

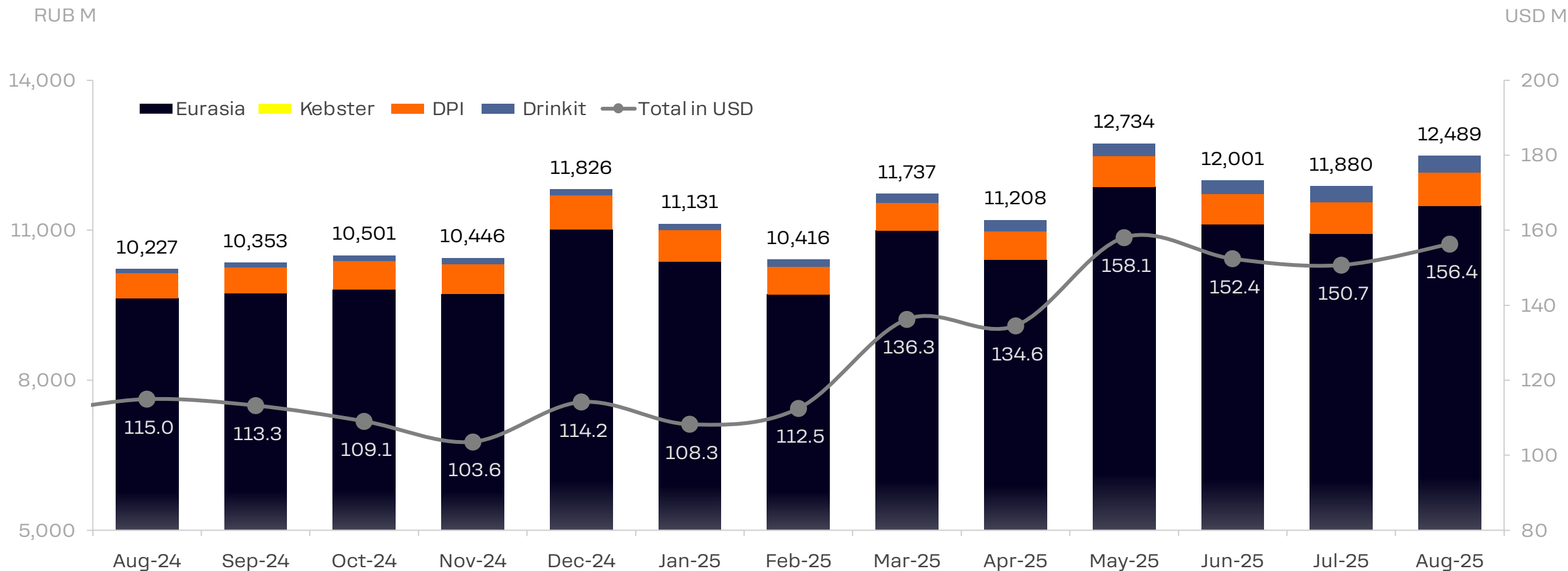
**DODO
BRANDS**

MONTHLY TRADING UPDATE

**AUGUST
2025**

System Sales

August: 12,489M RUB / 156.4M USD



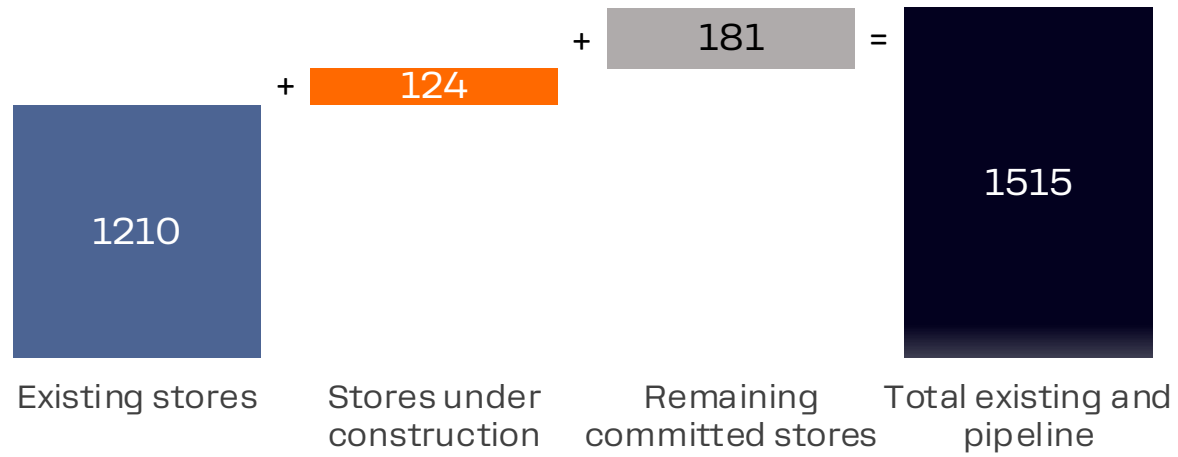
Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per [currencylayer.com](#). Link: [sales and traffic of each store since inception](#).

