

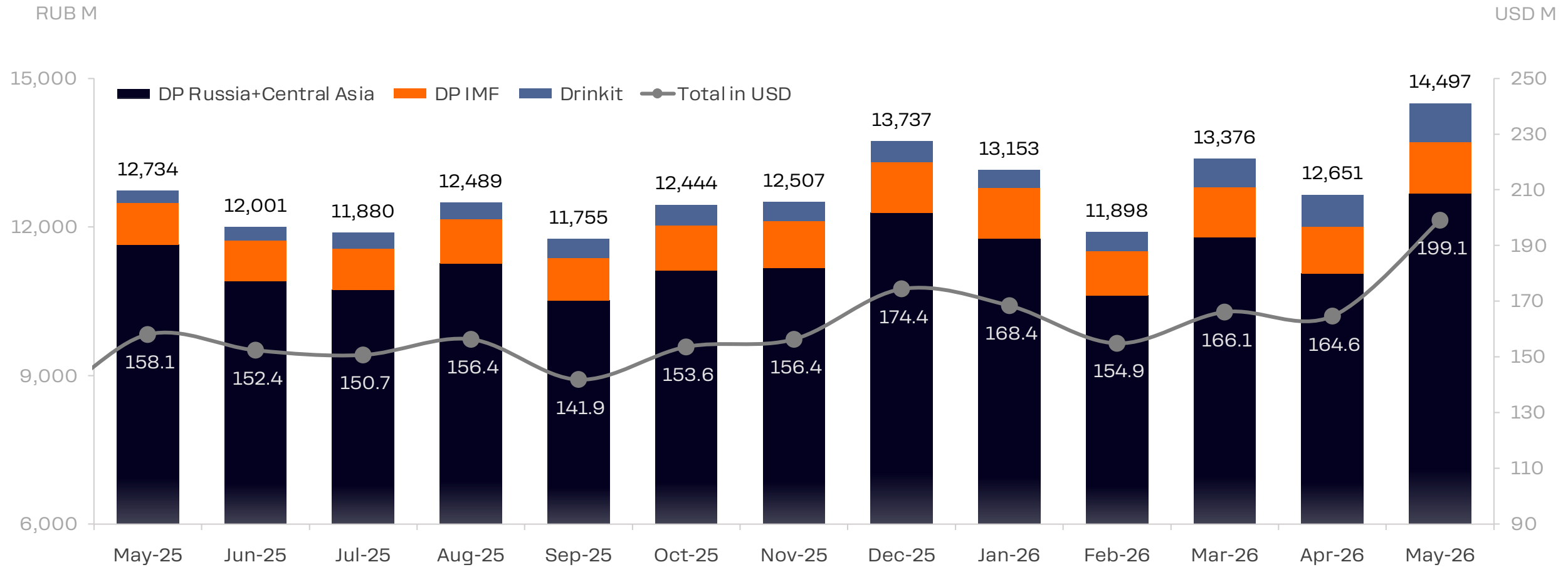
**DODO
BRANDS**

MONTHLY TRADING UPDATE

**MAY
2026**

System Sales

May: 14,497M RUB / 199.1M USD



Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per [currencylayer.com](https://www.currencylayer.com). Link: [sales and traffic of each store since inception](#).

