

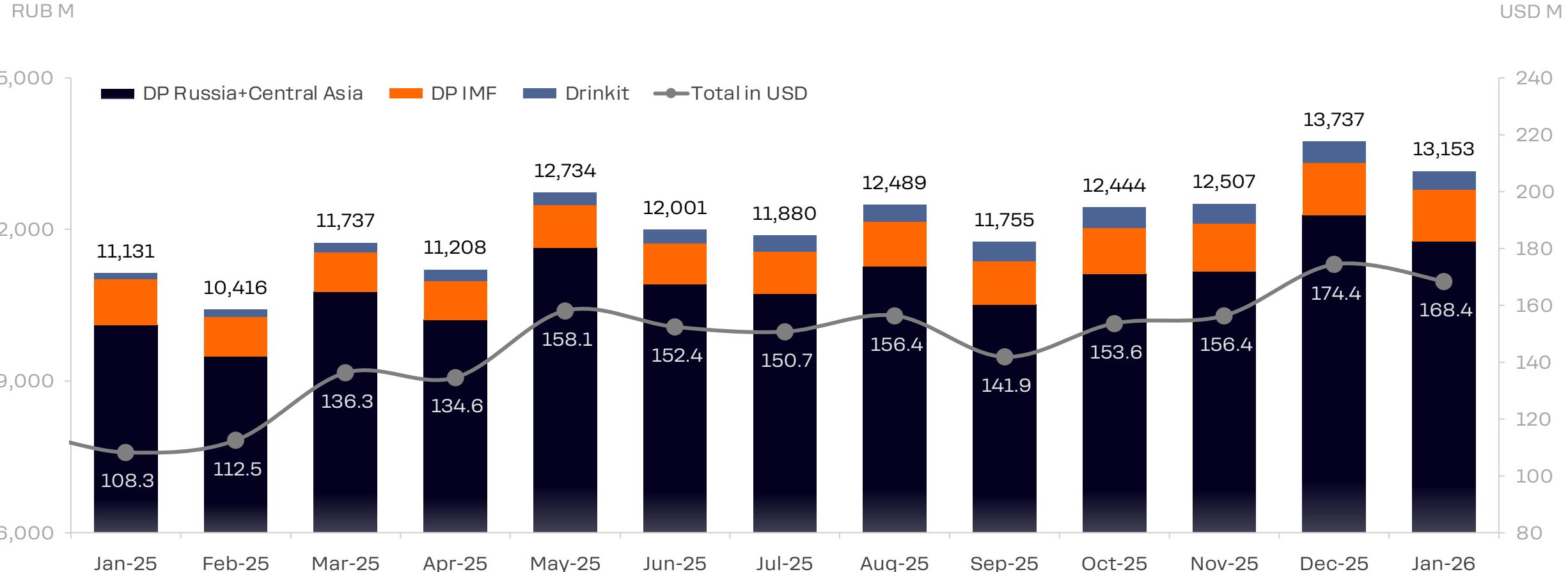
DODO
BRANDS

MONTHLY TRADING UPDATE

JANUARY
2026

System Sales

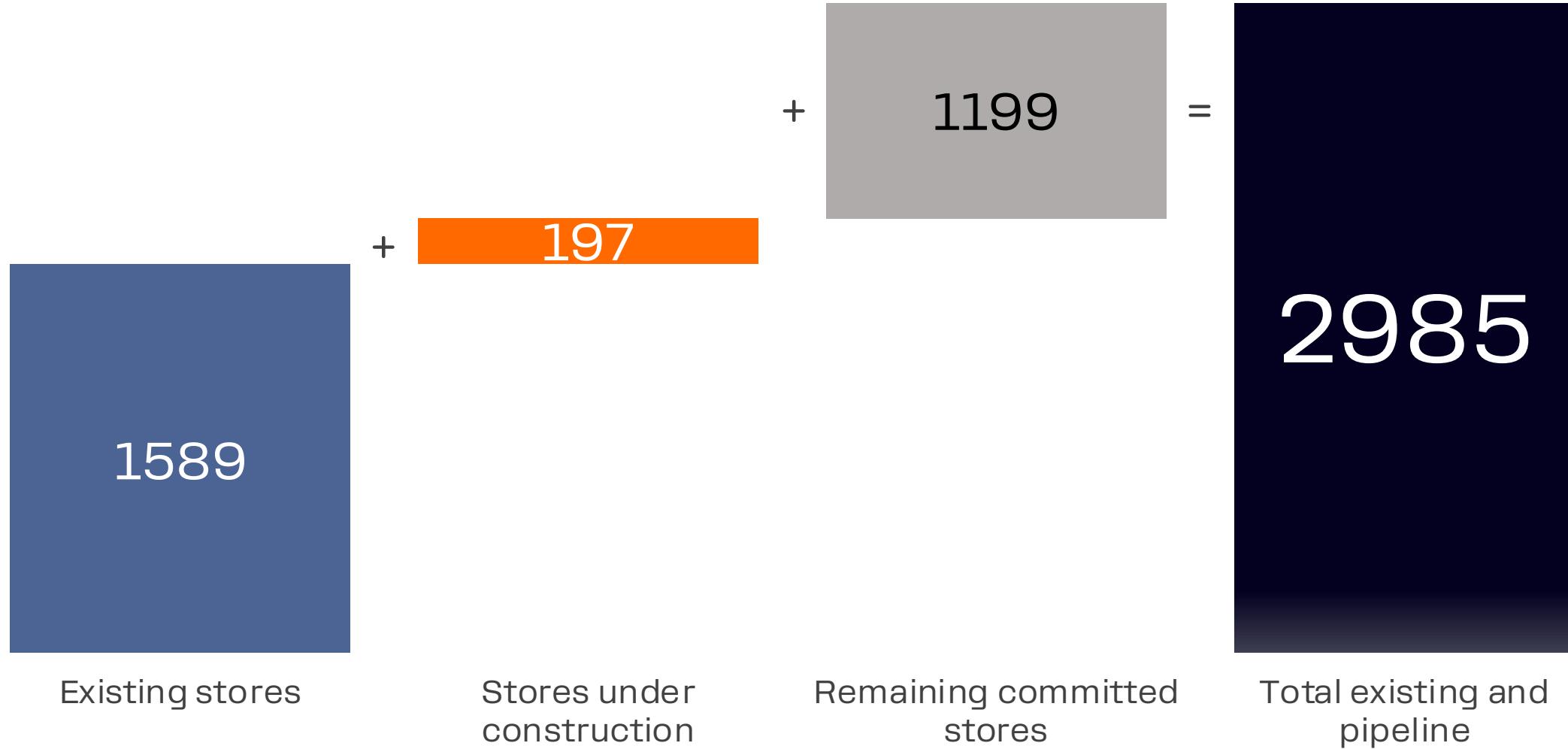
January: 13,153M RUB / 168.4M USD



Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per currencylayer.com. Link: [sales and traffic of each store since inception](#).