Chain Growth Pipeline

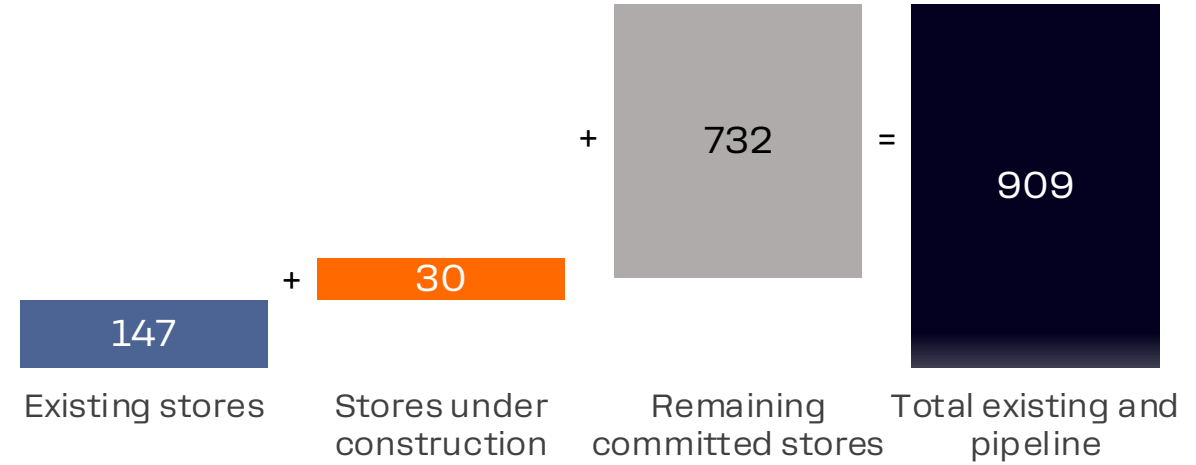


Note: as of 31 August 2025

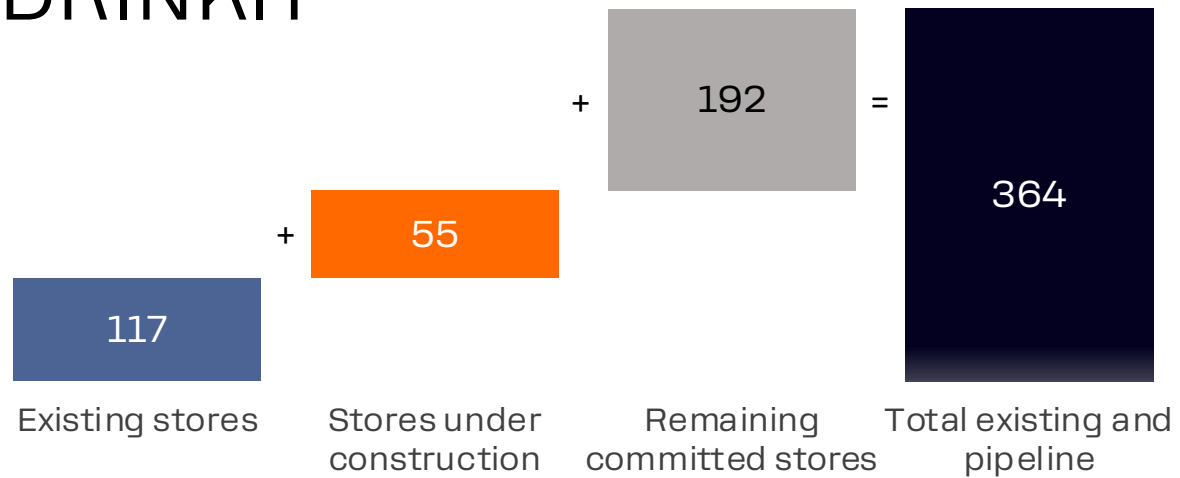
EURASIA



DPI

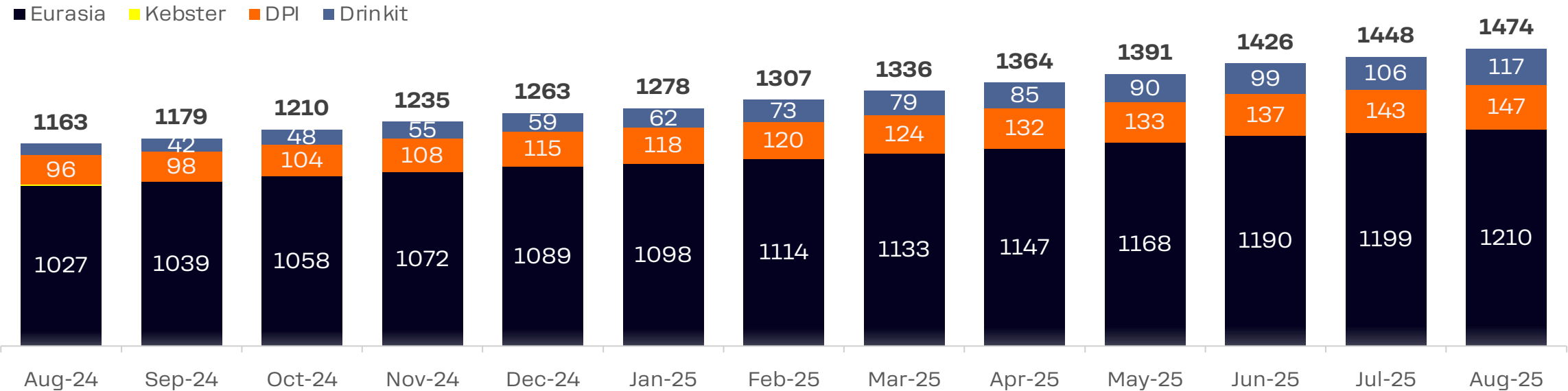


DRINKIT



Store Count

August: 28 new stores, 2 stores closed, 1474 total



New stores

RUSSIA:

Dodo Pizza: +10
Drinkit: +8

KAZAKHSTAN:

Dodo Pizza: +3
Drinkit: +3

BULGARIA:

Dodo Pizza: +1

TURKIYE:

Dodo Pizza: +2

NIGERIA:

Dodo Pizza: +1

Closed stores

RUSSIA:

Syktyvkar-2
Raduzhny-1

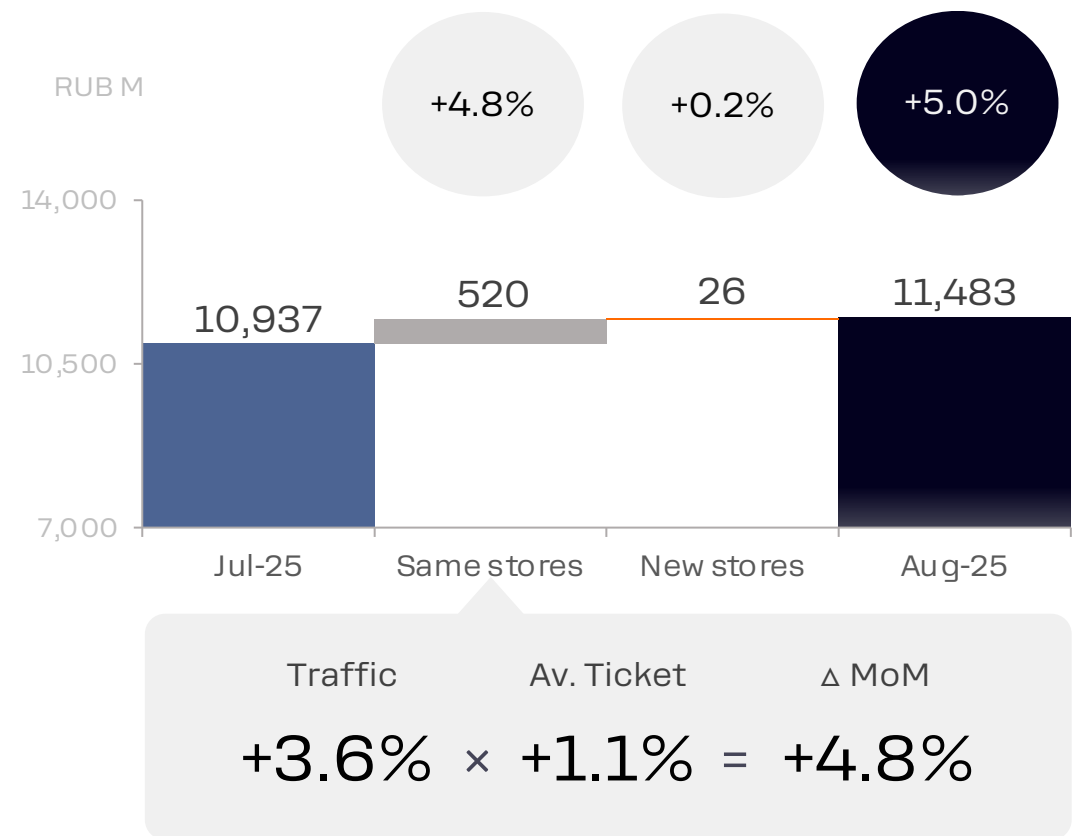
A young man with curly hair, wearing an orange and black Dodo Pizza uniform, is shown from the chest up. He is carrying a large orange delivery bag with a black chicken logo on his back. He is looking upwards and to the right. The background is a Dodo Pizza restaurant with a large sign that reads "ДОДО ПИЦЦА" in Cyrillic. The image has a warm, orange-toned filter.