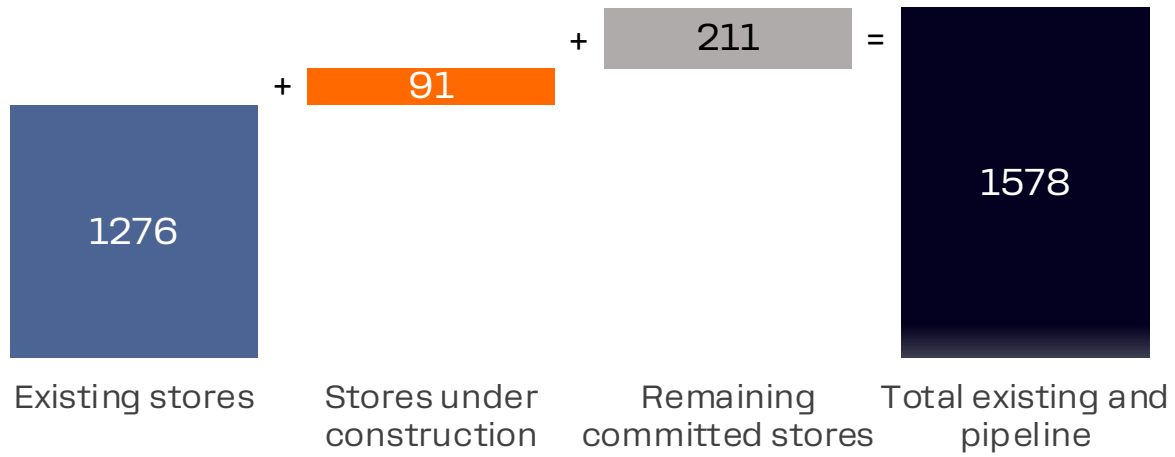
*DP – Dodo Pizza

Chain Growth Pipeline

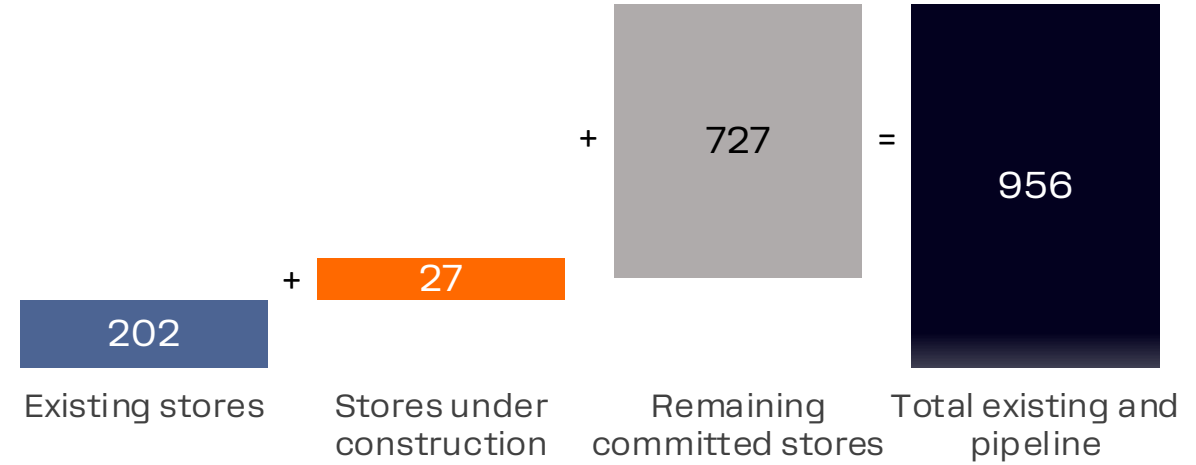


Note: as of 31 May 2026

DP Russia+Central Asia



DP IMF

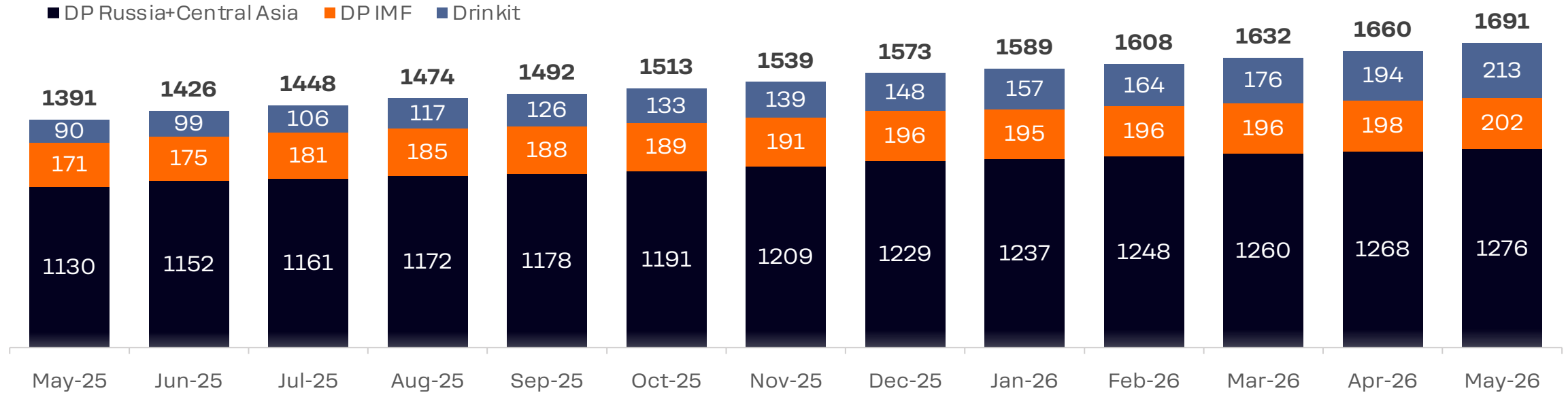


Drinkit



Store Count

May: 36 new stores, 5 stores closed, 1691 total



New stores

DP RUSSIA+CENTRAL ASIA:

RUSSIA: +10
KAZAKHSTAN: +3