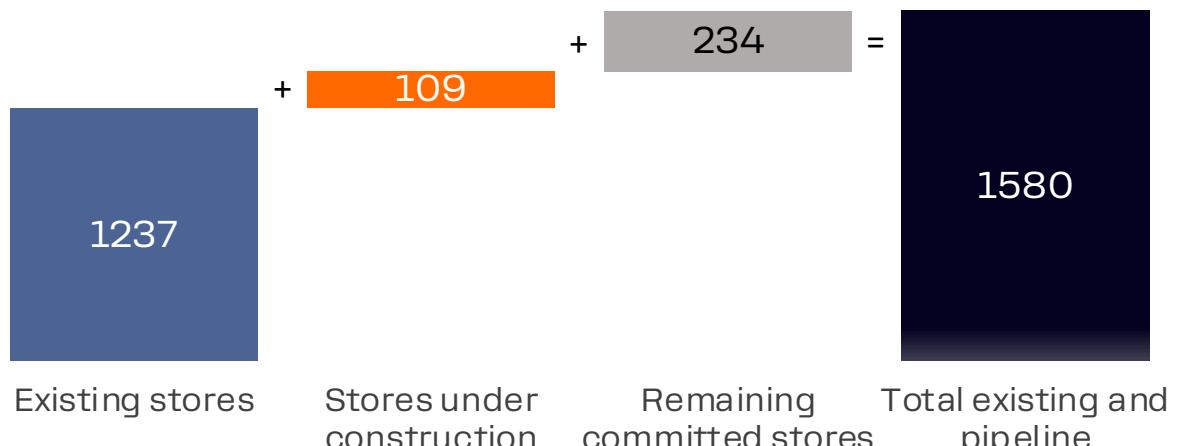
*DP – Dodo Pizza

Chain Growth Pipeline

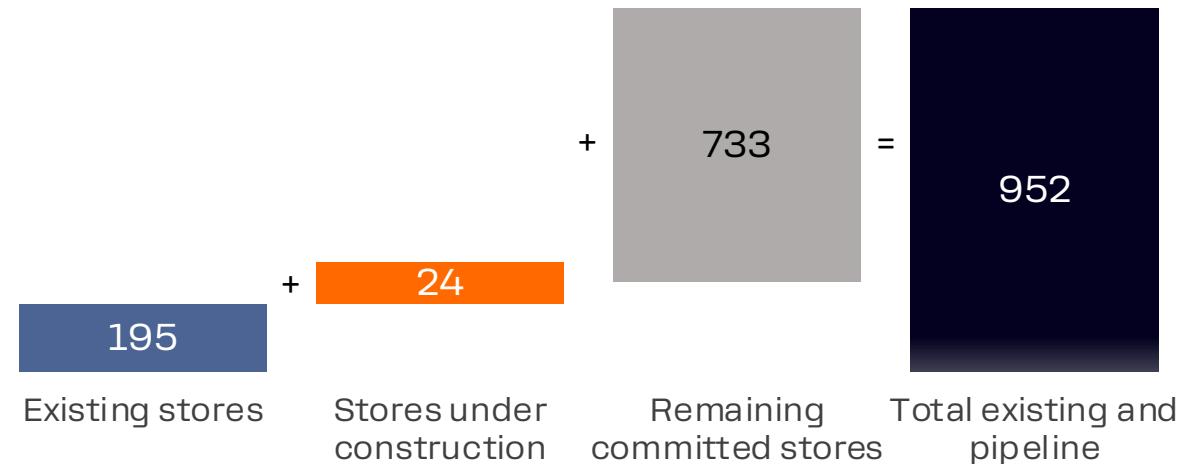


Note: as of 31 January 2026

DP Russia+Central Asia



DP IMF

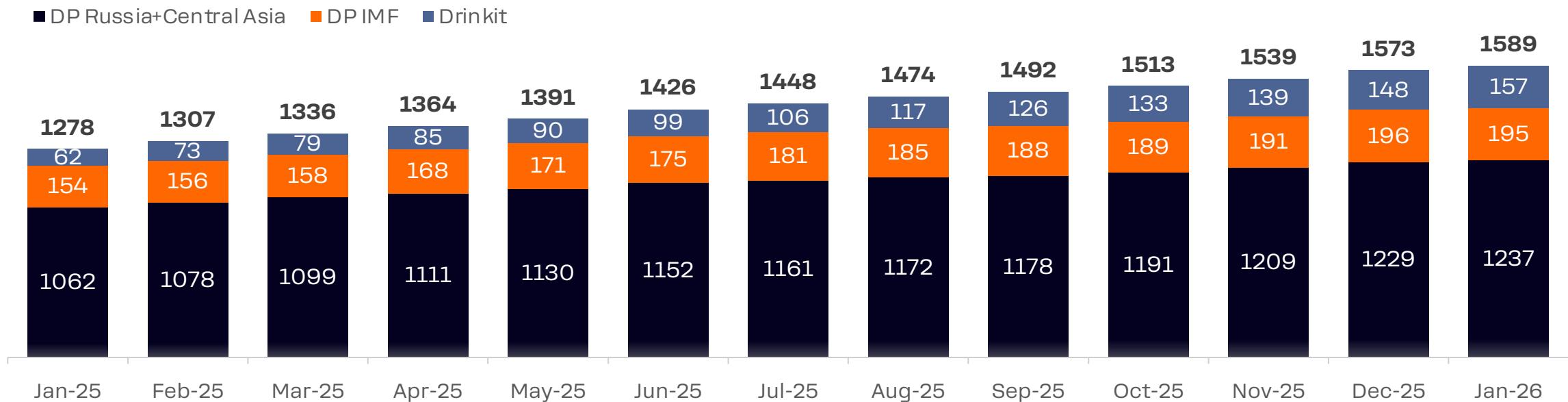


Drinkit



Store Count

January: 18 new stores, 2 stores closed, 1589 total



New stores

DP RUSSIA+CENTRAL ASIA:

RUSSIA: +8

KAZAKHSTAN: +1

DRINKIT:

RUSSIA: +9

Closed stores

DP RUSSIA+CENTRAL ASIA:

Shakty-1

DP IMF:

Dubai 1-1



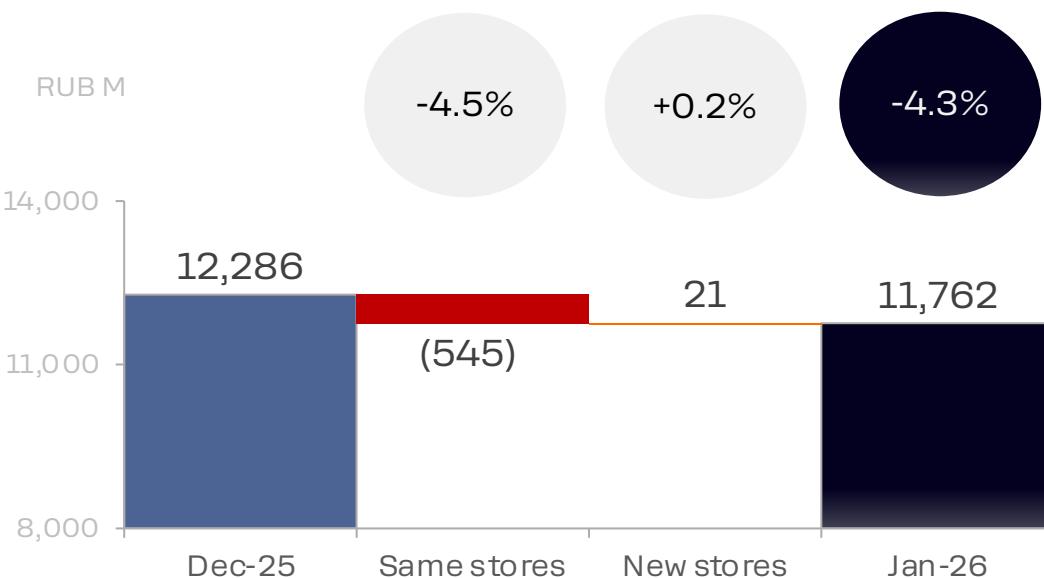
ДОДО ПИЦЦА

DODO PIZZA
RUSSIA +
CENTRAL ASIA

DP Russia+Central Asia: Sales Evolution

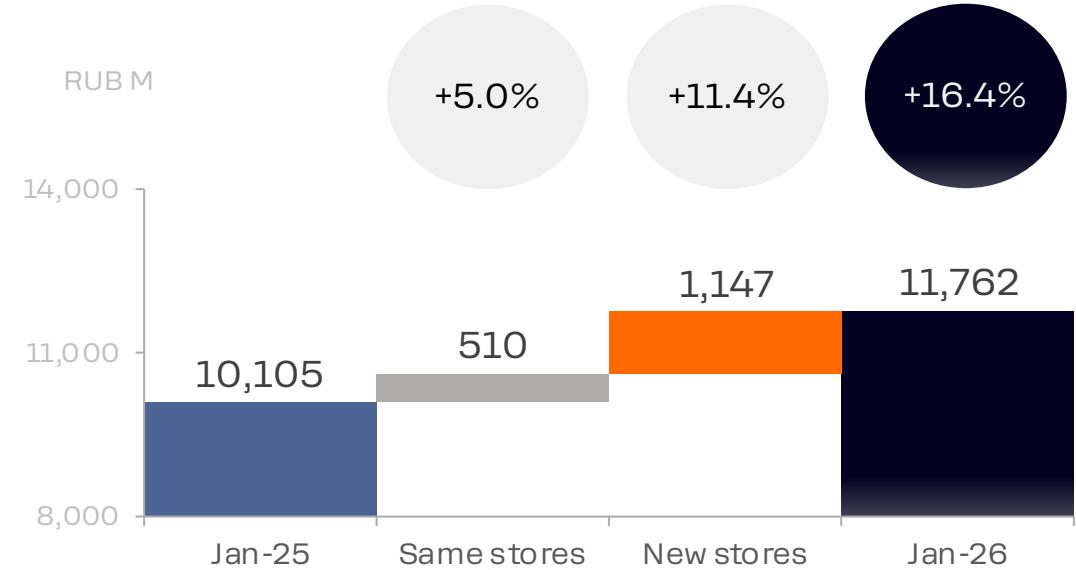
January: MoM -4.3%, YoY +16.4%

Month over Month (MoM)



Traffic Av. Ticket Δ MoM
 $-5.4\% \times +1.0\% = -4.5\%$

Year over Year (YoY)



Traffic Av. Ticket Δ YoY
 $-5.2\% \times +10.8\% = +5.0\%$

Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Uzbekistan.

