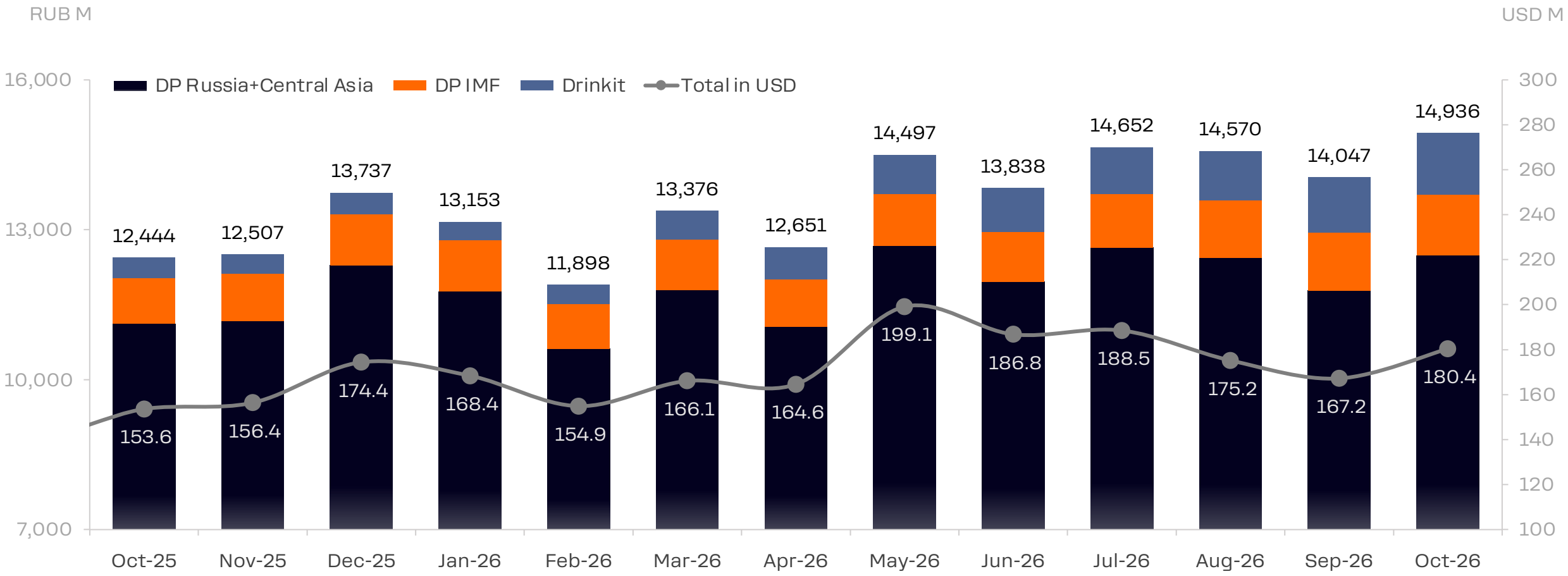
DODO BRANDS

MONTHLY TRADING UPDATE

OCTOBER 2026

System Sales

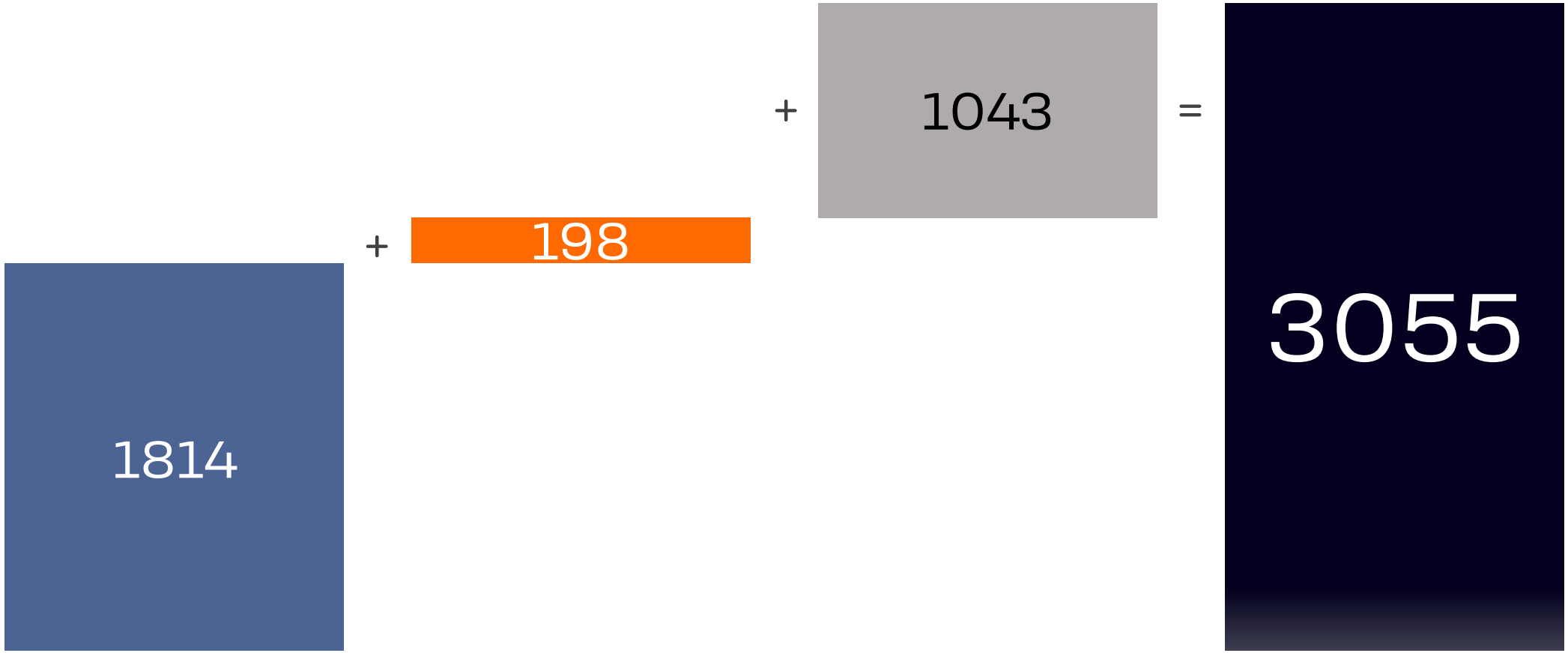
October: 14,936M RUB / 180.4M USD



Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per currencylayer.com. Link: sales and traffic of each store since inception.