EURASIA

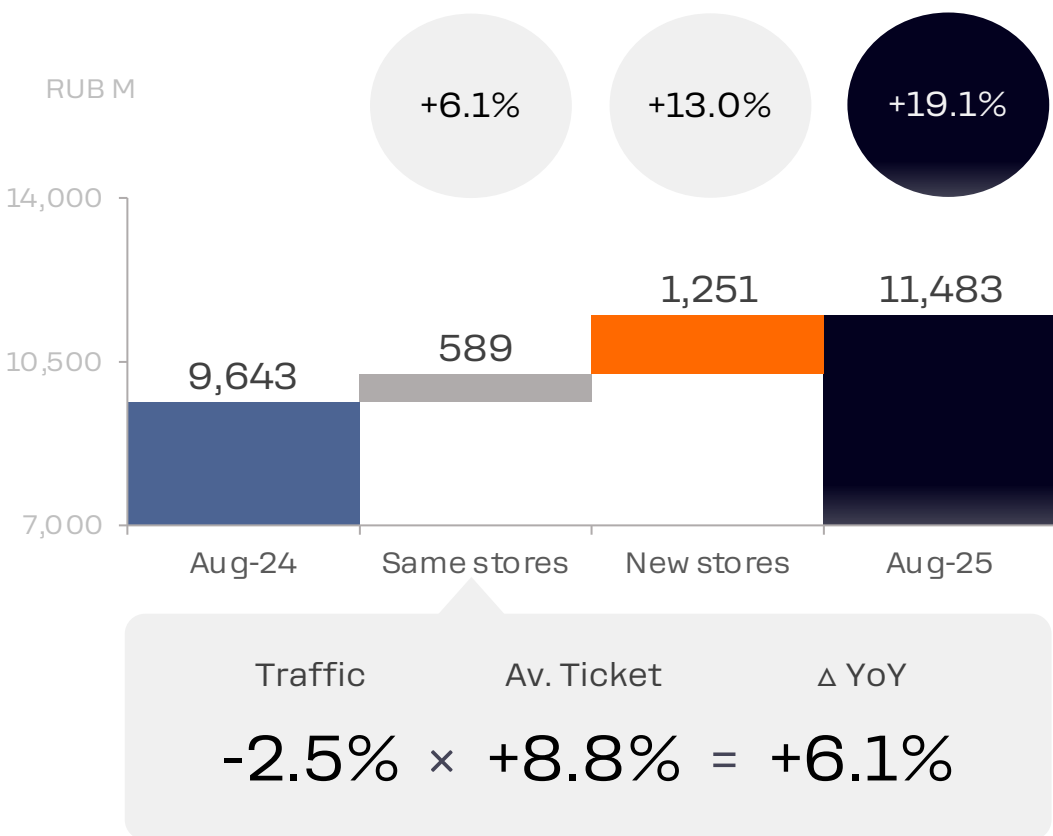
Eurasia: Sales Evolution

August: MoM +5.0%, YoY +19.1%

Month over Month (MoM)



Year over Year (YoY)



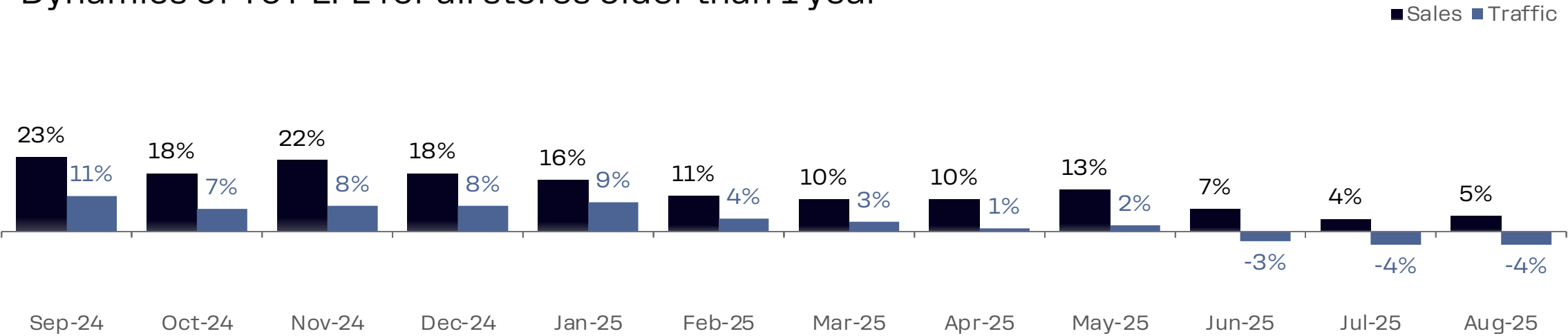
Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Belarus.

Eurasia: Like for Like Sales and Traffic

YoY LFL – Detailed Review of August 2025

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	142	-0.8%	16.5%	9.0%	-6.8%	11.3%	0.5%	6.5%	4.7%	8.5%
2-3 yrs old	112	2.0%	9.7%	6.5%	-4.0%	6.0%	0.1%	6.3%	3.4%	6.4%
> 3 yrs old	760	1.7%	5.5%	3.9%	-8.3%	-0.5%	-5.2%	11.0%	6.1%	9.5%