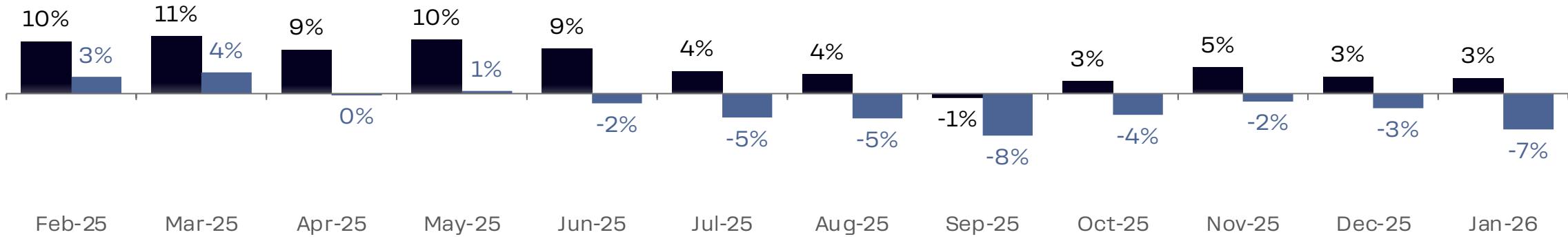
DP Russia+Central Asia: Like for Like Sales and Traffic

YoY LFL - Detailed Review of January 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	159	-4.2%	18.8%	11.2%	-8.5%	10.0%	0.9%	4.7%	8.0%	10.2%
2-3 yrs old	108	-3.7%	12.0%	6.6%	-12.4%	5.0%	-4.1%	9.9%	6.6%	11.1%
> 3 yrs old	775	-4.4%	4.4%	1.7%	-13.7%	-3.0%	-8.3%	10.9%	7.6%	10.9%

Dynamics of YoY LFL for all stores older than 1 year

■ Sales ■ Traffic

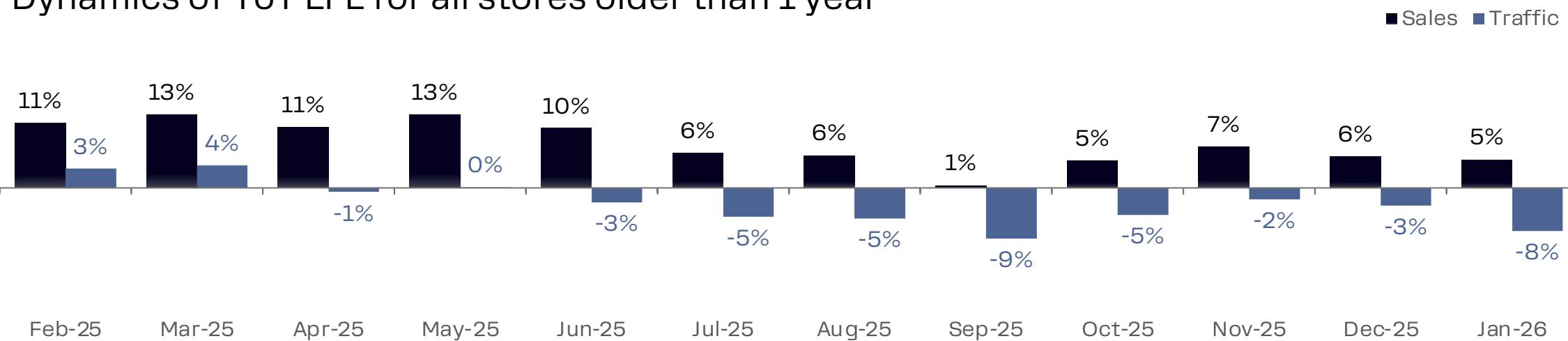


RUSSIA: Like for Like Sales and Traffic

YoY LFL - Detailed Review of January 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	138	-1.9%	21.4%	13.8%	-9.7%	9.8%	0.1%	8.6%	10.5%	13.7%
2-3 yrs old	92	-1.4%	14.9%	9.4%	-13.3%	5.3%	-4.6%	13.7%	9.1%	14.6%
> 3 yrs old	702	-2.5%	6.1%	3.5%	-14.7%	-2.9%	-8.7%	14.4%	9.2%	13.4%