DP IMF:

BELARUS: +1
KYRGYZSTAN: +1
MONGOLIA: +1
MONTENEGRO: +1

DRINKIT:

RUSSIA: +19

Closed stores

DP RUSSIA+CENTRAL ASIA:

Kemerovo-1
Moscow 0-6
Orekhovo-Zuevo-2
Sofrino-1
Uzynagash-1



ДОДО ПИЦЦА

DODO PIZZA RUSSIA + CENTRAL ASIA



Заказывайте здесь



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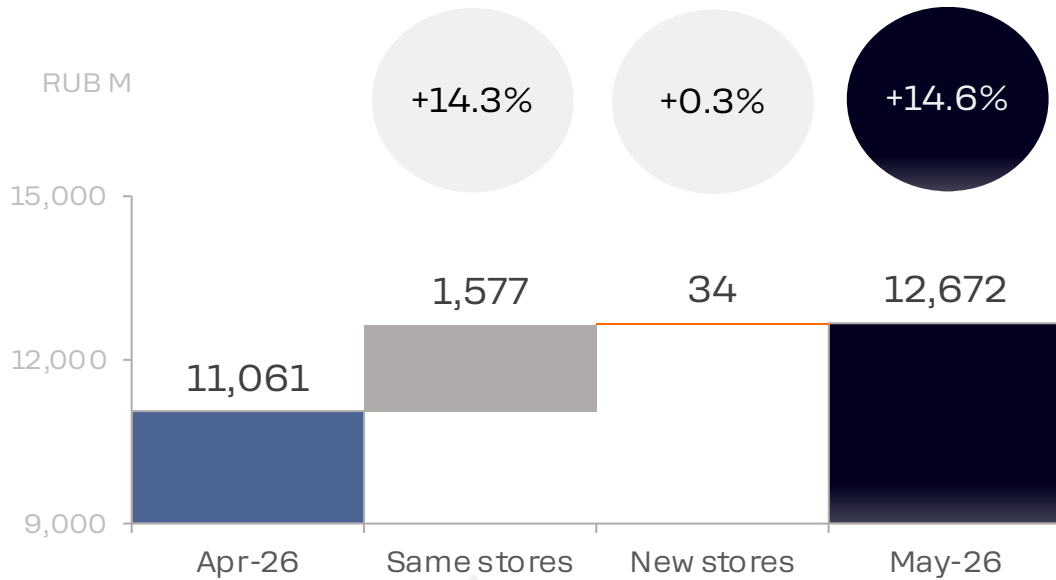
35