Dynamics of YoY LFL for all stores older than 1 year



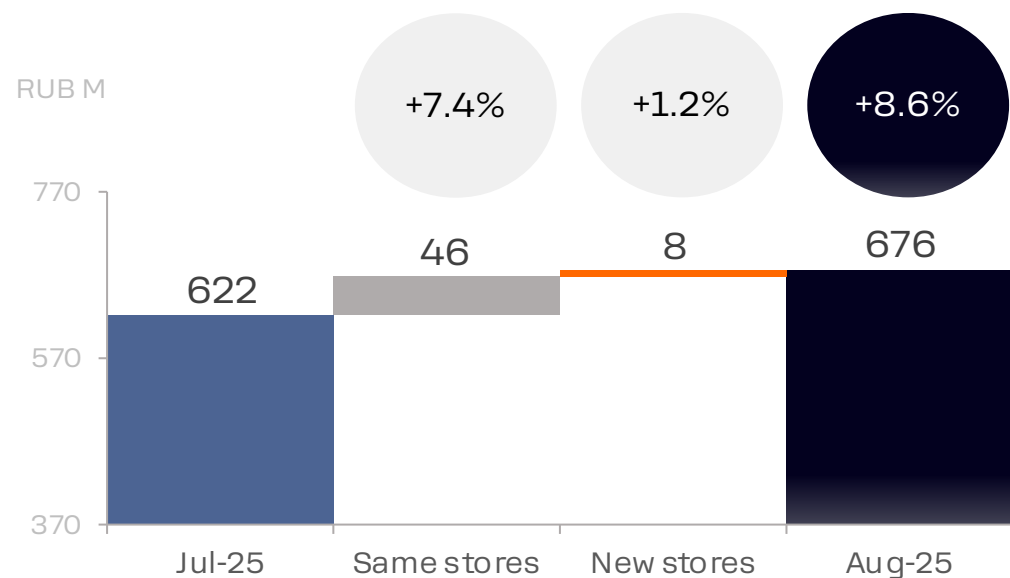
A photograph of two women sitting at a wooden table outdoors. The woman on the right, wearing a white button-down shirt, is holding a smartphone and looking at it. The woman on the left is seen from the back, also wearing a white shirt. On the table are two open Dodo Pizza boxes, each containing a pizza, and two orange Dodo Pizza branded cups. The background is a rough, textured wall. The text 'DODO PIZZA INTERNATIONAL' is overlaid in large white letters on the left side of the image.