Dynamics of YoY LFL for all stores older than 1 year

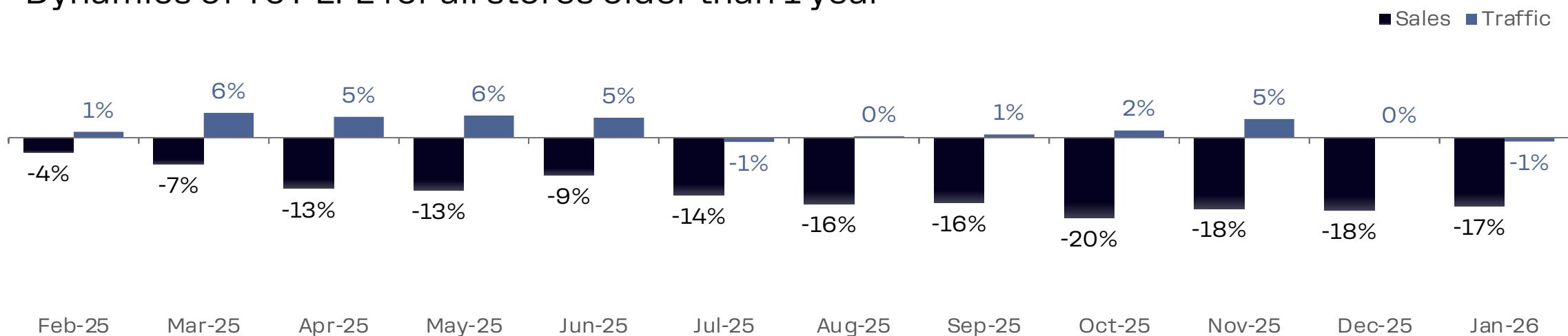


CENTRAL ASIA: Like for Like Sales and Traffic

YoY LFL - Detailed Review of January 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	21	-19.6%	-3.7%	-9.9%	2.5%	11.8%	7.4%	-21.6%	-13.9%	-16.1%
2-3 yrs old	16	-19.0%	-9.6%	-13.0%	-4.7%	3.4%	-0.3%	-15.0%	-12.6%	-12.7%
> 3 yrs old	73	-20.8%	-17.8%	-19.0%	-1.0%	-4.2%	-2.6%	-20.0%	-14.2%	-16.8%

Dynamics of YoY LFL for all stores older than 1 year



Note: List of countries: Kazakhstan, Uzbekistan.

