

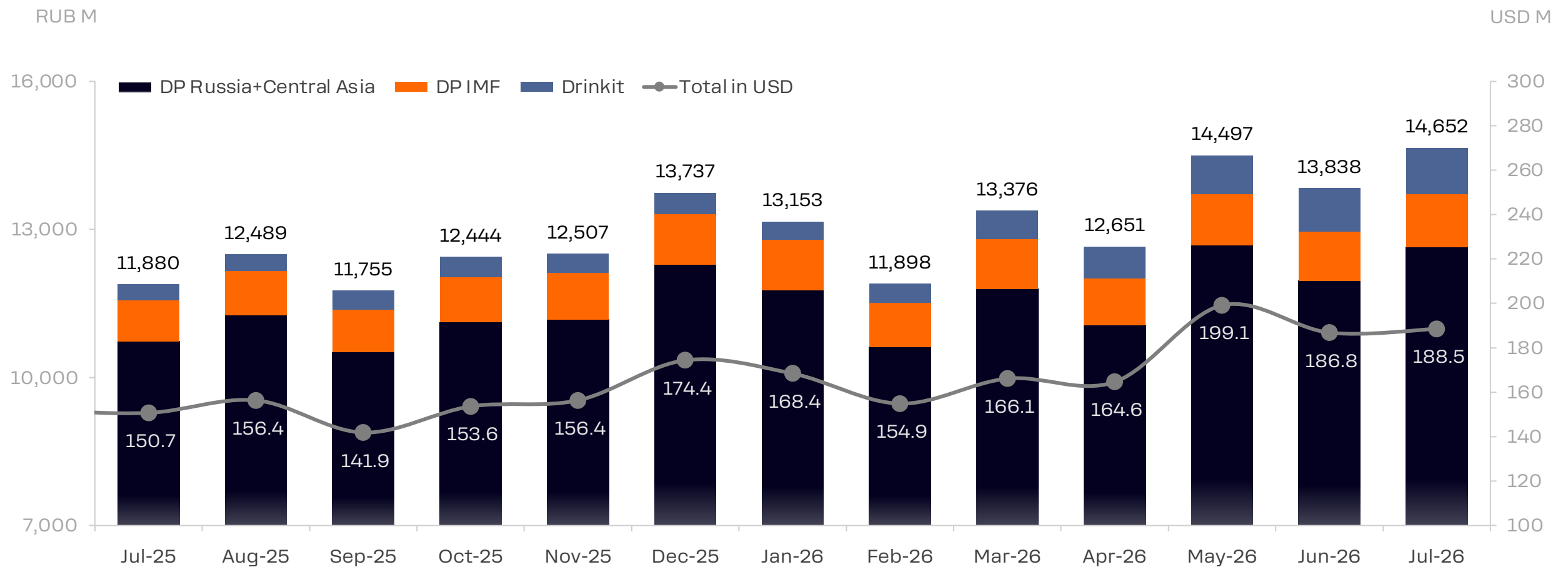
**DODO
BRANDS**

MONTHLY TRADING UPDATE

**JULY
2026**

System Sales

July: 14,652M RUB / 188.5M USD



Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per [currencylayer.com](#). Link: [sales and traffic of each store since inception](#).

