

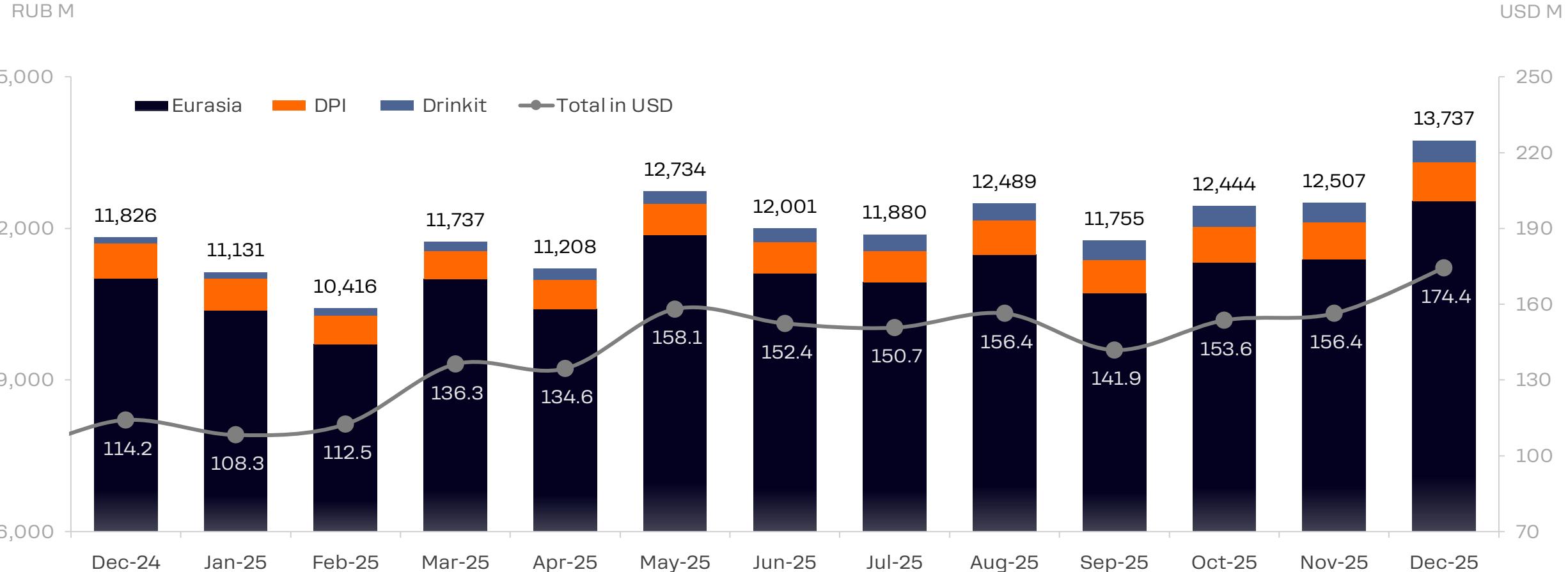
DODO
BRANDS

MONTHLY TRADING UPDATE

DECEMBER
2025

System Sales

December: 13,737M RUB / 174.4M USD



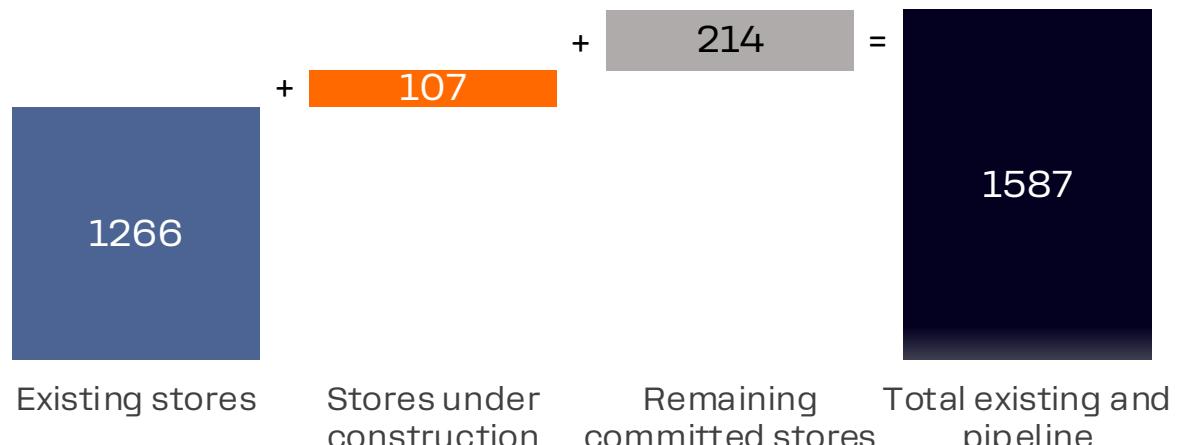
Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per currencylayer.com. Link: [sales and traffic of each store since inception](#).