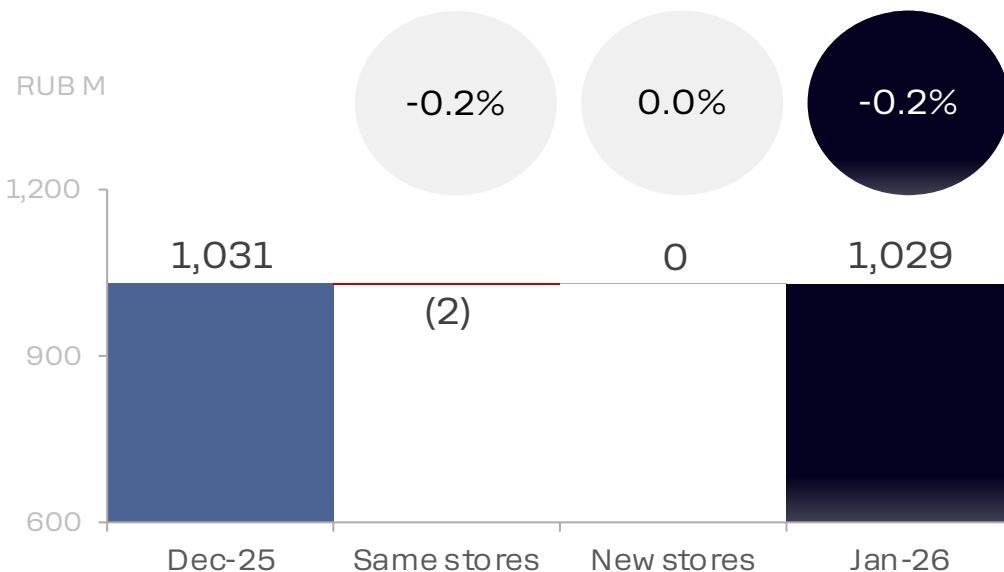
DODO PIZZA IMF



DP IMF: Sales Evolution

January: MoM -0.2%, YoY +13.5%

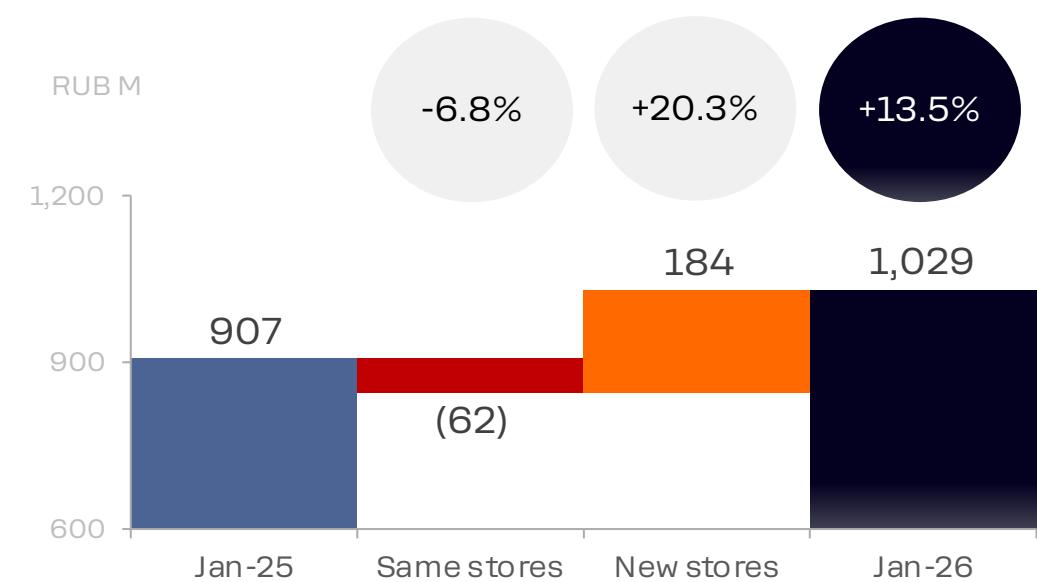
Month over Month (MoM)



Traffic Av. Ticket Δ MoM

$$+0.3\% \times -0.5\% = -0.2\%$$

Year over Year (YoY)



Traffic Av. Ticket Δ YoY

$$+1.8\% \times -8.4\% = -6.8\%$$

Note: gross sales including VAT where applicable. Traffic stands for order count.

Converted into RUB from local currencies at weighted average monthly FX rates as per currencylayer.com.

List of countries: Armenia, Azerbaijan, Belarus, Bulgaria, Croatia, Cyprus, Estonia, Georgia, Indonesia, Kyrgyzstan, Lithuania, Mongolia, Montenegro, Nigeria, Poland, Qatar, Romania, Serbia, Slovenia, Spain, Tajikistan, Turkiye, UAE.

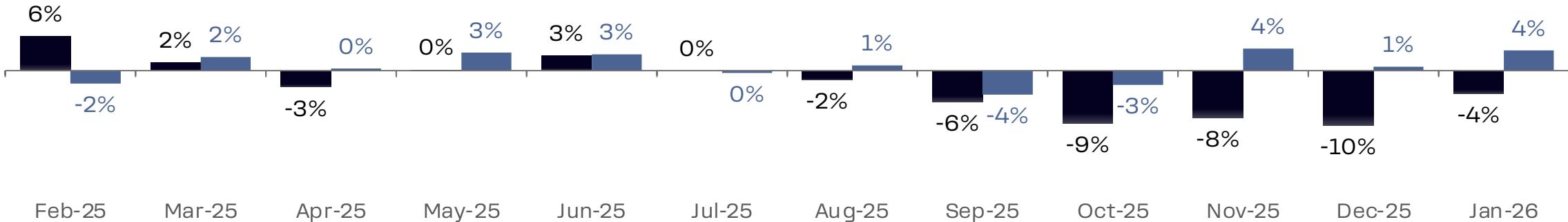
DP IMF: Like for Like Sales and Traffic

YoY LFL - Detailed Review of January 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	39	-18.6%	2.2%	-6.3%	-7.2%	15.5%	2.5%	-12.3%	-11.5%	-8.6%
2-3 yrs old	24	-17.4%	-13.4%	-15.0%	-8.2%	-3.3%	-6.0%	-9.9%	-10.4%	-9.5%
> 3 yrs old	76	-16.0%	7.8%	-1.0%	-5.7%	19.0%	6.6%	-11.0%	-9.4%	-7.1%