DP Russia+Central Asia: Sales Evolution

May: MoM +14.6%, YoY +8.9%

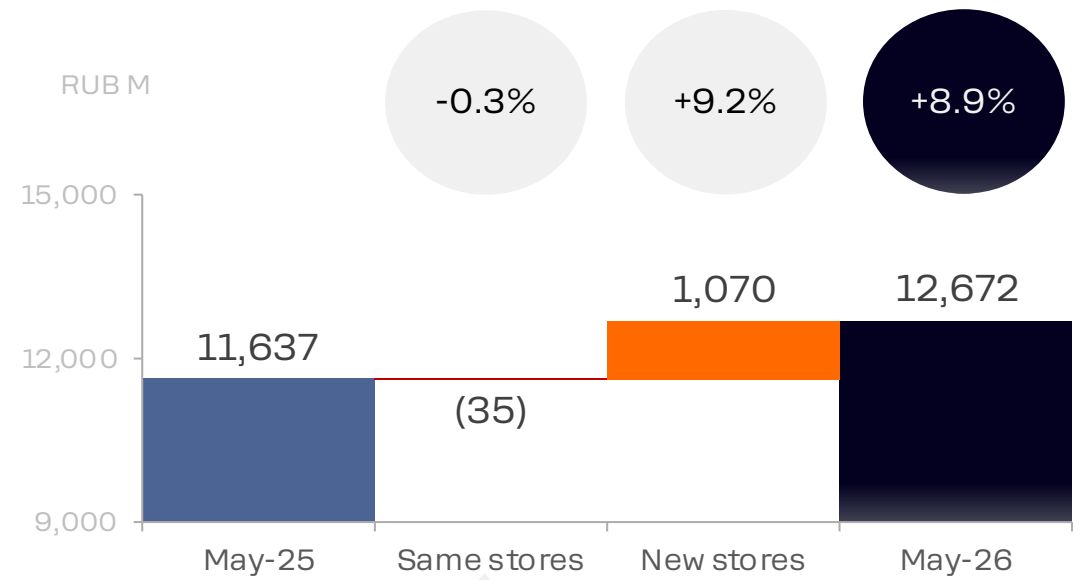
Month over Month (MoM)



Traffic × Av. Ticket = Δ MoM

+12.0% × +2.0% = +14.3%

Year over Year (YoY)



Traffic × Av. Ticket = Δ YoY

-3.5% × +3.3% = -0.3%

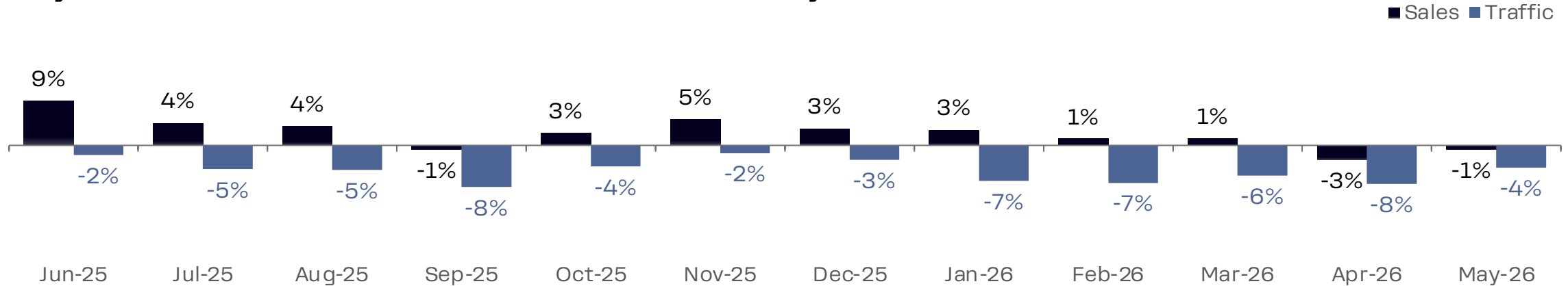
Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Uzbekistan.

DP Russia+Central Asia: Like for Like Sales and Traffic

YoY LFL – Detailed Review of May 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	167	-1.2%	9.2%	5.3%	-0.3%	3.8%	1.6%	-0.9%	5.2%	3.7%
2-3 yrs old	122	-5.0%	4.1%	0.4%	-5.5%	-1.4%	-3.8%	0.5%	5.5%	4.3%
3-10 yrs old	716	-3.8%	0.2%	-1.2%	-5.0%	-4.4%	-4.7%	1.2%	4.8%	3.6%
>10 yrs old	86	-6.6%	-5.6%	-5.9%	-6.8%	-10.5%	-8.6%	0.3%	5.4%	2.9%