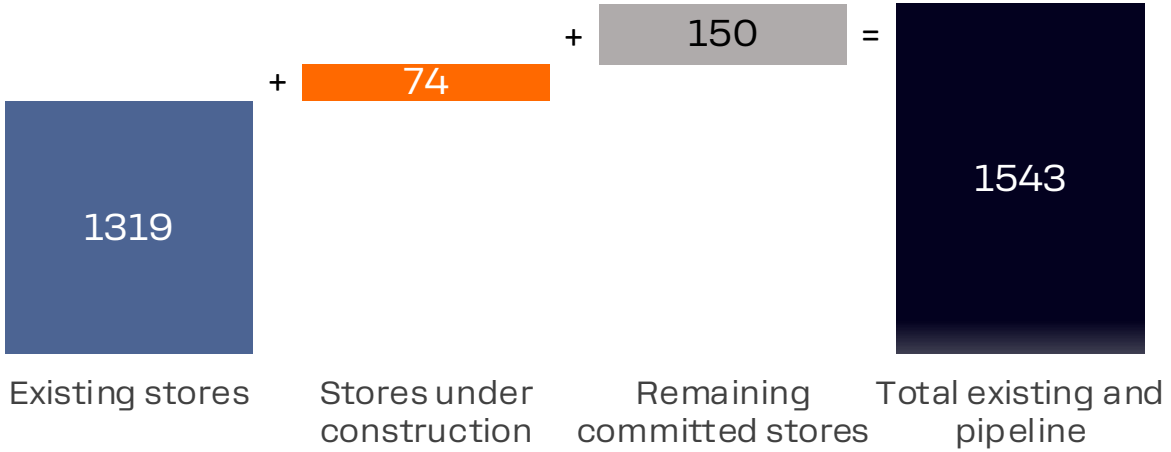
*DP – Dodo Pizza

Chain Growth Pipeline

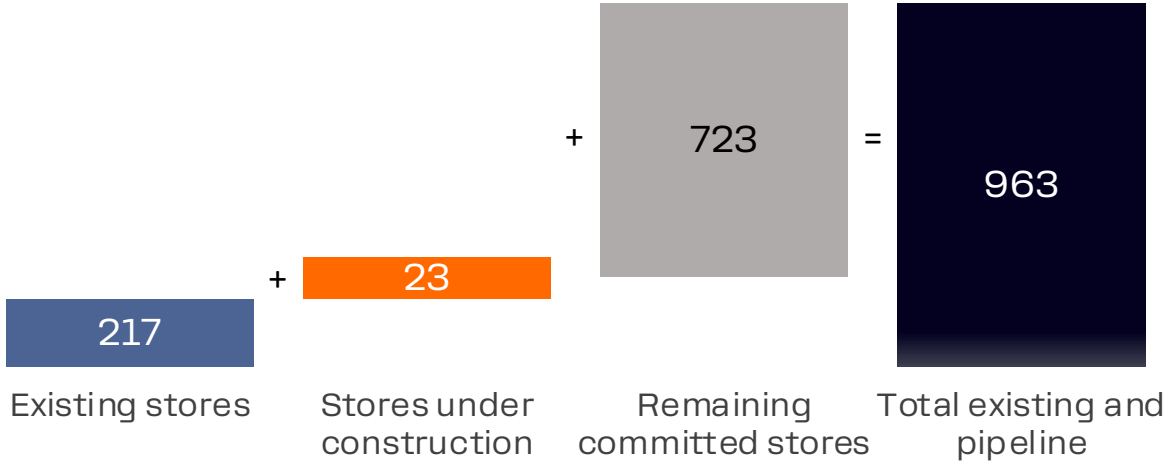


Note: as of 31 October 2026

DP Russia+Central Asia



DP IMF

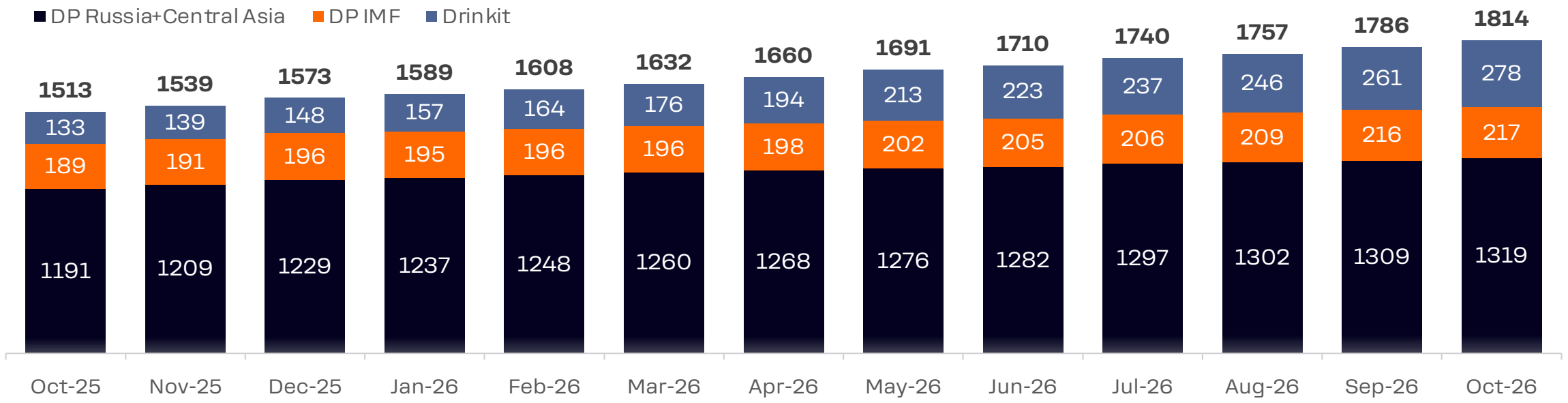


Drinkit



Store Count

October: 29 new stores, 1 store closed, 1814 total



New stores

DP RUSSIA+CENTRAL ASIA:

RUSSIA: +8
KAZAKHSTAN: +1
UZBEKISTAN: +1

DP IMF:

MONTENEGRO: +1
ROMANIA: +1

DRINKIT:

RUSSIA: +13
UAE: +3
AZERBAIJAN: +1

Closed stores

DP IMF:

Dubai 6-2

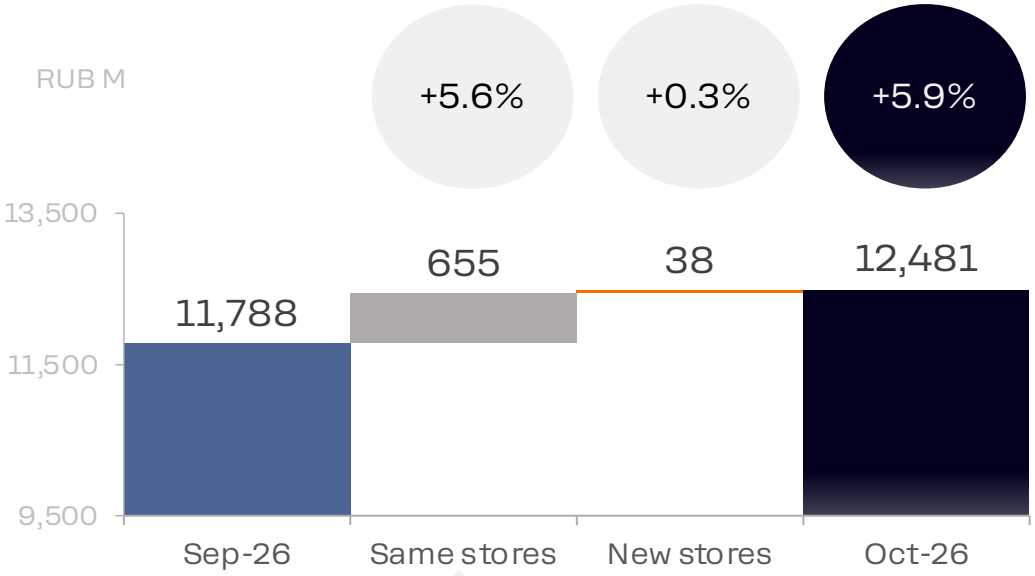


DODO PIZZA RUSSIA + CENTRAL ASIA

DP Russia+Central Asia: Sales Evolution

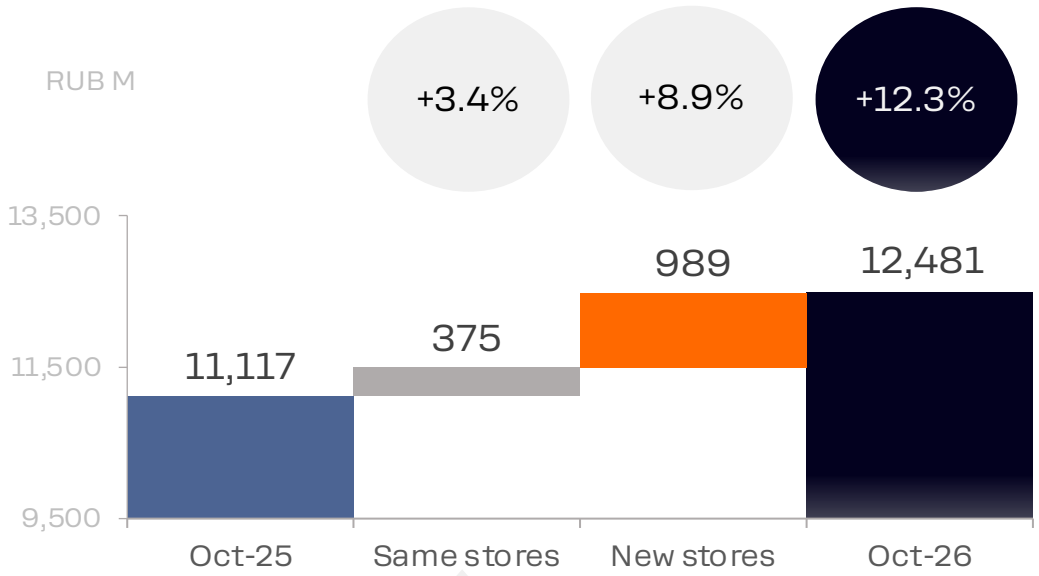
October: MoM +5.9%, YoY +12.3%

Month over Month (MoM)



Traffic		Av. Ticket		Δ MoM
+3.7%	×	+1.8%	=	+5.6%

Year over Year (YoY)



Traffic		Av. Ticket		Δ YoY
-3.1%	×	+6.7%	=	+3.4%

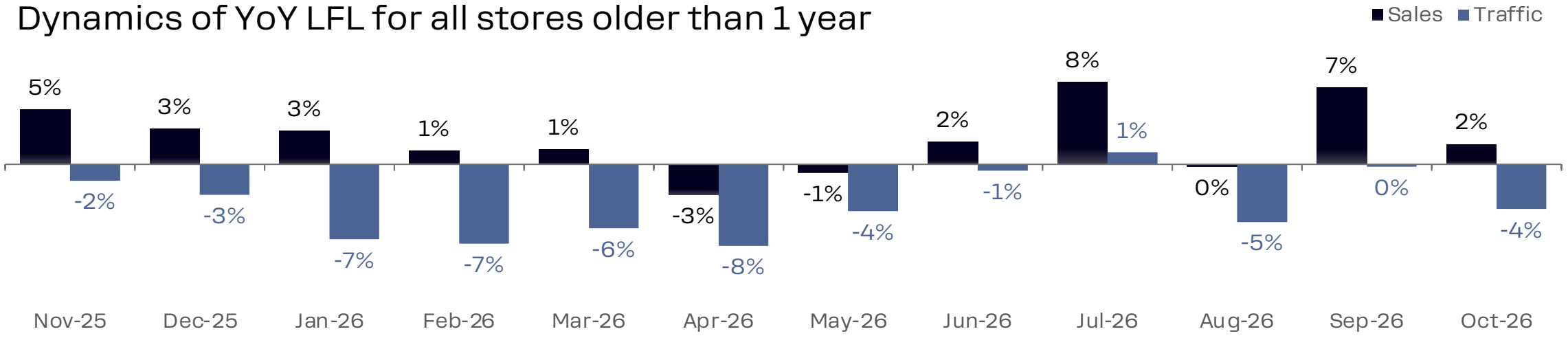
Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Uzbekistan.

