

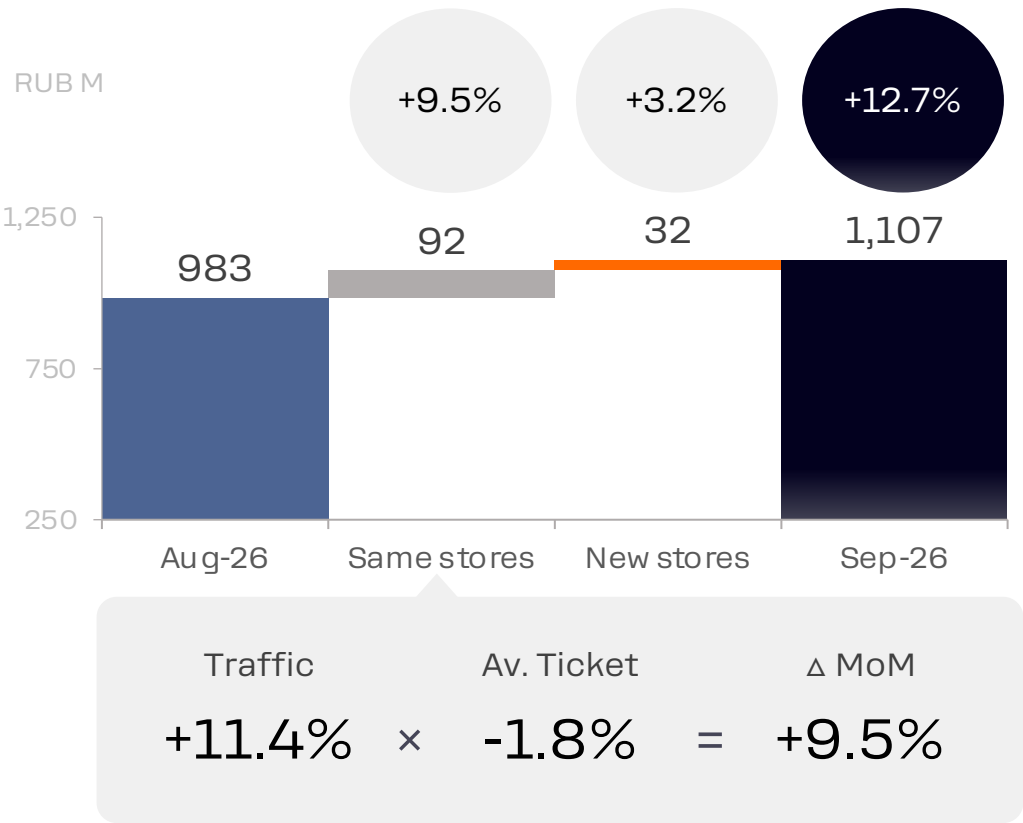


drinkit
coffee

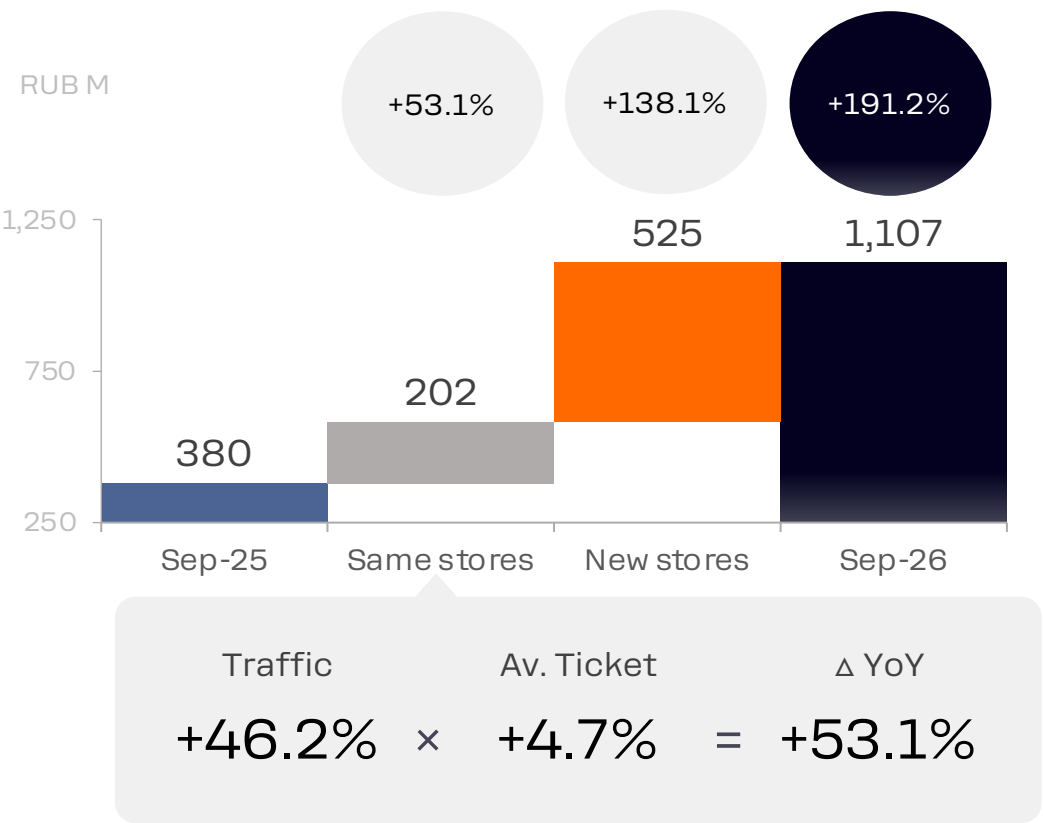
DRINKIT: Sales Evolution

September: MoM +12.7%, YoY +191.2%

Month over Month (MoM)



Year over Year (YoY)



Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Azerbaijan, Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of September 2026

Store age	RUSSIA				UAE				KZ +			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	60	53.1%	0.9%	54.5%	3	19.4%	10.7%	32.1%	11	29.2%	26.8%	63.8%
2-3 yrs old	18	43.0%	0.0%	42.9%	3	22.6%	17.1%	43.6%	5	12.0%	28.1%	43.5%
>3 yrs old	12	31.0%	-0.8%	30.0%	1	29.6%	7.6%	39.4%	2	25.1%	15.3%	44.3%

Dynamics of YoY LFL for all stores older than 1 year