Dynamics of YoY LFL for all stores older than 1 year

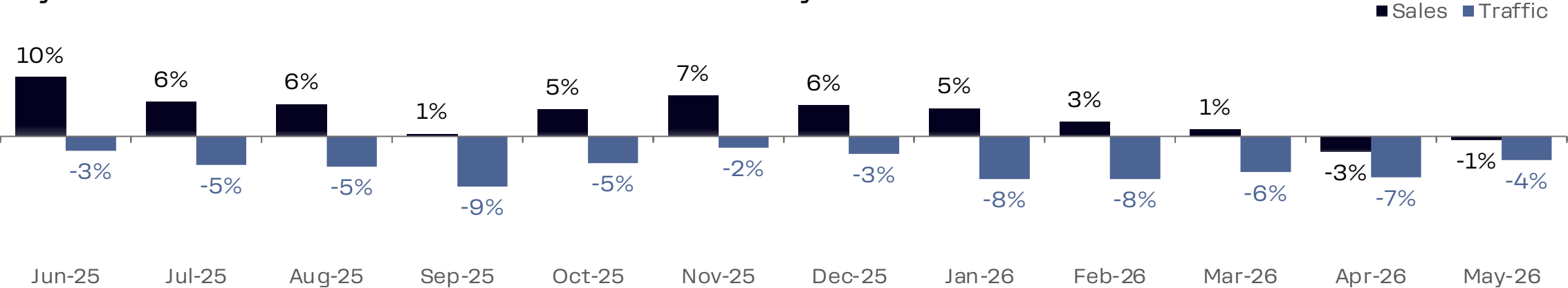


RUSSIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of May 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	147	-1.0%	8.8%	5.2%	-0.1%	3.4%	1.5%	-0.9%	5.3%	3.7%
2-3 yrs old	102	-4.5%	4.7%	1.0%	-5.3%	-0.9%	-3.5%	0.8%	5.6%	4.7%
3-10 yrs old	642	-3.6%	0.5%	-1.0%	-5.2%	-3.9%	-4.6%	1.7%	4.6%	3.8%
>10 yrs old	82	-6.0%	-5.7%	-5.8%	-5.5%	-10.5%	-8.0%	-0.5%	5.3%	2.4%

Dynamics of YoY LFL for all stores older than 1 year

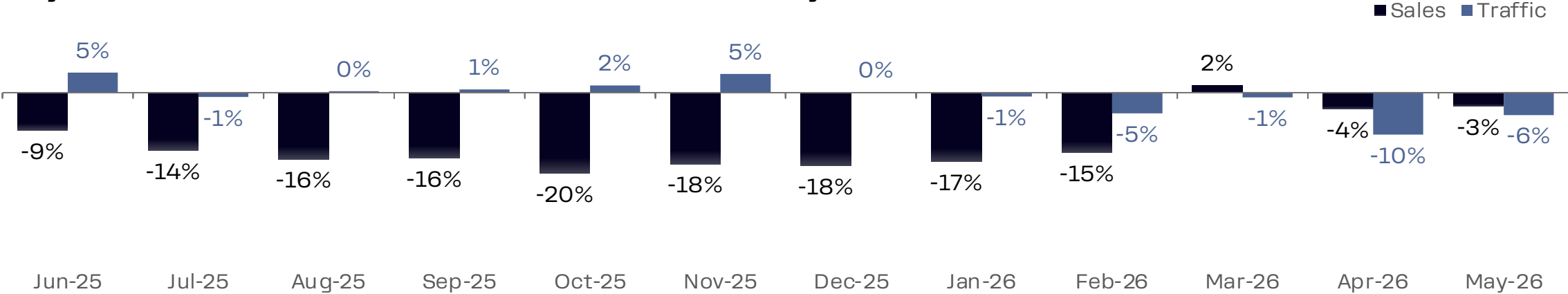


CENTRAL ASIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of May 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	20	-3.6%	13.6%	6.6%	-2.6%	8.1%	2.5%	-1.0%	5.1%	4.0%
2-3 yrs old	20	-8.6%	-1.5%	-4.7%	-7.1%	-4.2%	-5.8%	-1.6%	2.8%	1.2%
3-10 yrs old	74	-5.7%	-2.9%	-4.1%	-2.9%	-8.5%	-5.5%	-2.9%	6.2%	1.5%
>10 yrs old	4	-17.4%	-2.6%	-9.4%	-28.9%	-10.3%	-21.1%	16.1%	8.6%	14.9%

Dynamics of YoY LFL for all stores older than 1 year



Note: List of countries: Kazakhstan, Uzbekistan.