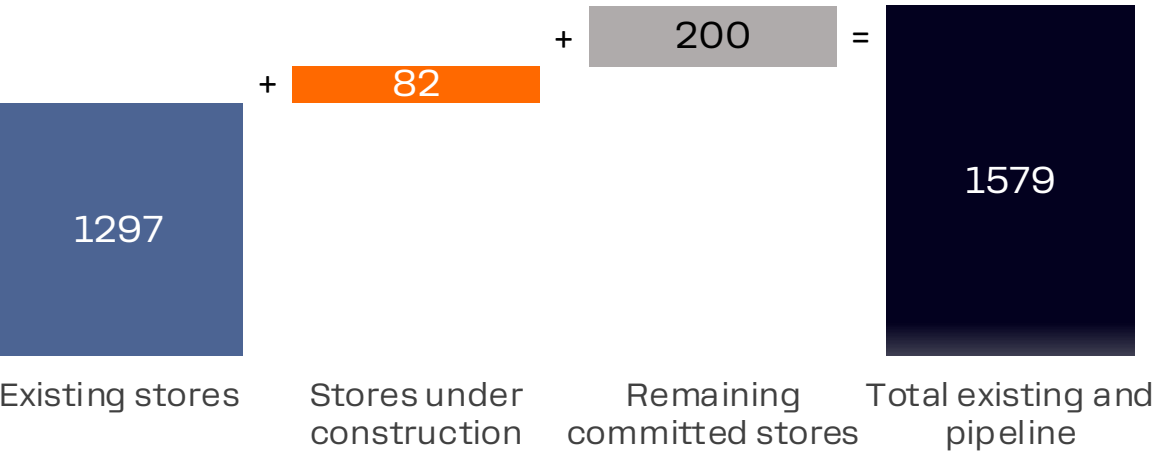
*DP – Dodo Pizza

Chain Growth Pipeline

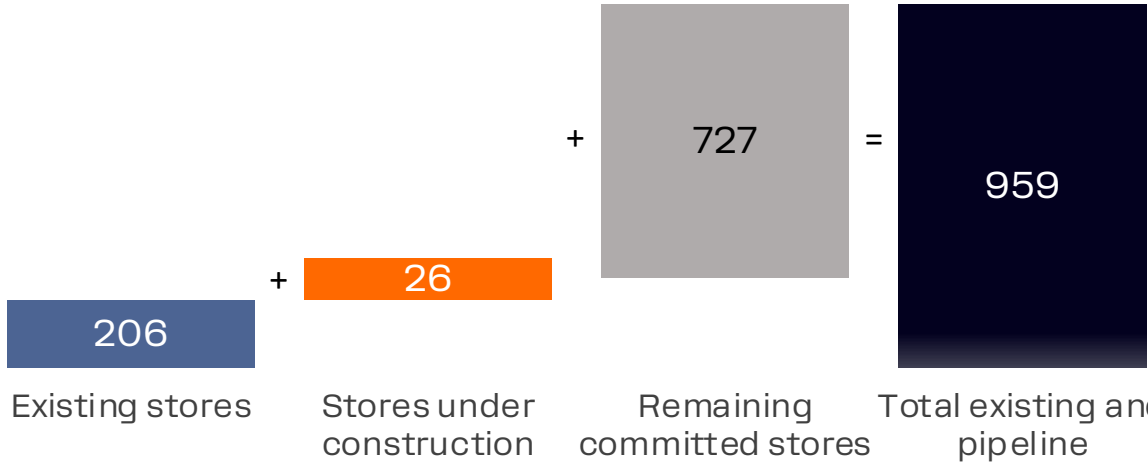


Note: as of 31 July 2026

DP Russia+Central Asia



DP IMF

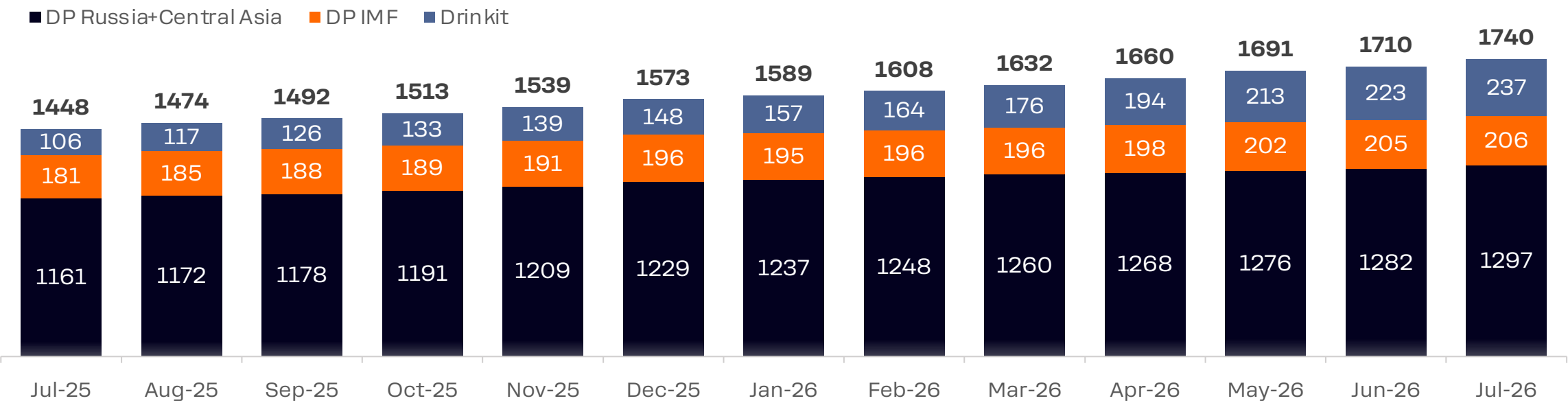


Drinkit



Store Count

July: 33 new stores, 3 stores closed, 1740 total



New stores

DP RUSSIA+CENTRAL ASIA:

RUSSIA: +15
KAZAKHSTAN: +2
UZBEKISTAN: +1

DP IMF:

QATAR: +1

DRINKIT:

RUSSIA: +11
KAZAKHSTAN: +1
AZERBAIJAN : +1
UAE: +1

Closed stores

DP RUSSIA+CENTRAL ASIA:

Krasnodar-4
Krasnodar-6
Ukhta-3



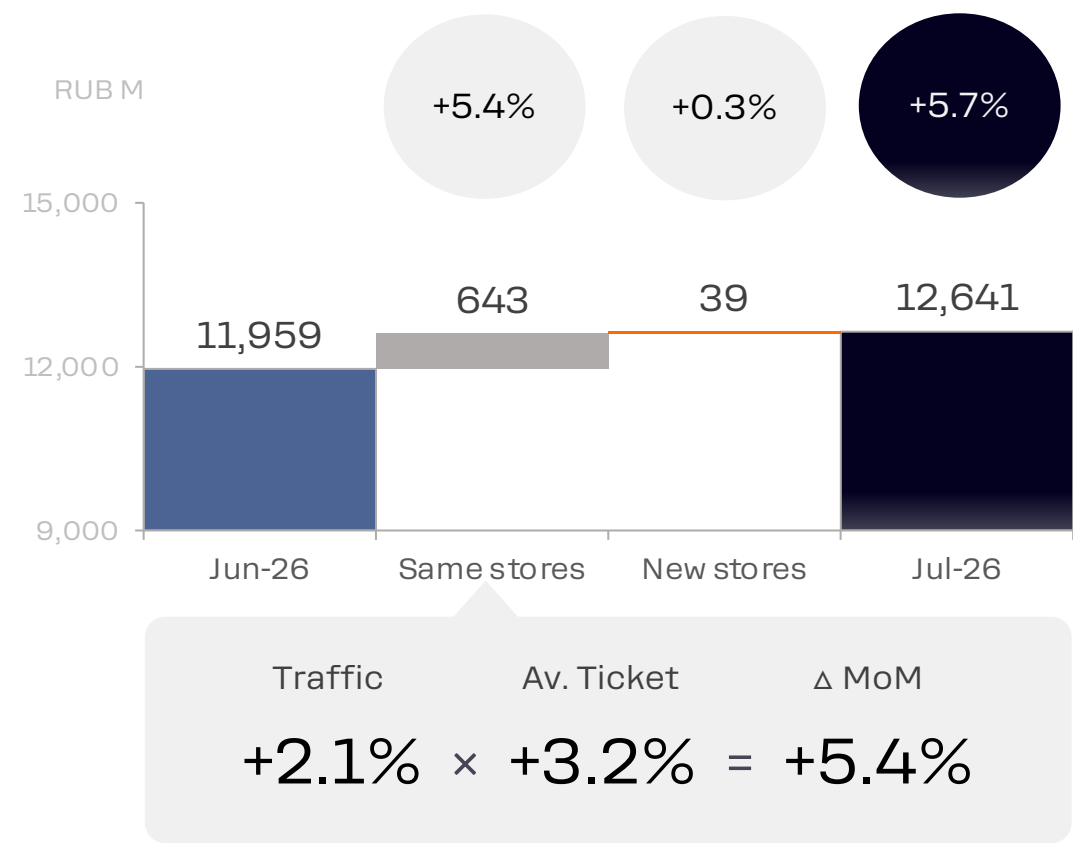
ДОДО ПИЦЦА

DODO PIZZA RUSSIA + CENTRAL ASIA

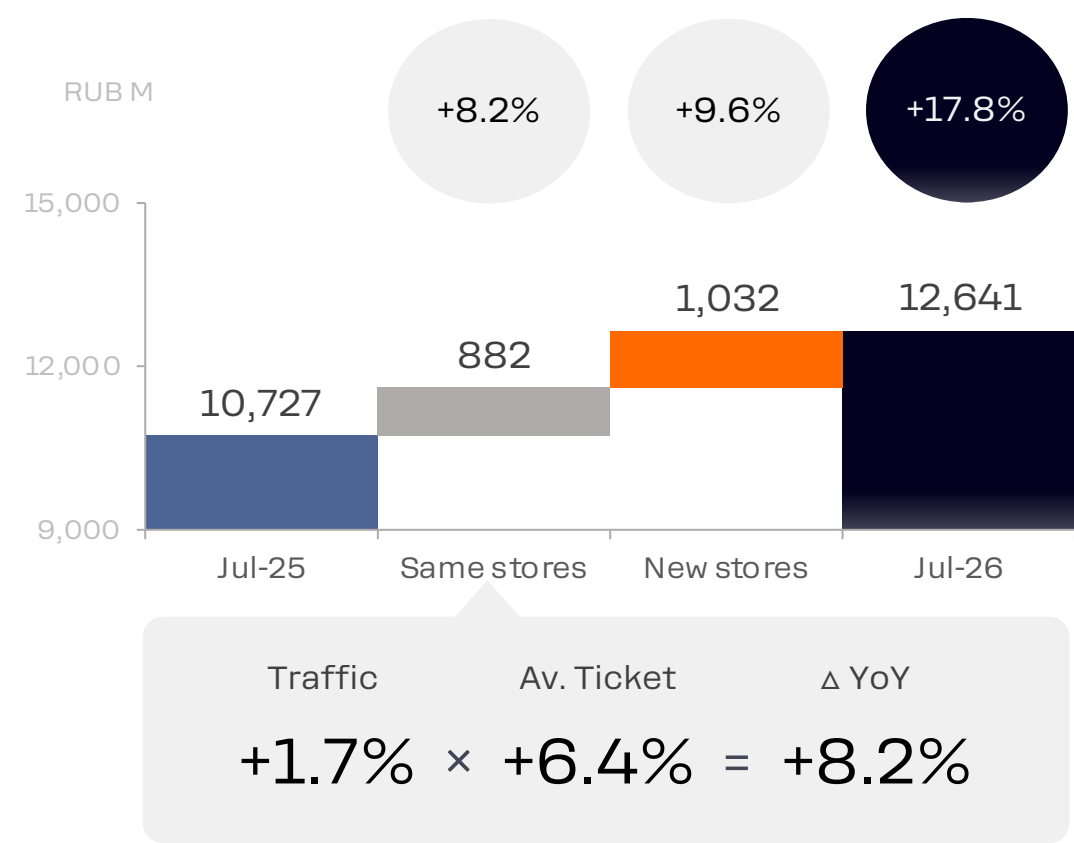
DP Russia+Central Asia: Sales Evolution

July: MoM +5.7%, YoY +17.8%

Month over Month (MoM)



Year over Year (YoY)



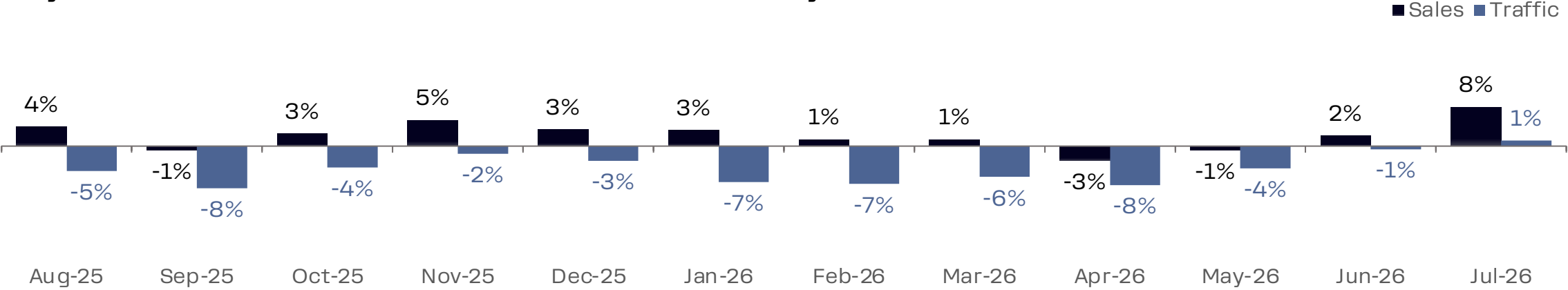
Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Uzbekistan.

DP Russia+Central Asia: Like for Like Sales and Traffic

YoY LFL – Detailed Review of July 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	174	11.7%	15.2%	13.8%	6.9%	8.0%	7.4%	4.5%	6.7%	6.0%
2-3 yrs old	136	7.8%	15.2%	12.0%	1.6%	7.1%	3.9%	6.1%	7.5%	7.8%
3-10 yrs old	724	6.9%	7.0%	6.9%	0.8%	-0.1%	0.4%	6.0%	7.0%	6.5%
>10 yrs old	89	3.5%	-0.2%	1.0%	-1.5%	-7.1%	-4.3%	5.1%	7.5%	5.6%