Chain Growth Pipeline

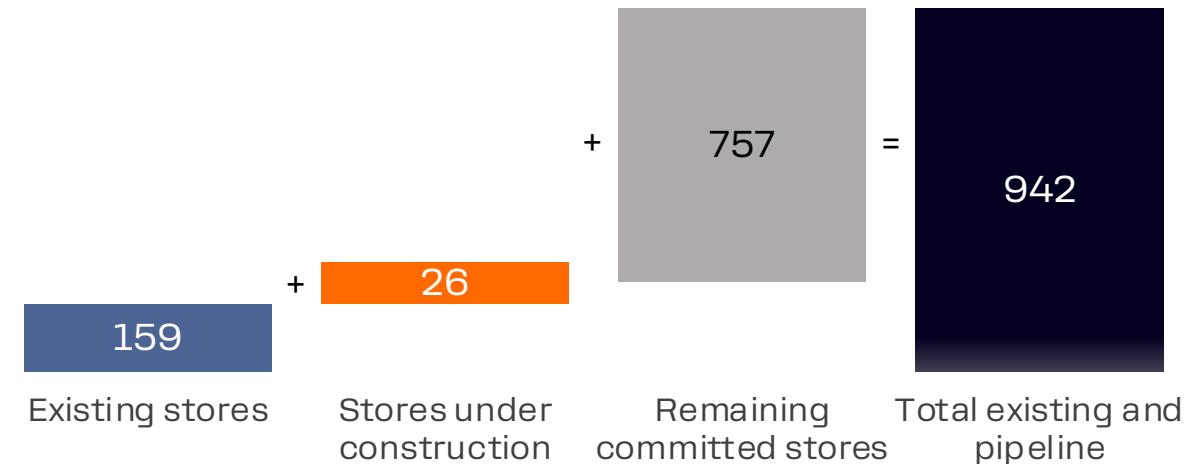


Note: as of 31 December 2025

EURASIA



DPI

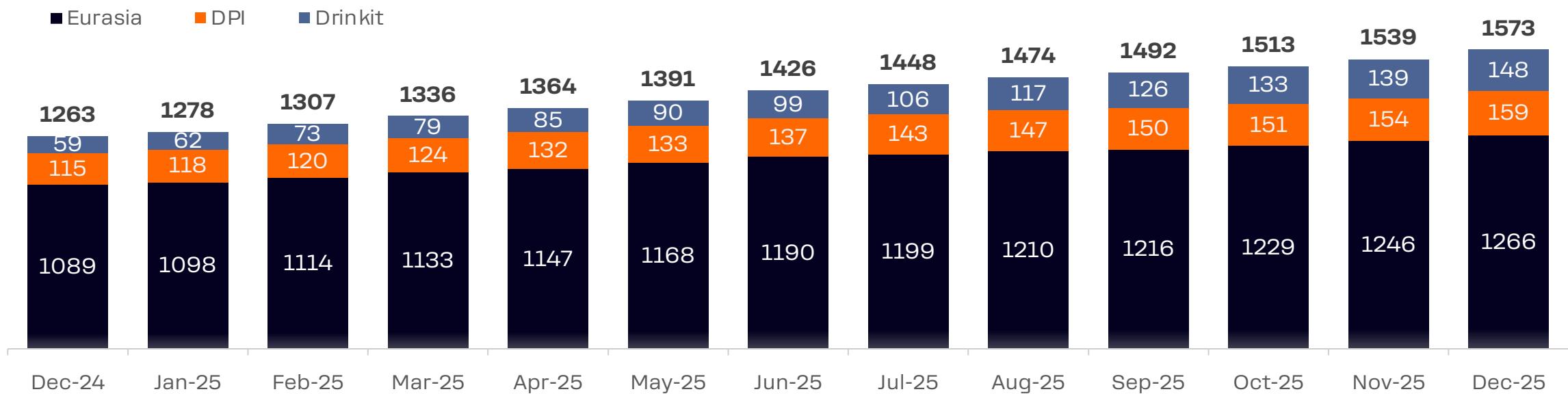


DRINKIT



Store Count

December: 34 new stores, 1573 total



New stores

RUSSIA:

Dodo Pizza: +18
Drinkit: +8

POLAND:

Dodo Pizza: +1

CYPRUS:

Dodo Pizza: +1

SPAIN:

Dodo Pizza: +1

KAZAKHSTAN:

Dodo Pizza: +2
Drinkit: +1

ROMANIA:

Dodo Pizza: +1

GEORGIA:

Dodo Pizza: +1

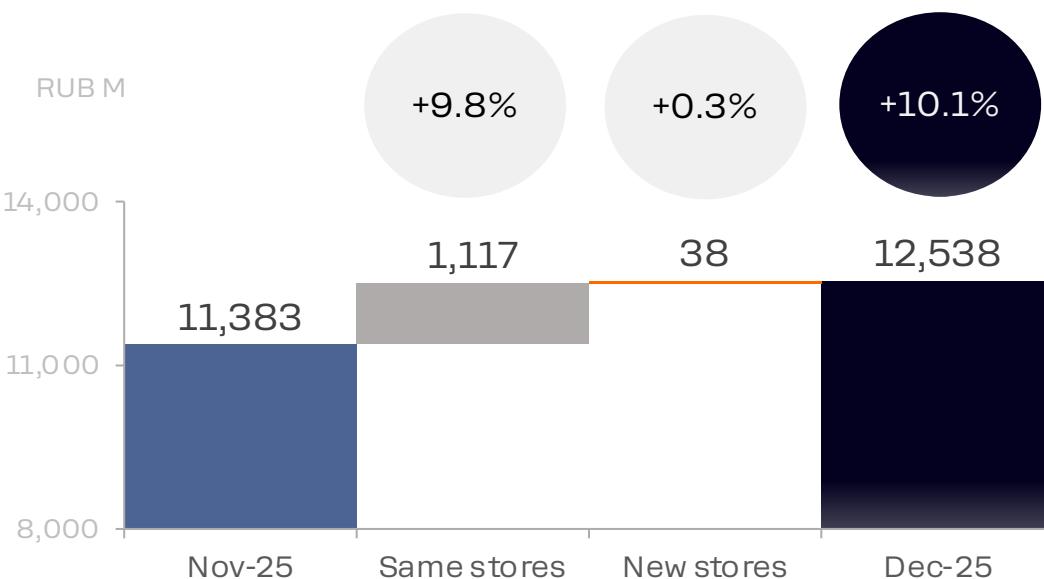
EURASIA



Eurasia: Sales Evolution

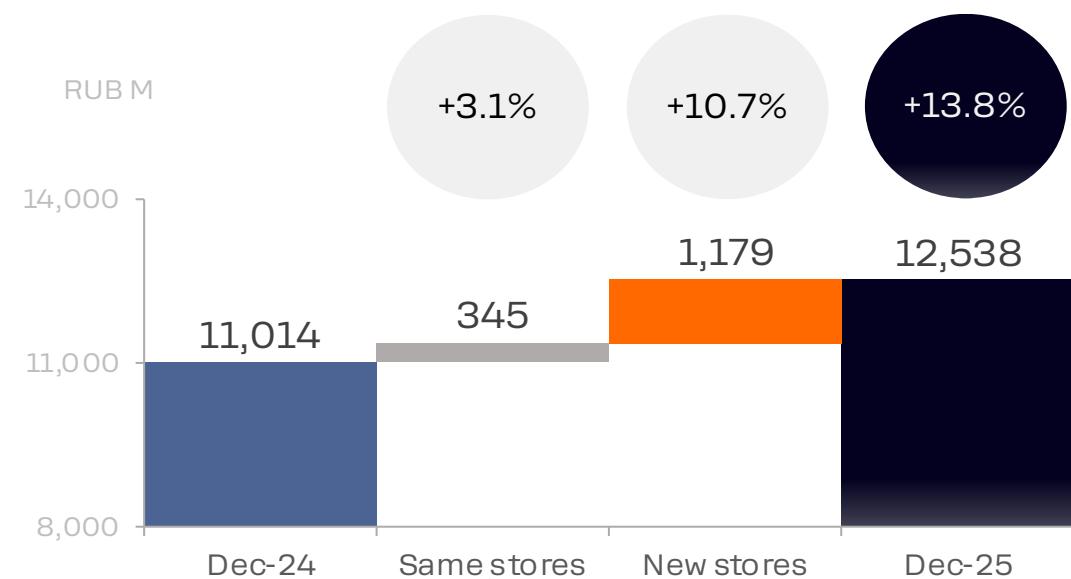
December: MoM +10.1%, YoY +13.8%

Month over Month (MoM)



Traffic Av. Ticket Δ MoM
 $+3.4\% \times +6.2\% = +9.8\%$

Year over Year (YoY)



Traffic Av. Ticket Δ YoY
 $-2.6\% \times +5.9\% = +3.1\%$

Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Belarus.