DP Russia+Central Asia: Like for Like Sales and Traffic

YoY LFL – Detailed Review of October 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	159	7.9%	8.8%	8.5%	2.2%	1.8%	2.0%	5.6%	6.9%	6.4%
2-3 yrs old	150	6.5%	6.4%	6.5%	-2.0%	-0.9%	-1.5%	8.7%	7.4%	8.1%
3-10 yrs old	731	3.8%	0.0%	1.3%	-3.5%	-5.9%	-4.6%	7.5%	6.2%	6.2%
>10 yrs old	109	-0.3%	-5.5%	-4.0%	-6.5%	-11.4%	-9.1%	6.7%	6.6%	5.6%

Dynamics of YoY LFL for all stores older than 1 year

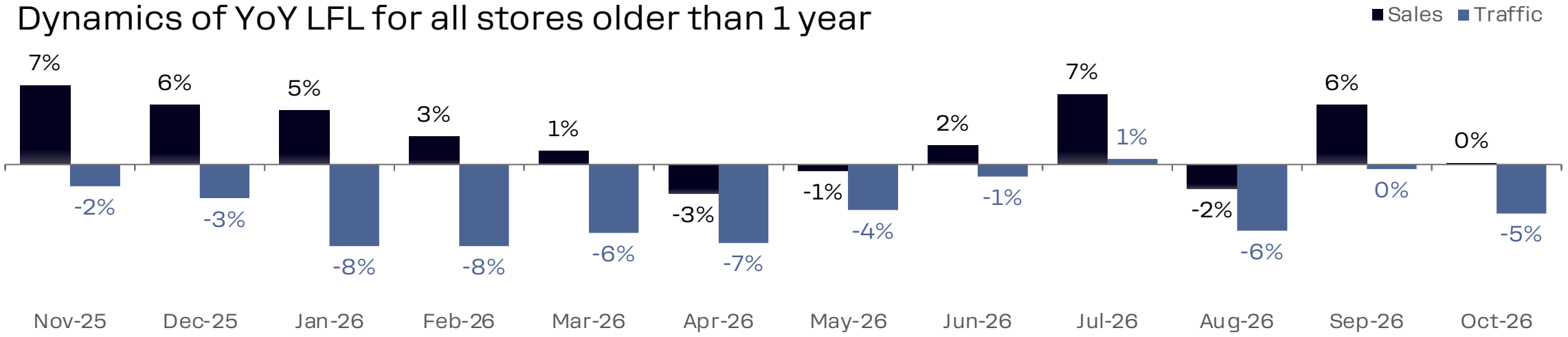


RUSSIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of October 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	135	5.6%	7.1%	6.5%	2.1%	1.8%	2.0%	3.4%	5.2%	4.5%
2-3 yrs old	130	4.4%	5.3%	4.9%	-2.2%	-0.4%	-1.4%	6.8%	5.7%	6.5%
3-10 yrs old	649	1.7%	-1.8%	-0.6%	-3.9%	-6.5%	-5.2%	5.8%	5.1%	4.8%
>10 yrs old	105	-0.3%	-6.0%	-4.4%	-5.7%	-11.5%	-8.8%	5.8%	6.2%	4.9%