DODO PIZZA INTERNATIONAL

DPI: Sales Evolution

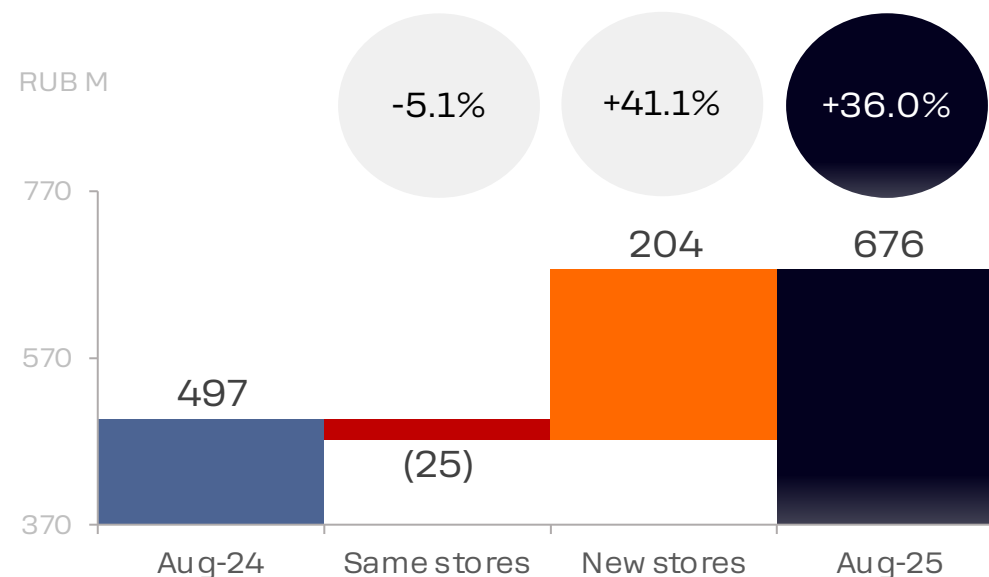
August: MoM +8.6%, YoY +36.0%

Month over Month (MoM)



$$\begin{array}{l} \text{Traffic} \\ +5.6\% \end{array} \times \begin{array}{l} \text{Av. Ticket} \\ +1.7\% \end{array} = \begin{array}{l} \Delta \text{ MoM} \\ +7.4\% \end{array}$$

Year over Year (YoY)



$$\begin{array}{l} \text{Traffic} \\ -3.8\% \end{array} \times \begin{array}{l} \text{Av. Ticket} \\ -1.3\% \end{array} = \begin{array}{l} \Delta \text{ YoY} \\ +36.0\% \end{array}$$

Note: gross sales including VAT where applicable. Traffic stands for order count.

Converted into RUB from local currencies at weighted average monthly FX rates as per currencylayer.com.