Dynamics of YoY LFL for all stores older than 1 year

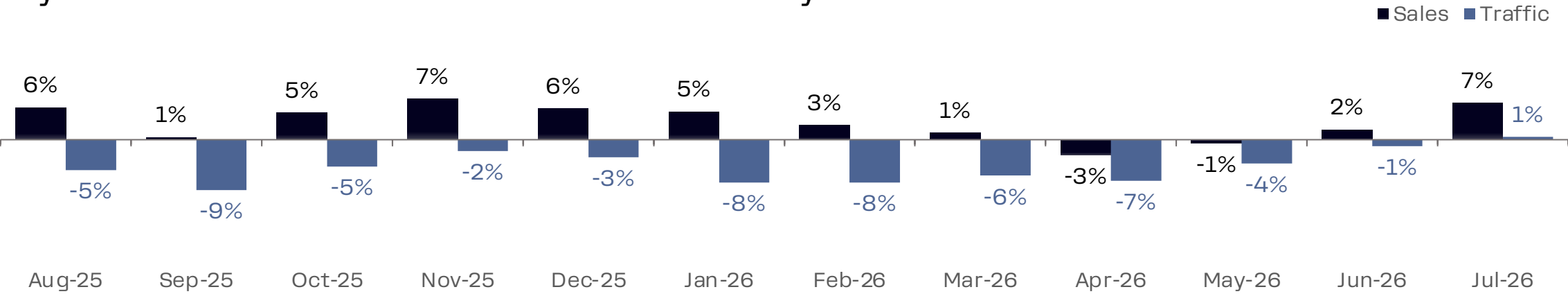


RUSSIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of July 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	150	10.1%	13.4%	12.1%	6.6%	6.9%	6.7%	3.3%	6.1%	5.1%
2-3 yrs old	117	6.8%	14.4%	11.2%	1.2%	6.9%	3.5%	5.5%	7.0%	7.4%
3-10 yrs old	647	5.5%	6.2%	5.9%	-0.1%	-0.2%	-0.1%	5.5%	6.5%	6.1%
>10 yrs old	86	2.9%	-1.2%	0.2%	-1.8%	-8.1%	-4.9%	4.8%	7.5%	5.4%

Dynamics of YoY LFL for all stores older than 1 year

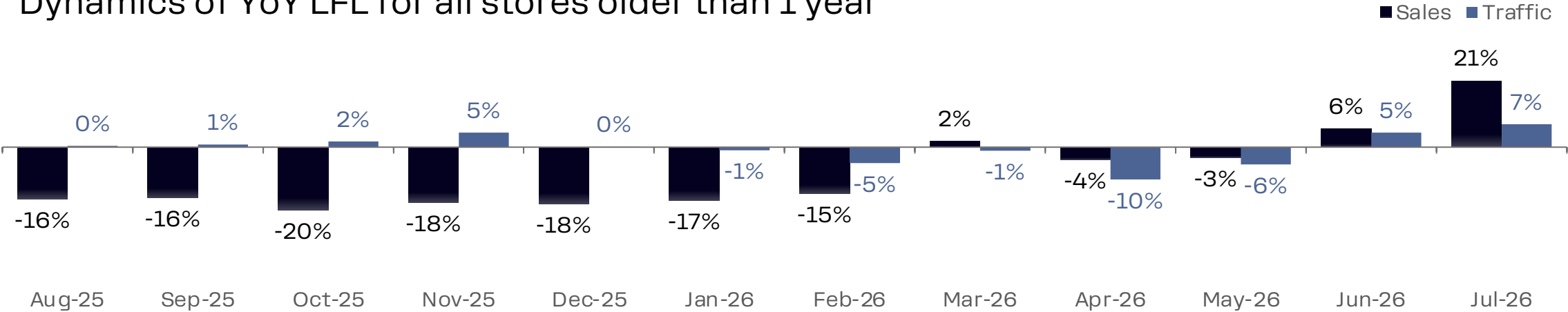


CENTRAL ASIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of July 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	24	25.7%	33.1%	29.9%	9.1%	16.2%	12.4%	15.1%	14.6%	15.6%
2-3 yrs old	19	16.4%	23.8%	20.2%	5.0%	8.9%	6.6%	10.8%	13.7%	12.7%
3-10 yrs old	77	21.5%	16.9%	18.9%	9.8%	1.7%	6.1%	10.7%	15.0%	12.1%
>10 yrs old	3	20.6%	48.5%	36.4%	7.5%	24.2%	15.7%	12.2%	19.6%	17.9%

Dynamics of YoY LFL for all stores older than 1 year



Note: List of countries: Kazakhstan, Uzbekistan.