Dynamics of YoY LFL for all stores older than 1 year

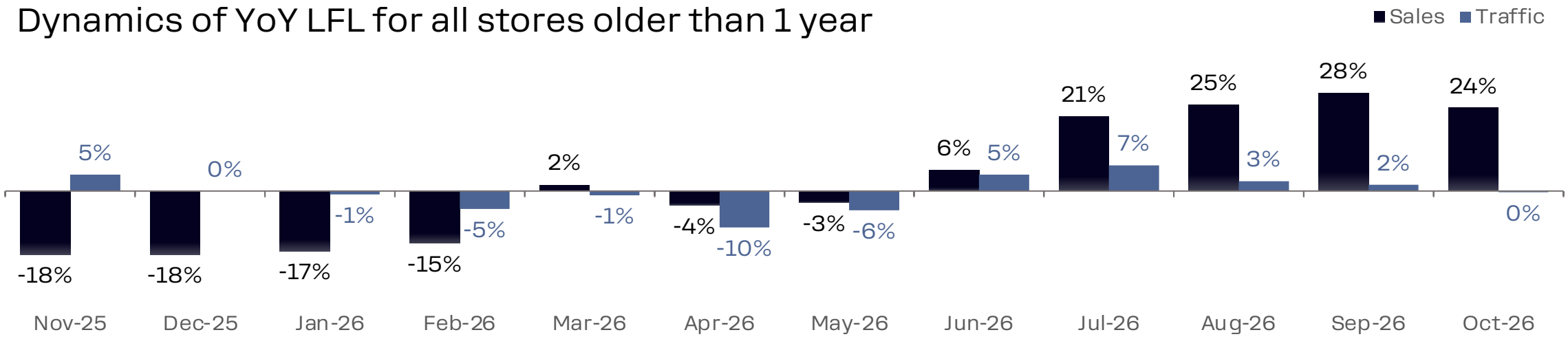


CENTRAL ASIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of October 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	24	24.7%	26.1%	25.5%	2.9%	1.2%	2.1%	21.1%	24.7%	22.8%
2-3 yrs old	20	24.6%	18.7%	21.2%	-0.4%	-4.2%	-2.2%	25.2%	24.0%	24.0%
3-10 yrs old	82	23.3%	25.5%	24.6%	0.3%	1.1%	0.7%	22.9%	24.1%	23.7%
>10 yrs old	4	0.7%	16.9%	10.1%	-24.7%	-5.7%	-15.9%	33.7%	24.0%	30.9%

Dynamics of YoY LFL for all stores older than 1 year



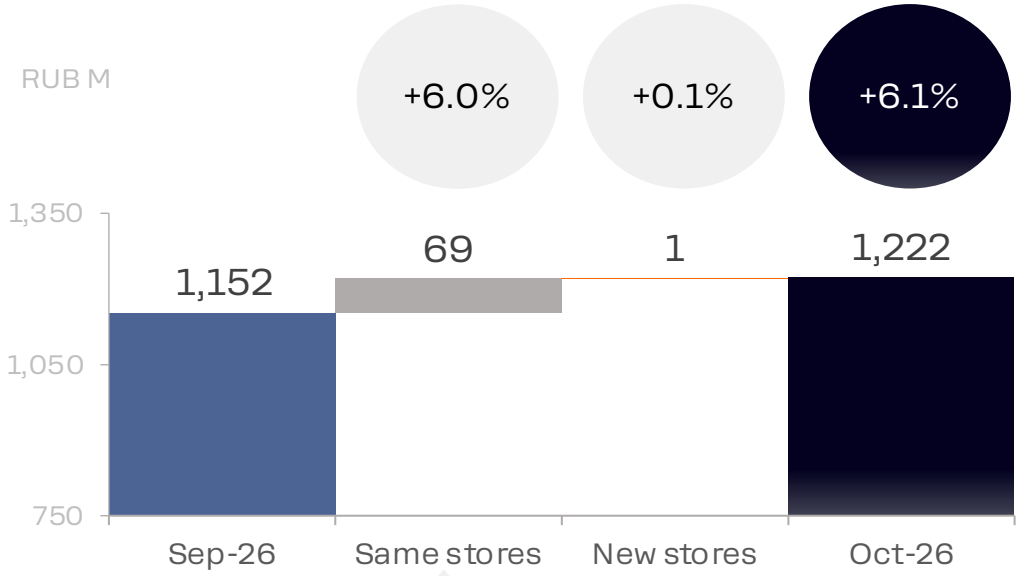
Note: List of countries: Kazakhstan, Uzbekistan.