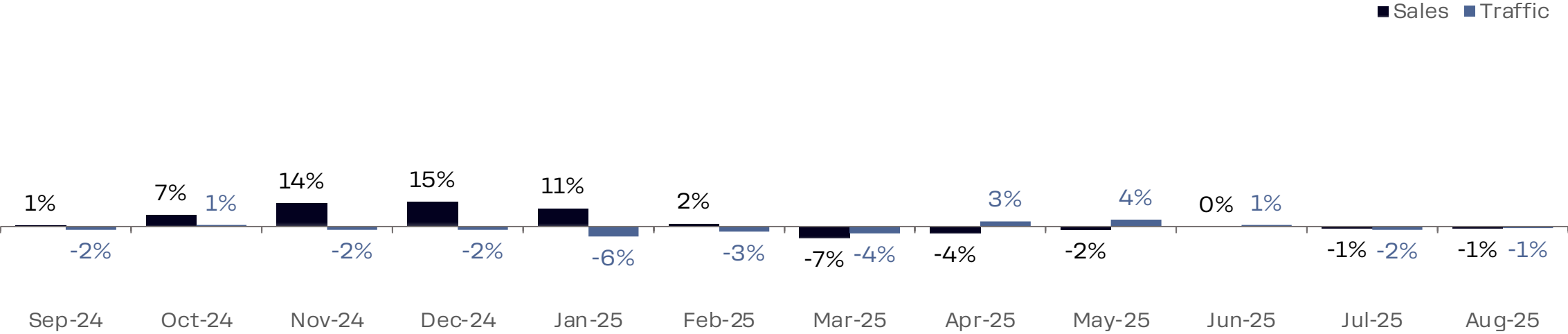
List of countries: Armenia, Azerbaijan, Georgia, Kyrgyzstan, Tajikistan, Uzbekistan, Bulgaria, Croatia, Cyprus, Estonia, Lithuania, Romania, Poland, Serbia, Slovenia, Turkiye, Nigeria, Vietnam, Indonesia, Mongolia, Qatar, UAE.

DPI: Like for Like Sales and Traffic

YoY LFL – Detailed Review of August 2025

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	36	-7.8%	9.9%	1.9%	-7.5%	12.7%	0.4%	-0.3%	-2.5%	1.5%
2-3 yrs old	13	-5.3%	-13.0%	-9.3%	-2.9%	-3.8%	-3.3%	-2.5%	-9.5%	-6.2%
> 3 yrs old	37	-10.8%	8.6%	-0.1%	-5.3%	7.8%	-0.3%	-5.9%	0.8%	0.2%