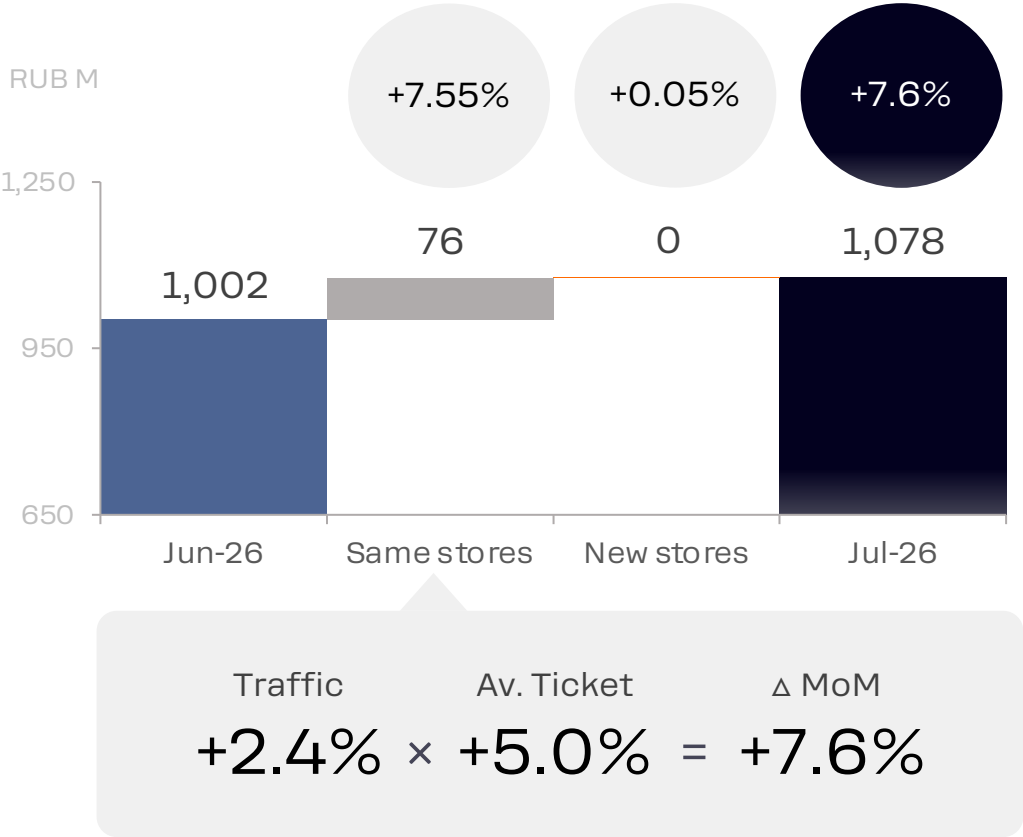
DODO PIZZA IMF



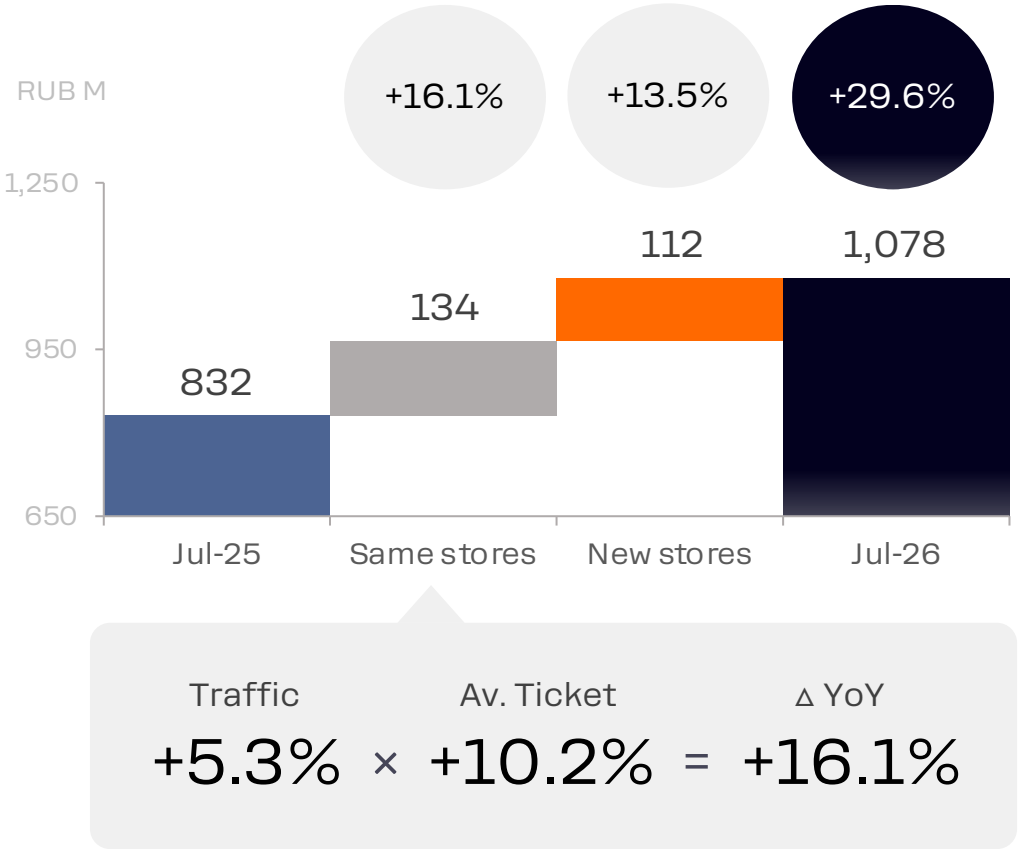
DP IMF: Sales Evolution

July: MoM +7.6%, YoY +29.6%

Month over Month (MoM)



Year over Year (YoY)