Dynamics of YoY LFL for all stores older than 1 year

■ Sales ■ Traffic



DRINKIT



drinkit



digital coffee shop



drinkit
coffee

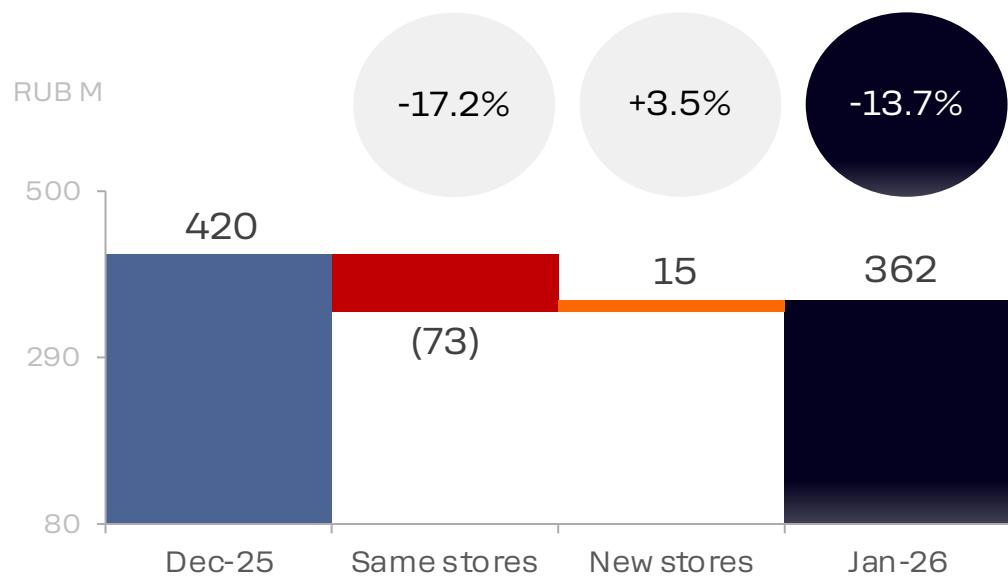
order here

ready

DRINKIT: Sales Evolution

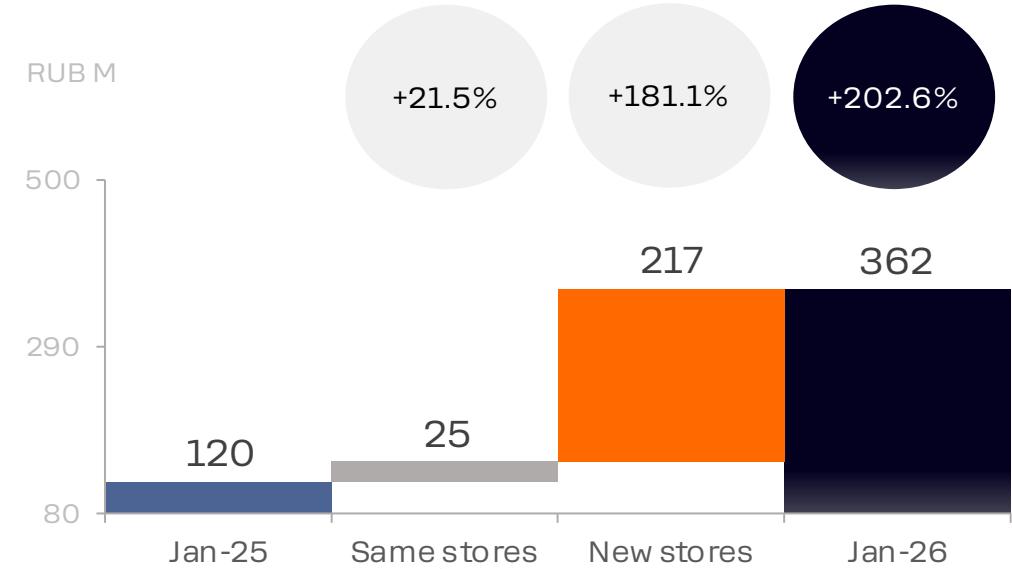
January : MoM -13.7%, YoY +202.6%

Month over Month (MoM)



Traffic Av. Ticket Δ MoM
 $-18.5\% \times +1.6\% = -17.2\%$

Year over Year (YoY)



Traffic Av. Ticket Δ YoY
 $+12.2\% \times +8.2\% = +21.5\%$

Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of January 2026

Store age	RUSSIA				U A E				K Z +			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	27	18.2%	10.8%	31.0%	2	28.3%	-8.1%	17.9%	6	51.9%	-6.9%	41.4%
2-3 yrs old	7	-3.3%	13.8%	10.0%	1	22.3%	-17.0%	1.5%	3	-0.7%	4.5%	3.7%
> 3 yrs old	9	-10.4%	16.1%	4.1%	1	33.8%	-9.5%	21.0%				

Dynamics of YoY LFL for all stores older than 1 year