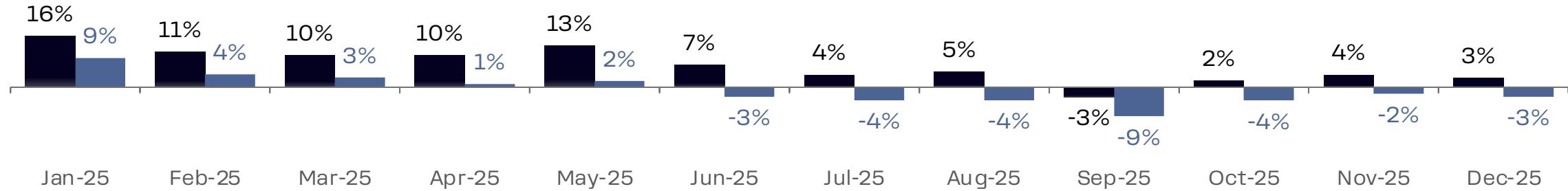
Eurasia: Like for Like Sales and Traffic

YoY LFL - Detailed Review of December 2025

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	144	-3.8%	19.1%	12.1%	-3.8%	14.2%	5.7%	0.1%	4.3%	6.1%
2-3 yrs old	112	-2.5%	12.6%	7.8%	-6.2%	8.6%	1.2%	3.9%	3.8%	6.6%
> 3 yrs old	802	-2.5%	2.9%	1.3%	-7.7%	-1.2%	-4.4%	5.7%	4.2%	5.9%