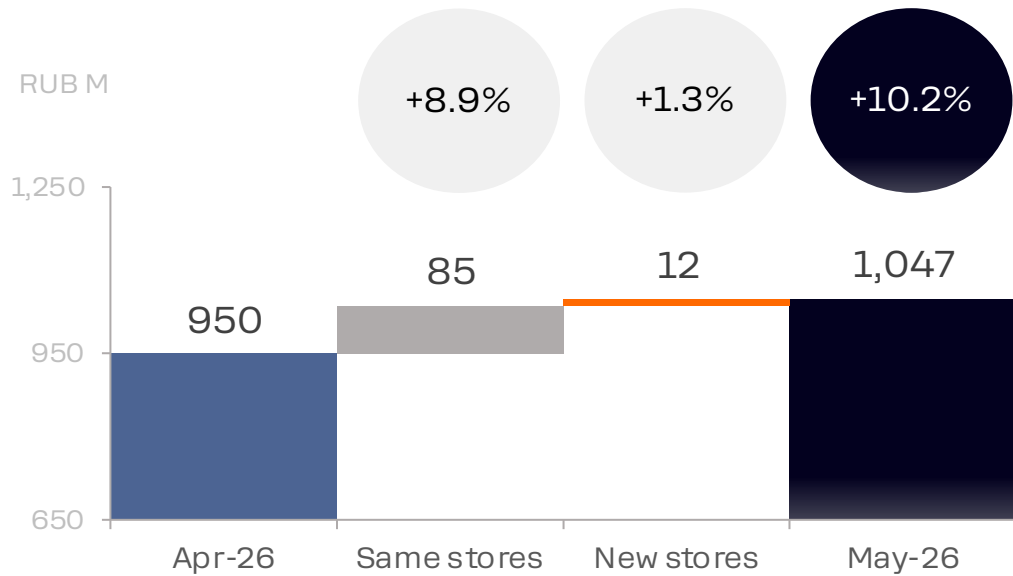
DODO PIZZA IMF



DP IMF: Sales Evolution

May: MoM +10.2%, YoY +23.1%

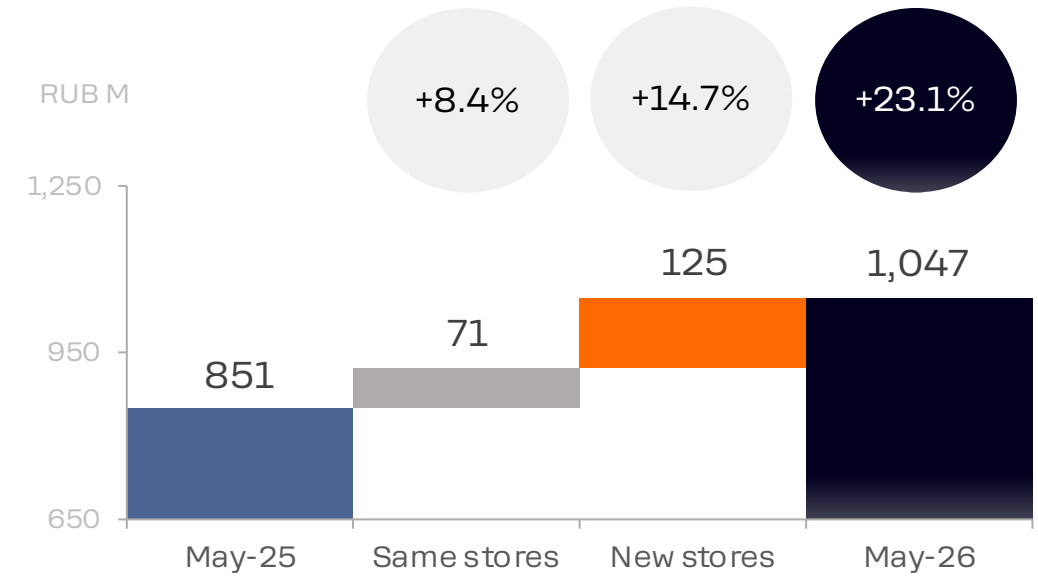
Month over Month (MoM)



Traffic \times Av. Ticket \times Δ MoM

+10.0% \times -1.0% = +8.9%

Year over Year (YoY)



Traffic \times Av. Ticket \times Δ YoY

+3.6% \times +4.7% = +8.4%

Note: gross sales including VAT where applicable. Traffic stands for order count.