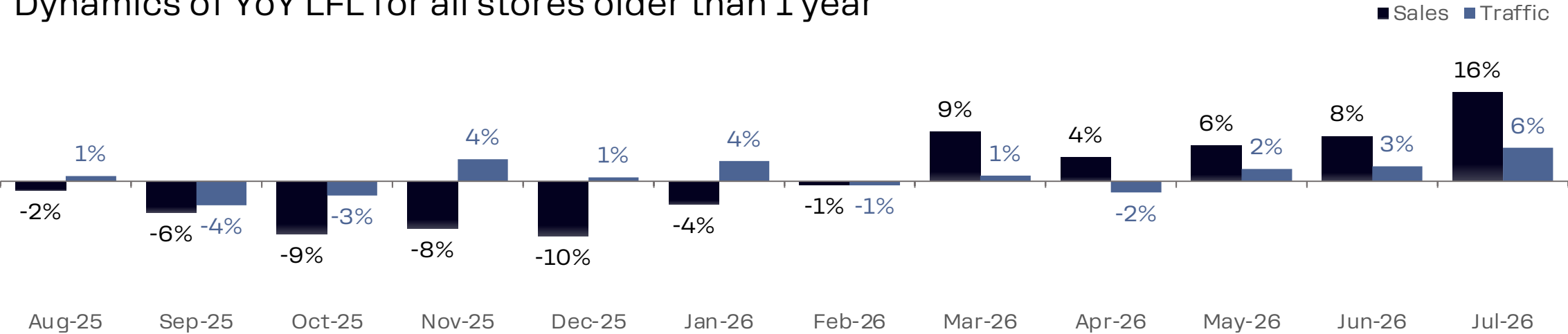
Note: gross sales including VAT where applicable. Traffic stands for order count.
Converted into RUB from local currencies at weighted average monthly FX rates as per [currencylayer.com](https://www.currencylayer.com).
List of countries: Armenia, Azerbaijan, Belarus, Bulgaria, Croatia, Cyprus, Estonia, Georgia, Indonesia, Kyrgyzstan, Lithuania, Mongolia, Montenegro, Nigeria, Poland, Qatar, Romania, Serbia, Slovenia, Spain, Tajikistan, Turkiye, UAE.

DP IMF: Like for Like Sales and Traffic

YoY LFL – Detailed Review of July 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	53	22.5%	24.7%	23.8%	15.0%	17.6%	16.1%	6.5%	6.0%	6.6%
2-3 yrs old	33	8.1%	6.9%	7.4%	3.7%	0.7%	2.4%	4.2%	6.2%	4.9%
> 3 yrs old	83	10.1%	18.7%	15.2%	-2.8%	10.2%	3.0%	13.2%	7.7%	11.9%