Dynamics of YoY LFL for all stores older than 1 year

■ Sales ■ Traffic



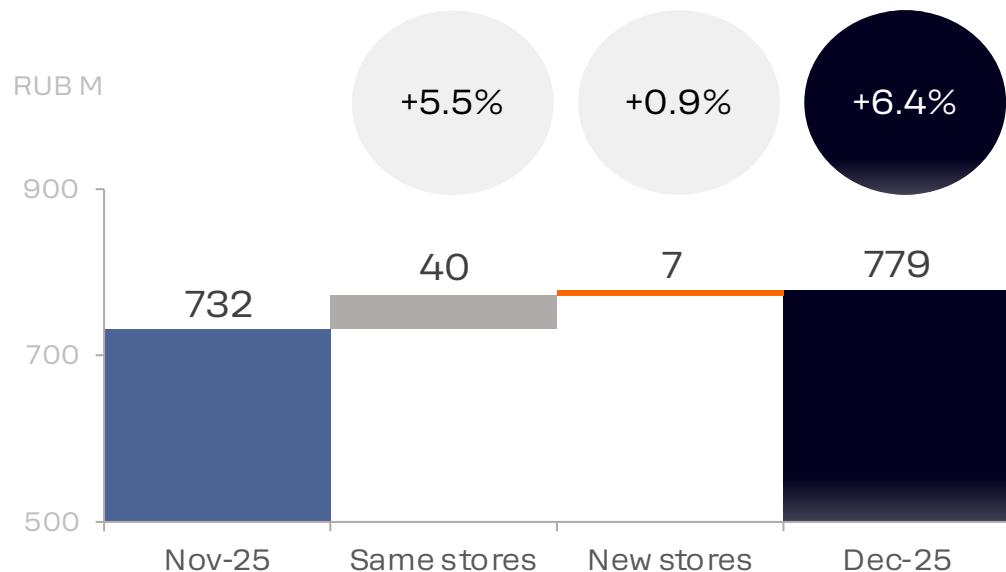
DODO PIZZA INTERNATIONAL



DPI: Sales Evolution

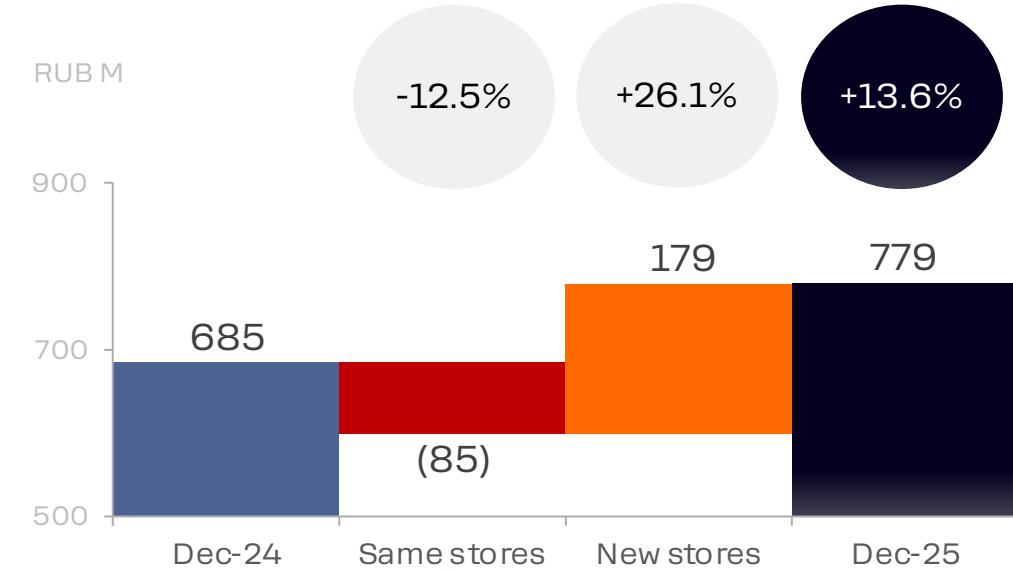
December: MoM +6.4%, YoY +13.6%

Month over Month (MoM)



Traffic Av. Ticket Δ MoM
 $+3.7\% \times +1.7\% = +5.5\%$

Year over Year (YoY)



Traffic Av. Ticket Δ YoY
 $-1.2\% \times -11.4\% = -12.5\%$

Note: gross sales including VAT where applicable. Traffic stands for order count.