DODO PIZZA
IMF

DP IMF: Sales Evolution

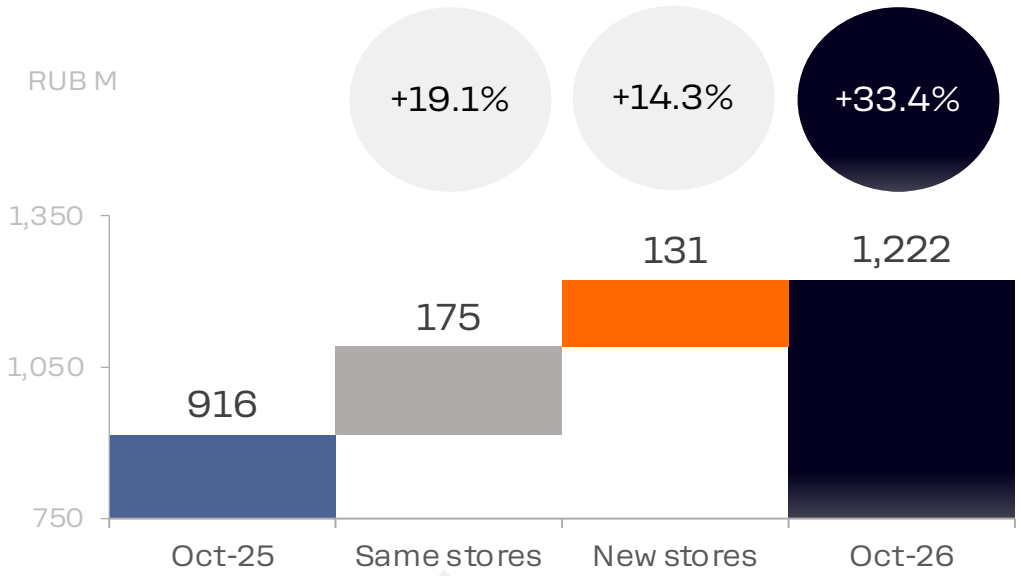
October: MoM +6.1%, YoY +33.4%

Month over Month (MoM)



Traffic		Av. Ticket		Δ MoM
+7.9%	×	-1.7%	=	+6.0%

Year over Year (YoY)



Traffic		Av. Ticket		Δ YoY
+9.7%	×	+8.6%	=	+19.1%

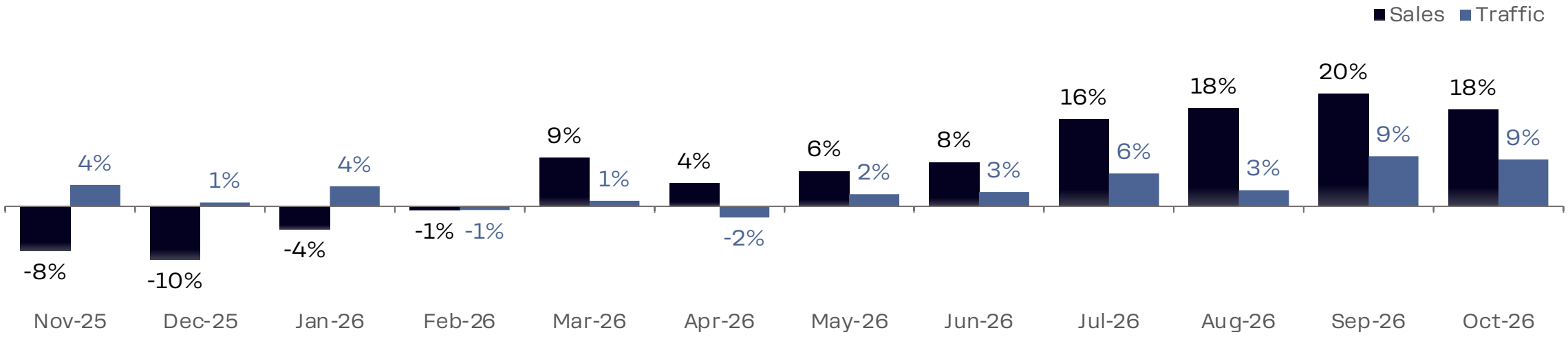
Note: gross sales including VAT where applicable. Traffic stands for order count.
Converted into RUB from local currencies at weighted average monthly FX rates as per currencylayer.com.
List of countries: Armenia, Azerbaijan, Belarus, Bulgaria, Croatia, Cyprus, Estonia, Georgia, Indonesia, Kyrgyzstan, Lithuania, Mexico, Mongolia, Montenegro, Nigeria, Poland, Qatar, Romania, Serbia, Slovenia, Spain, Tajikistan, Turkiye, UAE.

DP IMF: Like for Like Sales and Traffic

YoY LFL – Detailed Review of October 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	52	20.8%	29.7%	26.3%	15.4%	25.5%	19.7%	4.7%	3.3%	5.5%
2-3 yrs old	37	21.1%	20.2%	20.6%	17.0%	12.8%	15.2%	3.5%	6.5%	4.7%
>3 yrs old	90	12.8%	14.1%	13.6%	0.5%	4.4%	2.4%	12.2%	9.2%	11.0%