Converted into RUB from local currencies at weighted average monthly FX rates as per [currencylayer.com](https://www.currencylayer.com).

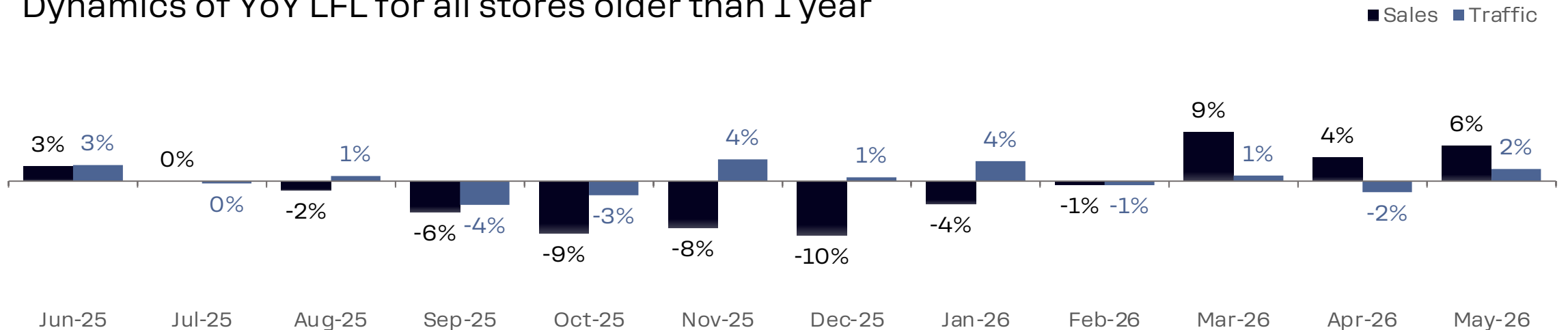
List of countries: Armenia, Azerbaijan, Belarus, Bulgaria, Croatia, Cyprus, Estonia, Georgia, Indonesia, Kyrgyzstan, Lithuania, Mongolia, Montenegro, Nigeria, Poland, Qatar, Romania, Serbia, Slovenia, Spain, Tajikistan, Turkiye, UAE.

DP IMF: Like for Like Sales and Traffic

YoY LFL – Detailed Review of May 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	46	-7.4%	22.2%	10.4%	-2.3%	26.1%	9.7%	-5.3%	-3.1%	0.7%
2-3 yrs old	32	-3.9%	6.2%	2.0%	-4.1%	7.8%	0.8%	0.2%	-1.5%	1.1%
> 3 yrs old	81	-1.4%	11.2%	6.5%	-5.2%	6.6%	0.4%	4.0%	4.4%	6.2%