Converted into RUB from local currencies at weighted average monthly FX rates as per currencylayer.com.

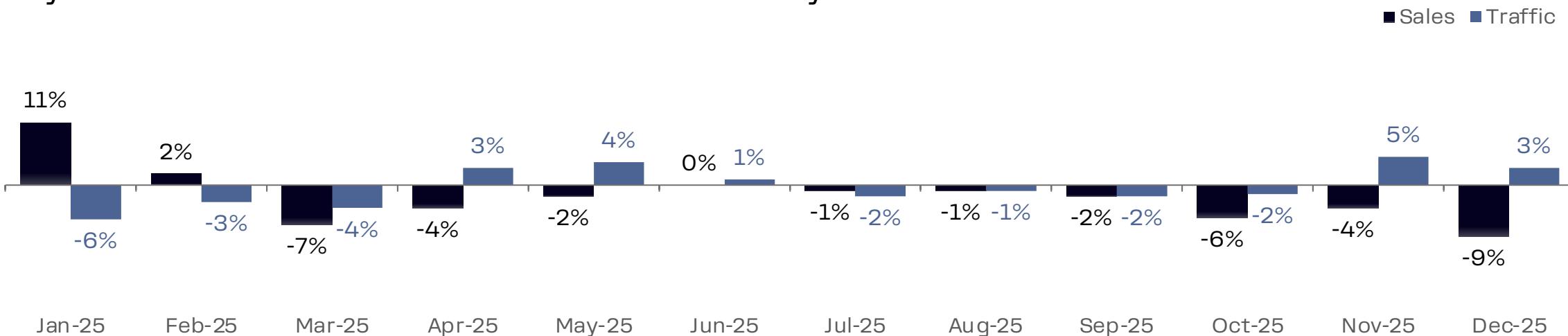
List of countries: Armenia, Azerbaijan, Georgia, Kyrgyzstan, Tajikistan, Uzbekistan, Bulgaria, Croatia, Cyprus, Estonia, Lithuania, Romania, Poland, Serbia, Slovenia, Spain, Turkiye, Nigeria, Indonesia, Mongolia, Montenegro, Qatar, UAE.

DPI: Like for Like Sales and Traffic

YoY LFL - Detailed Review of December 2025

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	37	-18.7%	-1.8%	-8.6%	-6.3%	14.7%	2.6%	-13.2%	-14.4%	-10.9%
2-3 yrs old	22	-19.1%	-14.6%	-16.5%	-8.3%	1.4%	-4.3%	-11.8%	-15.8%	-12.8%
> 3 yrs old	39	-17.2%	0.4%	-6.2%	-3.0%	18.9%	6.6%	-14.6%	-15.6%	-12.0%