Dynamics of YoY LFL for all stores older than 1 year



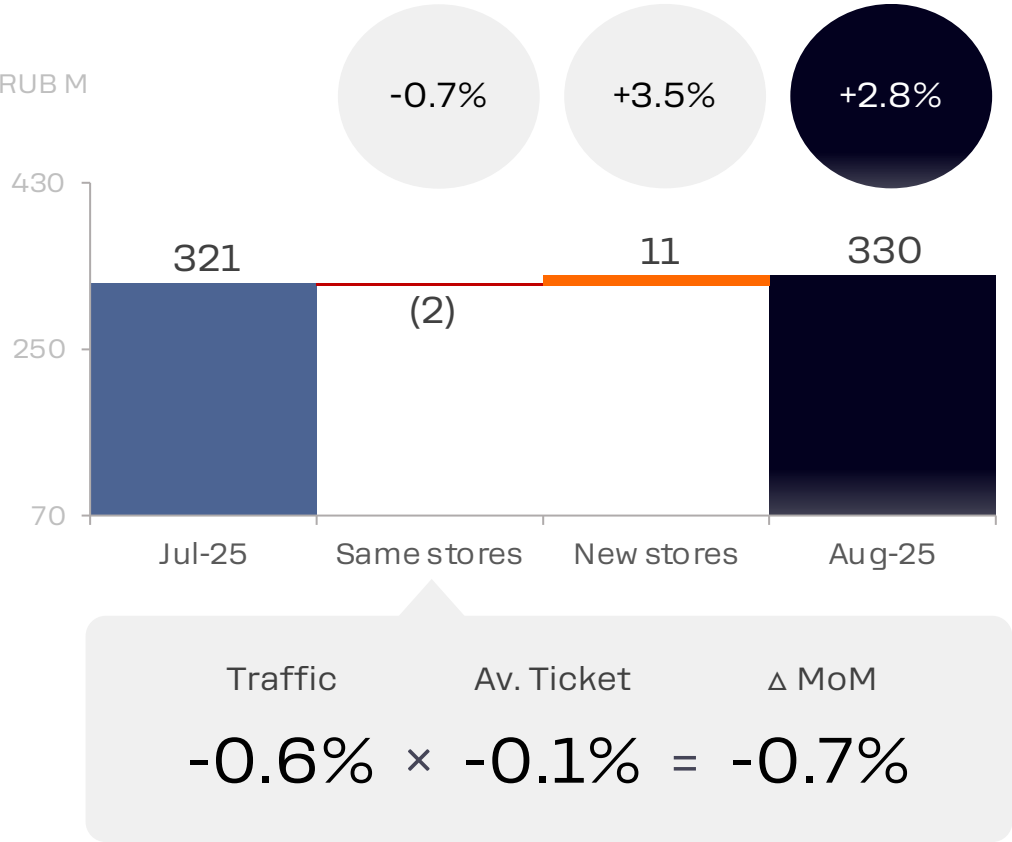


DRINKIT

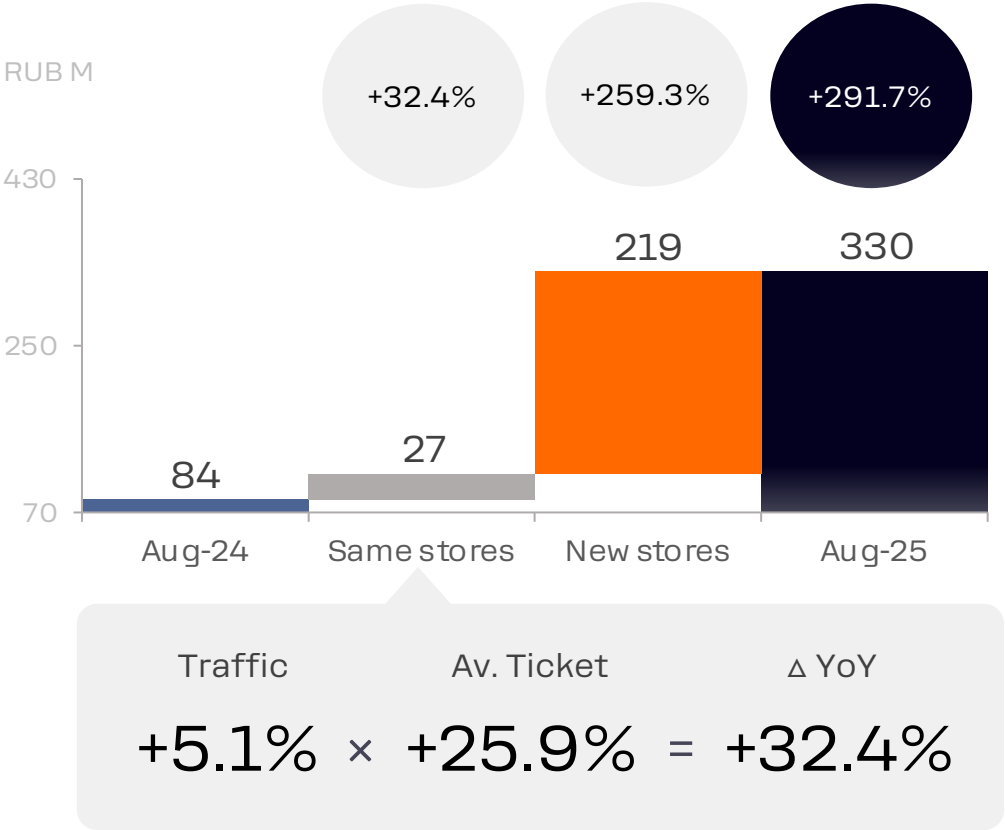
DRINKIT: Sales Evolution

August: MoM +2.8%, YoY +291.7%

Month over Month (MoM)



Year over Year (YoY)



Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of August 2025

Store age	RUSSIA				UAE				KZ +			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	13	14.3%	34.4%	53.6%	2	22.8%	2.1%	25.4%	5	23.8%	-3.2%	19.9%
2-3 yrs old	7	-24.9%	36.5%	2.5%	1	37.8%	13.1%	55.8%	2	21.0%	-4.4%	15.7%
> 3 yrs old	4	-14.7%	33.2%	13.5%								

Dynamics of YoY LFL for all stores older than 1 year