Dynamics of YoY LFL for all stores older than 1 year



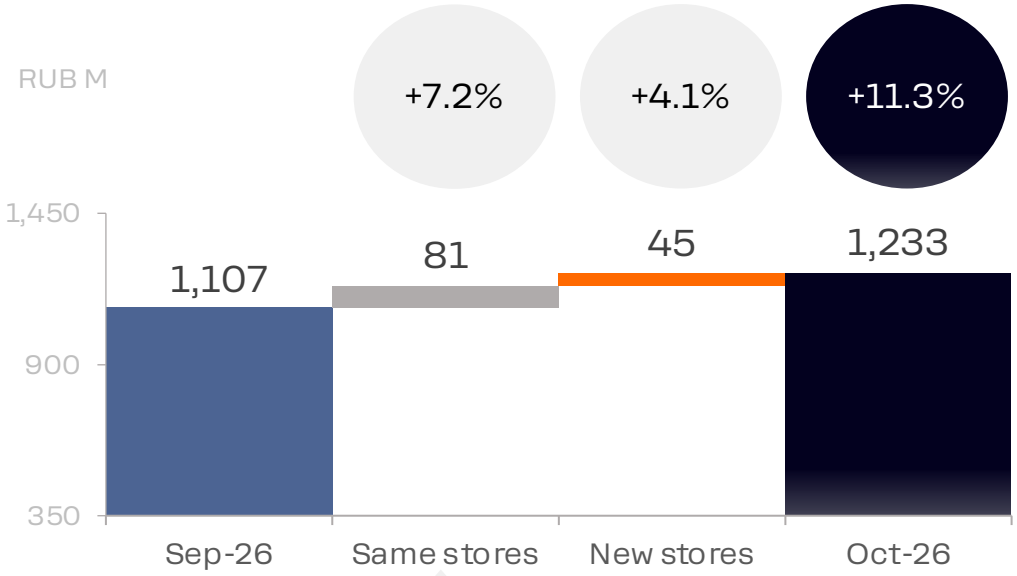

drinkit
americano
scrambled eggs
matcha latte
digital coffee shop
ready
drinkit
coffee

DRINKIT

DRINKIT: Sales Evolution

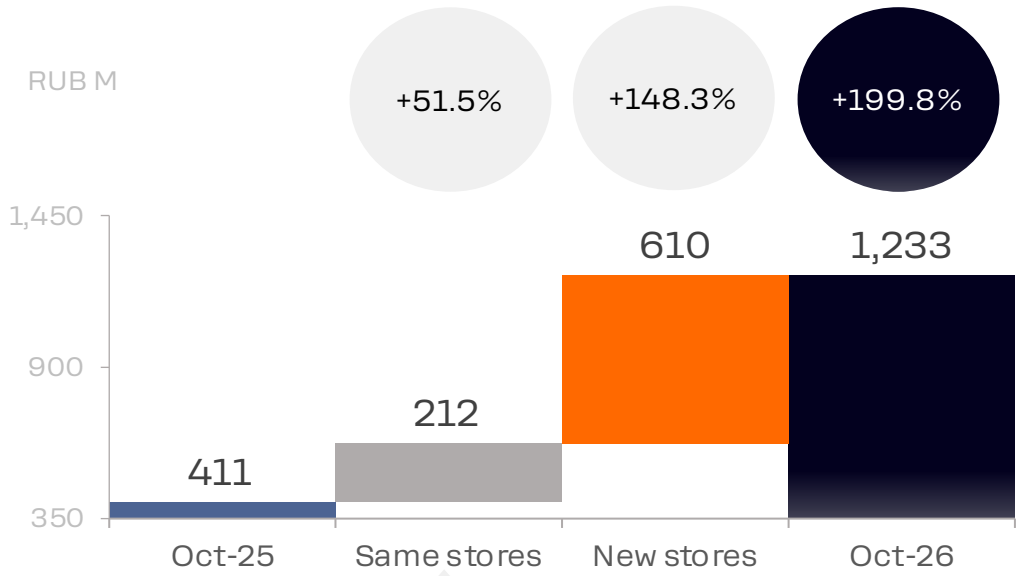
October: MoM +11.3%, YoY +199.8%

Month over Month (MoM)



Traffic		Av. Ticket		Δ MoM
+7.5%	×	-0.2%	=	+7.2%

Year over Year (YoY)



Traffic		Av. Ticket		Δ YoY
+42.6%	×	+6.2%	=	+51.5%

Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Azerbaijan, Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of October 2026

Store age	RUSSIA				UAE				KZ+			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	64	51.7%	2.9%	56.0%	4	30.0%	7.1%	39.2%	10	27.0%	28.1%	62.6%
2-3 yrs old	21	38.7%	3.2%	43.1%	3	22.7%	16.8%	43.3%	6	12.9%	28.0%	44.5%
>3 yrs old	13	31.1%	0.0%	31.1%	1	-1.7%	9.5%	7.6%	2	21.0%	14.2%	38.2%

Dynamics of YoY LFL for all stores older than 1 year