Dynamics of YoY LFL for all stores older than 1 year



DRINKIT

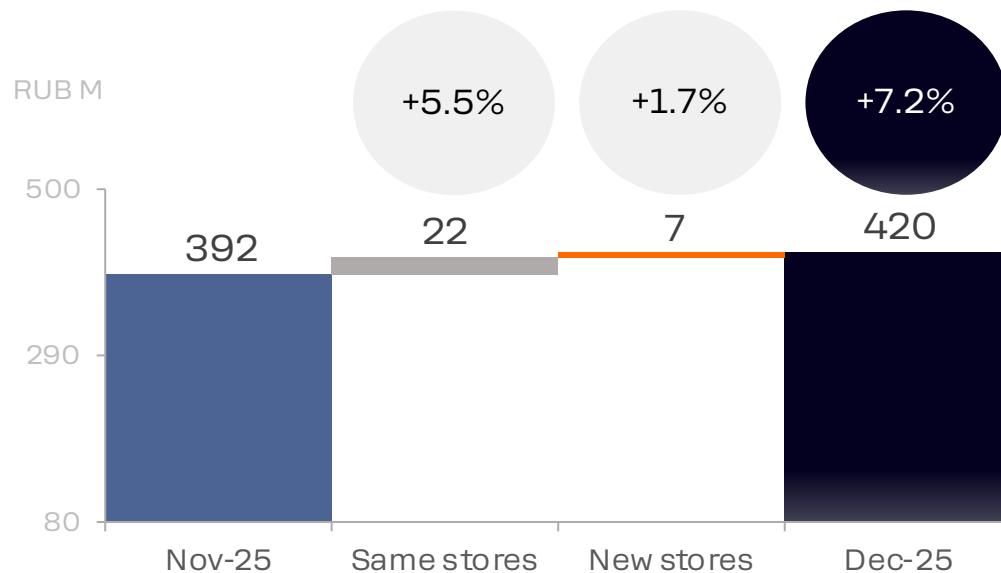
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DRINKIT: Sales Evolution

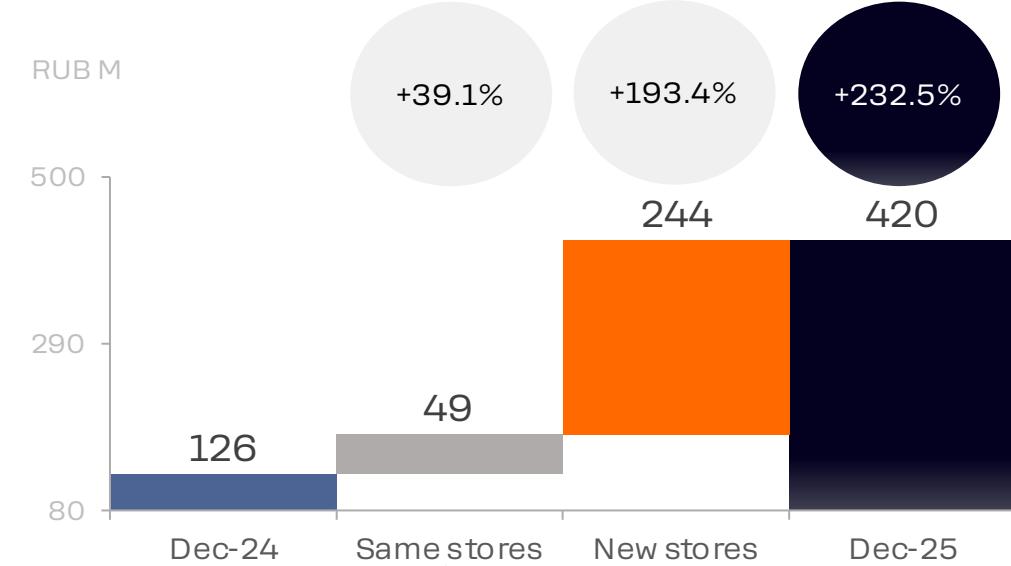
December: MoM +7.2%, YoY +232.5%

Month over Month (MoM)



Traffic Av. Ticket Δ MoM
 $+5.8\% \times -0.2\% = +5.5\%$

Year over Year (YoY)



Traffic Av. Ticket Δ YoY
 $+27.9\% \times +8.7\% = +39.1\%$

Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of December 2025

Store age	RUSSIA				U A E				K Z +			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	25	33.0%	11.6%	48.4%	2	35.0%	-5.2%	27.9%	5	51.6%	-10.2%	36.2%
2-3 yrs old	7	-3.4%	19.5%	15.5%	1	41.9%	-13.2%	23.3%	2	2.0%	1.5%	3.5%
> 3 yrs old	8	1.5%	16.9%	18.6%	1	29.5%	-11.4%	14.7%				

Dynamics of YoY LFL for all stores older than 1 year