Dynamics of YoY LFL for all stores older than 1 year



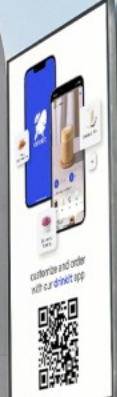
DRINKIT



drinkit



digital coffee shop



drinkit
coffee

order here

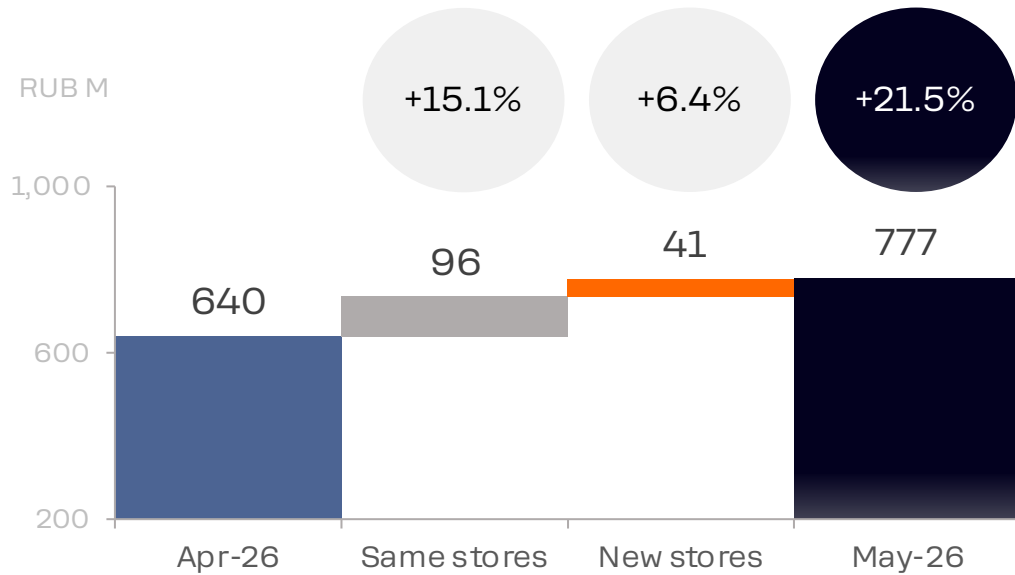
ready



DRINKIT: Sales Evolution

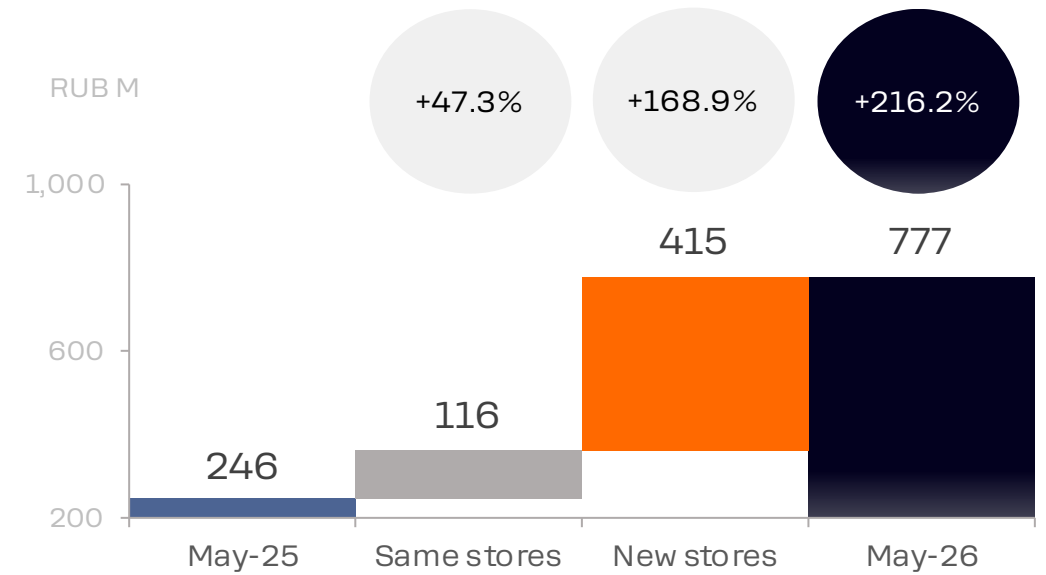
May : MoM +21.5%, YoY +216.2%

Month over Month (MoM)



Traffic	Av. Ticket	Δ MoM
+11.3%	× +3.4%	= +15.1%

Year over Year (YoY)



Traffic	Av. Ticket	Δ YoY
+41.0%	× +4.4%	= +47.3%

Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Azerbaijan, Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of May 2026

Store age	RUSSIA				UAE				KZ+			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	39	56.5%	2.1%	59.8%	4	-2.8%	5.8%	2.9%	7	19.4%	13.5%	35.5%
2-3 yrs old	10	30.1%	2.6%	33.4%	2	5.2%	7.3%	12.8%	5	-5.4%	10.6%	4.7%
> 3 yrs old	12	15.5%	1.7%	17.5%	1	3.9%	-2.5%	1.3%	1	-7.4%	22.4%	13.3%

Dynamics of YoY LFL for all stores older than 1 year