Dynamics of YoY LFL for all stores older than 1 year



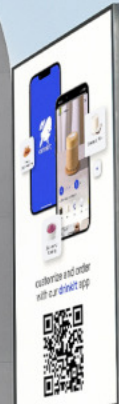
DRINKIT



drinkit



digital coffee shop



drinkit
coffee

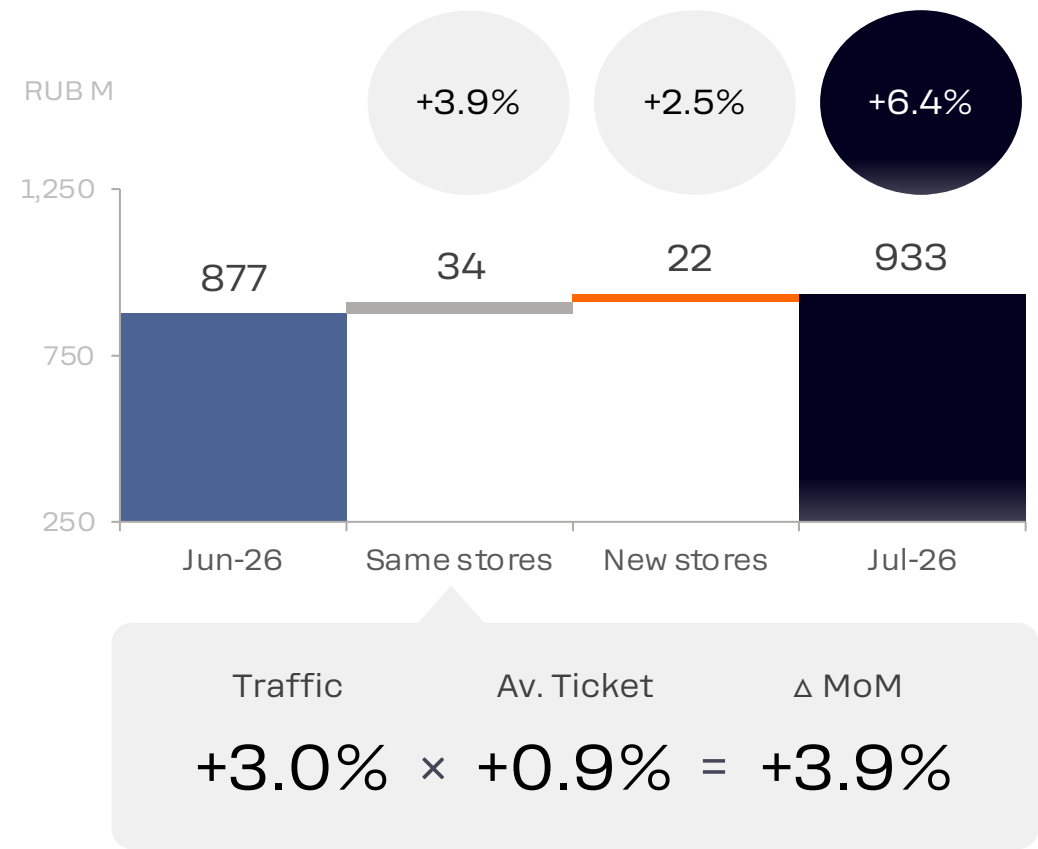
ready

order here

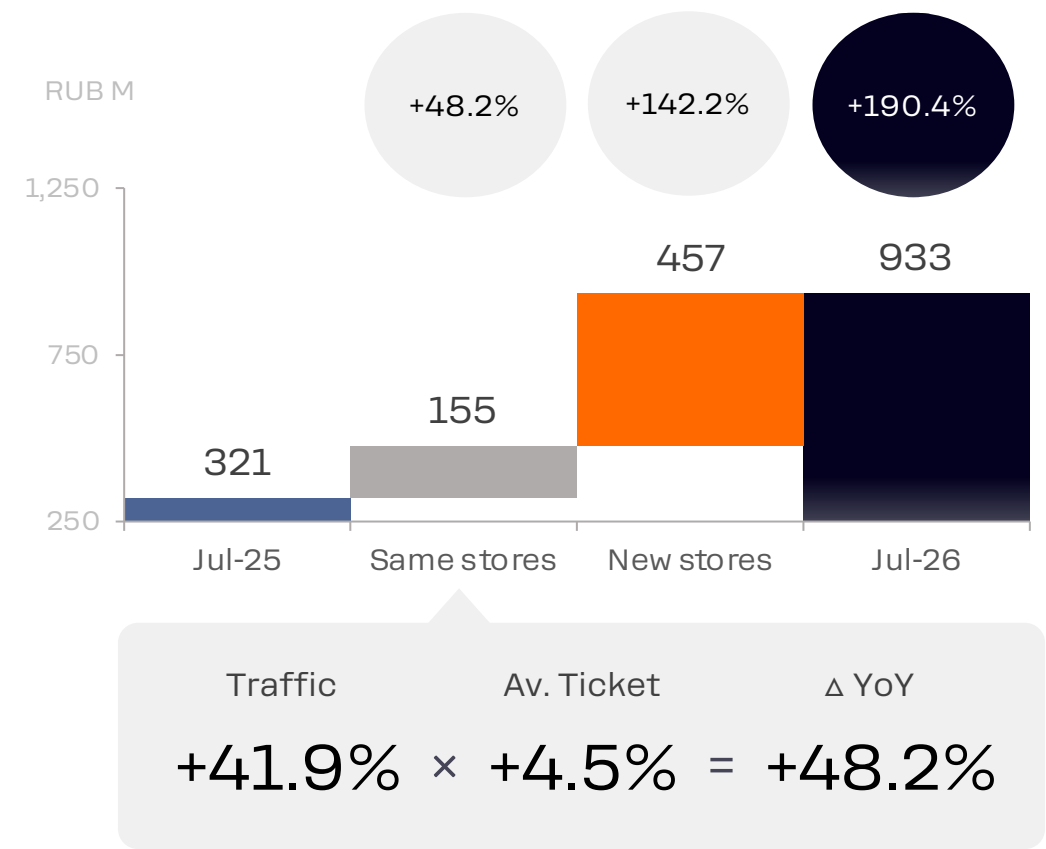
DRINKIT: Sales Evolution

July : MoM +6.4%, YoY +190.4%

Month over Month (MoM)



Year over Year (YoY)



Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Azerbaijan, Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of July 2026

Store age	RUSSIA				UAE				KZ +			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	48	46.2%	0.8%	47.4%	4	12.6%	9.1%	22.9%	8	19.5%	26.0%	50.6%
2-3 yrs old	13	32.1%	-1.8%	29.8%	2	19.4%	16.0%	38.5%	6	10.2%	21.9%	34.3%
> 3 yrs old	12	28.3%	-0.4%	27.8%	1	18.8%	11.2%	32.0%				

Dynamics of YoY LFL for all stores older than 1 year

